PHILIPPINE RECLAMATION AUTHORITY

| | Component | | | | | | ine Data | Target | |
|----------------|-----------|--|--------------------------|-------------|-----------------|----------------|---|--|--|
| | | Objective/Measure | Formula | Weight | Rating System | 2017 | 2018 | 2019 | 2020 |
| | SO 1 | Increase Number of Environ | mentally Sound Build | dable Areas | for Development | | | | |
| / STAKEHOLDERS | SM 1 | Secure Approval of Government Seabed Quarry Permit (GSQP) for Lubang Island and Simo Banks- Nasugbu; Leyte-Biliran; Malapascua of Cebu; Maasin of Leyte; and Oton- Guimaras Coastal Waters for Marine Sand Quarry ¹ | Actual accomplishment | 10% | All or Nothing | Failed bidding | Target not met due to the delays in contract finalization. The conduct of Seismic Profiling, Bathymetric Profiling, Water Sampling and Sediment Sampling was not implemented. | Completion of geo-scientific survey / investigation of at least two (2) sites out of five (5) quarry sites | Signed Implementing Agreement (IA) with DENR-MGB for Biliran, Leyte and Malapascua, Cebu |
| IMPACT | SM 2a | Implementation of Land Reclamation Activities ² : Pasay 360-Hectare Reclamation | Actual accomplishment | 7.50% | All or Nothing | N/A | N/A | N/A | Notice to Mobilize / Notice to Proceed Issued to Proponent ³ |
| SOCIAL | SM 2b | Implementation of Land Reclamation Activities: Navotas City Reclamation | Actual accomplishment | 7.50% | All or Nothing | N/A | N/A | N/A | Initial/Preliminary review/evaluation of the pre-construction documents |

See Appendix A for the timeline of activities.
 See Appendix B for the timeline of activities for measures under SM 2.
 Based on PRA's submitted timeline.

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| Component | | | | | Baseline Data | | Target | |
|-----------|---|--------------------------|--------------|----------------------------------|--|----------------------|--|---|
| | Objective/Measure | Formula | Weight | Rating System | 2017 | 2018 | 2019 | 2020 |
| SM 2c | Implementation of Land Reclamation Activities: Batangas City Reclamation | Actual accomplishment | 7.50% | All or Nothing | N/A | N/A | N/A | PRA's Review/Evaluation a approval of the submitted pre- construction documents as preconditions of th Notice to Proceed Issued to the proponent |
| SO 2 | Integrate a Comprehensive | Coastal Defense / Pro | tection Stra | ategy | | | | |
| SM 3 | Coastal Defense Strategy for Vulnerable Areas | Actual accomplishment | 10% | (Actual / Target) x Weight | Initial Implementation of Coastal Defense Strategy per agreements with funder and LGU | No reports submitted | a. Submission to GRP, through One Architecture, of Final Report on Seed Grant Project (for Tacloban City and Palo, Leyte), and Scaling-up Proposal b. Secure approval from the LGU on the Framework Plan for the conduct of the respective Coastal Protection Master Plan for the Cities of Surigao and Bislig | a. Final Report on Scaling Out Proj for Bulacan and Pampanga as submitted to the Global Resilience Partnership b. Conduct of environmental scanning/investigation and validation of available data; a conduct of stakeholders' workshop/consultations |

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| | | Com | ponent | | | Basel | ine Data | Target | | | |
|---------|------|---|--------------------------|--------|--|---|--|---|--|--|--|
| | | Objective/Measure | Formula | Weight | Rating System | 2017 | 2018 | 2019 | 2020 | | |
| | SO 3 | Increase Support of Stakeholders, Address Concerns of Affected Communities and Gain Social Acceptance of Development Projects | | | | | | | | | |
| | SM 4 | Percentage of Satisfied Customers | Actual accomplishment | 5% | (Actual / Target) x Weight 0% = If less than 80% | Hired the Development Academy of the Philippines | Methodology and Questionnaire are not compliant with the Standard Methodology and Prescribed Questionnaire issued by GCG | 90% | 90% | | |
| | | Sub-total | | 47.50% | | | | | | | |
| | SO 4 | Increase Revenue and Improve Cash Flow | | | | | | | | | |
| | SM 5 | Net Income Commitment⁴ | Absolute amount | 15% | (Actual/Target) x Weight 0% = If less than £150 Million | ₽366.68 Million | ₽230.38 Million | ₽400 Million | ₽874 Million³ | | |
| | SO 5 | Increase Inventory of Market | table Land Assets | | | | | | | | |
| FINANCE | SM 6 | Disposition of Unlawfully Reclaimed Areas ⁶ | Absolute number | 10% | (Actual/Target) x Weight | 3 Board-approved applications endorsed to DENR for its recommendation for the issuance of Presidential Proclamation | PRA endorsed four (4) Board-approved applications to the DENR for the issuance of Presidential Proclamation. | Endorsement to the DENR for issuance of Presidential Proclamation covering an area of at least ten (10) hectares | Endorsement to the DENR for Issuance of Presidential Proclamation covering <u>ten (10)</u> sites | | |
| | | Sub-total | | 25% | | | | | | | |

 ⁴ Refers to the Net Income after Tax (NIAT) that is reported to the Commission on Audit (COA) as shown in PRA's Statement of Comprehensive Income.
 ⁵ Based on PRA's submitted 2020 Corporate Operating Budget (COB).
 ⁶ See Appendix C for the inventory.

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| | Component | | | | | Basel | ine Data | Target | | |
|------------------|---|---|--------------------------|--------|----------------|---|---|---|---|--|
| | | Objective/Measure | Formula | Weight | Rating System | 2017 | 2018 | 2019 | 2020 | |
| | SO 6 Implement Clear and Efficient Reclamation Guidelines and Public Estates Development and Management | | | | | | | | | |
| CESS | SM 7 | Formulation of a New Policy | Actual accomplishment | 5% | All or Nothing | Draft Administrative Order on the Conduct of Competitive Challenge; Board approved policy on appraisal of properties; and, Board approved new security plan | Board-approved mechanics on the conduct of Swiss Challenge was not published in 2018. | Publication of Board-approved policy on the integration of coastal protection and green spaces in reclamation projects in newspapers of general circulation and filing with UP Law Center | Publication of Board- Approved Utilization Guidelines on the Social Environmental Fund (SEF) in Newspapers of General Circulation and Filling with UP Law Center | |
| INTERNAL PROCESS | SM 8 | Development of PRA Properties: Redevelopment Coastal Plaza Condominium Project (CPCP) | Actual accomplishment | 7.50% | All or Nothing | N/A | No consultant was hired | 100% of the targets for the year are implemented based on the Board-approved CPCP Business | 100% of the Deliverables for the year are implemented based on the Board- approved CPCP Business Plan | |
| | SM 9 | Maintenance and Timely Repair of Roads and Other Infrastructure Projects: Construction of One Road at Superblock B; and, Rehabilitation of PDMB, Asean Avenue, and Diokno Boulevard ⁷ | Actual accomplishment | 5% | All or Nothing | N/A | No consultant was hired | Implementation of 100% Contract Deliverables | Implementation of 100% of Contract Deliverables for the Detailed Engineering and Design | |
| | | Sub-total | | 17.50% | | | | | | |

⁷ See Appendix D for the project timeline.

PRA |Page 5 of 5 Recalibrated 2020 Performance Scorecard (Annex A)

| | Component | | | | | Baseline Data | | Target | | |
|--------------|-----------|---|--------------------------|--------|----------------|---------------------------------------|---|---|--|--|
| | | Objective/Measure | Formula | Weight | Rating System | 2017 | 2018 | 2019 | 2020 | |
| | | | | | | | | | | |
| ORGANIZATION | SM 10 | Percentage of Employees Meeting Required Competencies | Actual accomplishment | 5% | All or Nothing | Position Profiling | Board-approved Manual of Competencies and Competency-Based Job Descriptions for all positions | Competency Assessment conducted to 100% of Employees to establish competency baseline | Improve Competency Baseline of the Organization ⁸ | |
| | SO 8 | Implement a Quality Management System | | | | | | | | |
| | SM 11 | Improve Processes to Quality to Management System | Actual accomplishment | 5% | All or Nothing | Management- approved QMS Manual | Certification under ISO 9001:2015 | Pass Surveillance Audit | Pass the 2 nd Surveillance Audit | |
| | | Sub-total | | 10% | | | | | | |
| | | TOTAL | | 100% | | | | | | |

where: a = Competency required, A = Total number of competencies required of position, b = Personnel profiled, B = Total number of personnel profiled

⁸ Improvement in the competency baseline of the organization shall pertain to the average percentage of required competencies met which can be computed using the following formula: $\sum_{P} \left[\sum_{n=1}^{M} \left(\frac{Actual Competency Level}{Required Competency Level} \right)_{n} \right]$