

**PHILIPPINE RECLAMATION AUTHORITY (PRA)
Performance Scorecard Evaluation**

	Component		Rating Scale		Target	Submission		GCG Validation		Supporting Documents	GCG Remarks
	Objective / Measure	Formula	Wt.		2017	Actual	Rating	Score	Rating		
SOCIAL IMPACT	SO 1 Increase Number of Environmentally Sound Buildable Areas for Development										
	SM 1	Exploration and Geo-Scientific Survey and Investigation of Prospective Marine Sand Quarry Areas	N/A	5.0%	All or Nothing	Hire consultant	Publication and bidding process started. Opening of bids was scheduled on Aug 29, 2017 but no one signified to join the bidding. PRA BAC declared a failure of bidding per Resolution No. Cons. 17-030 dated Sept 15, 2017. In lieu of rebidding, the new strategic direction is to increase the number of quarry areas from 3 to 4, and eventually to 5. The GM instructed the RRO to write to MGB and NAMRIA, which the RRO complied with.	5.00%	Failed bidding	0.00%	<ul style="list-style-type: none"> Secretary's Certificate on Board Resolution No. 4778 s. 2017 approving the Bidding Documents and conduct of public bidding Copy of Eligibility Documents Copy of Bidding Documents
SM 2	Reclamation of 40-hectare Baseco Reclamation Project	N/A	5.0%	All or Nothing	Conduct of public bidding for the conduct of Feasibility Study	3rd submission of the revised bid documents to BAC (Internal Memorandum dated Nov 22, 2017) due to revisions and/or comments as results of BAC review	8.75%	Review of bidding documents	0.00%	<ul style="list-style-type: none"> Draft TOR Copy of BAC comments through Internal Memo dated 29 Sept 	Target not met. No bidding was conducted due to review and revision of Bidding Documents.

Component		Rating Scale		Target	Submission		GCG Validation		Supporting Documents	GCG Remarks
Objective / Measure	Formula	Wt.		2017	Actual	Rating	Score	Rating		
SO 2 Integrate a Comprehensive Coastal Defense/Protection Strategy into Developmental Plans										
SM 3	Coastal Defense Strategy for Tacloban and Palo	N/A	10.0%	10% = Issuance of first 6 months' report to Global Resilience Partnership 5% = Signed MOA	Initial implementation of Coastal Defense Strategy per agreements with funder and LGU	10.00%	10.00%	10.00%	<ul style="list-style-type: none"> • Copy of Grant Agreement (KPMG East Africa Limited - ONE Architecture & Urbanism, Inc.) 13 Jan 2017 • Board Resolution No. 4731 approving the participation of PRA in "One Resilient Team: Tacloban" Project • Copy of Sub-Grant Agreement (ONE Architecture & Urbanism-PRA) 01 Aug 2017 • Copy of Memo of Agreement (PRA-LGU Tacloban City) 10 Aug 2017 • Copy of PRA letter to Tacloban City re transfer of fund dated 27 Dec 2017 • Copy of PRA inputs to 1st six 	Acceptable.

Component		Rating Scale		Target	Submission		GCG Validation		Supporting Documents	GCG Remarks		
Objective / Measure	Formula	Wt.		2017	Actual	Rating	Score	Rating				
					One Architecture on Sept 2017.				months report (Feb-Jul 2017) submitted on 31 Aug 2017 via e-mail Woodson			
Sub-total		20.0%				23.75%		10.00%				
SO 3 Increase Revenue and Improve Cash Flow												
FINANCIAL	SM 4	Disposition of Properties to Minimize Expenses	N/A	5.0%	5% = Final disposition of Bacolod properties 2.5% = Board approved TOR	Final disposition of Bacolod properties	TOR approved by the Board on Oct 18, 2017. First bidding conducted on Dec 14, 2017. Failure of bidding declared as no bidders showed up.	2.50%	Failed bidding	2.50%	<ul style="list-style-type: none"> Board approved TOR and contracts Draft TOR Draft Contract to Sell 	It was able to come up with the Board-approved TOR, Contract of Lease, and Budgetary Appropriations, but there was failure of bidding due to absence of bidders.
			N/A	5.0%	5% = Lease of Esplanade 2.5% = Board approved new lease of terms	Lease of Esplanade	Board approved new terms of lease of Esplanade under Board Resolution No. 4766 (Negotiated the new terms with Salem; Salem not amenable to the new terms and filed a case at the Pasay City (RTC).	2.50%	No renewal of lease agreement	2.50%	<ul style="list-style-type: none"> Secretary's Certificate of Board Reso 4766 s 2017 approving the terms for renewal of lease of a portion of Esplanade 21 Jun 2017 Copy of new lease terms PRA letter to SIC re Notice to Vacate dated 20 Nov 2017 	It was able to come up with Board-approved new terms of lease for the Salem Investment Corporation (SIC); however, there was no renewal of the lease considering that the parties failed to arrive at an agreed lease rate. SIC was not amenable to the new rate that was based on the latest appraisal of property.
	SM 5	Net Income After Tax (NIAT)	Absolute amount	20.0%	20% = Above ₱2 Billion	₱ 2 Billion	₱ 1.5 Billion	10.00%	₱ 1.5 Billion	10.00%	<ul style="list-style-type: none"> 2017 COA Audit Report 2017 Unaudited Income 	Submission and Rating by PRA is acceptable.

Component		Rating Scale		Target	Submission		GCG Validation		Supporting Documents	GCG Remarks	
Objective / Measure	Formula	Wt.		2017	Actual	Rating	Score	Rating			
				15% = ₱1.6 Billion to ₱2 Billion 10% = ₱1.0 Billion to ₱1.5 Billion 5% = ₱600 Million to ₱1.0 Billion 0% = less than ₱600 Million					Statement and Financial Position	<p>While PRA transitioned to Accrual Basis from Cash Basis in terms of revenue recognition in 2017, effectively showing in its 2017 COA Audit Report that PRA's NIAT dropped to ₱366.68 Million, the Governance Commission deems that is practical to use the unaudited figure of P1.533 Billion, but for purposes of scorecard evaluation and grading only.</p> <p>With the change in accounting policy, there is a considerable challenge in the grading system, in such a way that the target is already not comparable with the audited figure due to differences in underlying assumptions.</p> <p>For clarity, this will be adopted only in 2017 to foster consistency in the assessment. Moreover, this shall in no way undermine the COA-audited figure that was based on the new accounting policy.</p>	
SO 4 Increase Inventory of Marketable Land Areas											
SM 6	Disposition of Unlawfully Reclaimed Areas	N/A	10.0%	10% = Endorsement to DENR of 3 board approved applications 5% = Board approval of 3 applications	3 Board approved applications endorsed to DENR for recommendation for the issuance of Presidential Proclamation	A. 2 CSW and Board Approved (BR No. 4803 s. 2017) under AO 2005-1: 1. Mati City Reclamation; and, 2. Augusto A. Aguilar, Catbalogan Samar. B. 3 completed CSW for endorsement for	10.00%	3 Board approved applications endorsed to DENR for recommendation for the issuance of Presidential Proclamation	10.00%	<ul style="list-style-type: none"> Secretary Certificate of Board Resolution No. 4803, s. 2017 approving Special Registrations of: (1) Engr. Aguilar in Catbalogan 	Acceptable.

A

Component			Rating Scale		Target	Submission		GCG Validation		Supporting Documents	GCG Remarks	
Objective / Measure	Formula	Wt.			2017	Actual	Rating	Score	Rating			
						issuance of Presidential Proclamation to DENR: 1. Mati City; 2. Aguilar; and, 3. Soil Tech Agricultural Products (SAPC). C. 1 CSW for Board approval for forfeiture (BR No. 4802 s. 2017): SAPC Reclamation in Fernando, La Union.				City; and, (2) Mati City. • Letters to DENR for endorsement for issuance of PP related to: (1) Mati City (28 Dec 2017); (2) Engr. Aguilar (27 Dec 2017); and, (3) SAPC (27 Dec 2017).		
Sub-total		40.0%					25.00%		25.00%			
SO 5 Increase Support of Stakeholders, Address Concerns of Affected Communities and Gain Social Acceptance of Development Projects												
STAKEHOLDERS	SM 7	Stakeholder Satisfaction Survey	N/A	10.0%	All or Nothing 0% = less than 75% of respondents gave rating of at least Very Satisfactory	Establish Baseline on the percentage of respondents who rated PRA service with at least Very Satisfactory	Hired the Development Academy of the Philippines (DAP to design the survey MOA dated of 29 Dec 2017)	5.00%	Hired the Development Academy of the Philippines	0.00%	<ul style="list-style-type: none"> MOA between PRA and DAP on conduct of survey (notarization date 29 Dec 2017) DAP letter to PRA on the proposed survey dated 15 Sept 2017 Secretary's Certificate of Board Reso 4804 s. 2017 approving the provision of technical assistance in 	Target not met. PRA was able to hire the DAP to design its stakeholder survey, but neither was it able to conduct the survey during the year, nor establish the baseline of respondents who rated PRA with at least Very Satisfactory.

Component		Rating Scale		Target	Submission		GCG Validation		Supporting Documents	GCG Remarks	
Objective / Measure	Formula	Wt.		2017	Actual	Rating	Score	Rating			
									the formulation of customer satisfaction survey		
SO 6 Implement Clear and Efficient Reclamation Guidelines and Public Estates Development and Management											
SM 8	Programmatic, Environmental Assessment, Planning, and Engineering Studies Pertaining to the Manila Bay	N/A	5.0%	All or Nothing	Engagement of a consultant to develop Decision Support System	Bidding process started but declared a failure of bidding. Re-bidding of the project started on 24 Aug 2017 but failed to engage a consultant brought about by certain deficiencies of bidders in terms of qualification requirements per TOR.	4.00%	Failed negotiated procurement	0.00%	<ul style="list-style-type: none"> Secretary's Certificate of Board Reso 4784 s. 2017 approval of terms and conditions for conduct of negotiated procurement (9 Aug 2017) Secretary's Certificate of Board Reso 4784 s. 2017 approval of amendment of terms and conditions for conduct of negotiated procurement (16 Aug 2017) Request for Expression of Interest (22 Sept 2017) BAC Reso Cons. 18-001 s. 2018 declaring failure of 	Target not met.

Component		Rating Scale		Target	Submission		GCG Validation		Supporting Documents	GCG Remarks	
Objective / Measure	Formula	Wt.		2017	Actual	Rating	Score	Rating			
									negotiated procurement		
SM 9	Formulation of New Reclamation Guidelines	N/A	5.0%	All or Nothing	Issuance of the Administrative Order on reclamation guidelines	Draft Administrative Order for Competitive Challenge was submitted to and reviewed by MANCOM	4.00%	Draft Administrative Order on the Conduct of Competitive Challenge	0.00%	<ul style="list-style-type: none"> Draft AO Minutes of Mancom Meetings dated 04 Dec 2017 and 19 Dec 2017 	Target not met.
SM 10	Formulation of policies for land development	N/A	5.0%	All or Nothing	Issuance of policy on appraisal of properties	Board approved policy on appraisal of properties	2.50%	Board approved policy on appraisal of properties	5.00%	<ul style="list-style-type: none"> Secretary Certificate of Board Reso 4772 s 2017 dated 13 Jul 2017 	Acceptable.
		N/A	5.0%	All or Nothing	Issuance of policy on new security plan	Board approved new security plan	2.50%	Board approved new security plan	5.00%	<ul style="list-style-type: none"> Secretary Certificate of Board Reso 4785 s 2017 dated 9 Aug 2017 Revised Security Plan 	Acceptable.
Sub-total			30.0%				18.00%		10.00%		
ORGANIZATION	SO 7 Strengthen Culture of Continuous Training and Innovation in the Organization										
	SM 11	Implement Competency Framework	N/A	5.0%	All or Nothing	Establish Competency Baseline of the Organization	Competency Profiling was made as an output to Workshops on Position/Competency Profiling. Output was validated by AGMs	5.00%	Position Profiling	0.00%	<ul style="list-style-type: none"> Competency Modeling and Position Profiling report by DAP Position Profiles

Component		Rating Scale		Target	Submission		GCG Validation		Supporting Documents	GCG Remarks	
Objective / Measure	Formula	Wt.		2017	Actual	Rating	Score	Rating			
					last 18 Dec 2017. Awaiting DAP submission of finalized output.						
SO 8 Implement a QMS											
SM 12	ISO Certification	N/A	5.0%	All or Nothing	DAP-issued Readiness for Certification of ISO 9001:2015	Workshop on QMS Documentation held on 16 to 17 Nov 2017. Training Course on Auditing QMS held on 27 to 29 Nov 2017 and 5 Dec 2017 Approved QMS Manual	5.00%	Management-approved QMS Manual	0.00%	<ul style="list-style-type: none"> Secretary Certificate of Board Reso 4750 s. 2017 approving the award of contract to DAP for the consultancy service of development of QMS (23 Mar 2017) Signed MOA between PRA and DAP (notarization date 24 Aug 2017) Attendance sheets for training course on workshop on QMS documentation and auditing QMS 	Target not met.
Sub-total			10.0%				10.0%		0.00%		
TOTAL			100.0%				76.75%		45.00%		

~