

LBP LEASING CORPORATION
Interim Performance Scorecard

Indicator	Weight	Targets	Accomplishment		CGO-A Validation		Supporting Documents	Remarks
	2013	2013	Actual	Rating	Score	Rating		
MFO 1 – Financing and Leasing Services								
Quantity 1 : Total Loan Portfolio	30%	₱3.1 B	₱3.417 B	30%	₱3.415 B	30%	Certified List of Account Balances and 2013 Unaudited Financial Statements	Based on the 2013 Unaudited Balance Sheet the Total Loan Portfolio should be ₱3.415 B. Report is being generated manually through MS Excel and individual subsidiary ledgers are being maintained. At the end of 2014, Loan and Lease System will be integrated into the accounting system.
Quantity 2: Number of enterprises or institutional clients under anchor-based programs to support agricultural development and mechanization, and food supply chain enhancement	30%	5	5 accounts	30%	4 accounts	24%	Certified List of Enterprises or Institutional Clients Under Anchor-based Programs, Credit Facility Proposal,	5 loan applications were processed and approved in 2013. However, only 4 of the 5 applications were ratified by the Board in 2013. Note that only 3 of the 5 applicants have availed of their credit line as of May 2014. The feasibility of the programs appears in doubt given the paucity of new clients.

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Quantity 3: Number of individual clients under special financing/leasing programs to support government projects	10%	25	38 accounts	10%	38 accounts	10%	Certified List of Individual Clients Under Special Financing/Leasing Programs	LBP-LC helps the franchise holders/operators of UV Express vehicles in financing to buy another unit after the old unit was fully depreciated. In line with LTFRB's UV Express re-fleeting scheme to clear national roads of dilapidated and aging PUVs.
Quality 1: Net Past Due Rate	10%	2%	1.20%	10%	1.20%	10%	Certified Net Past Due Rate Computation with Certified Schedules A, B, & C	LBP-LC follows the BSP Circular in the account classification.
Timeliness 1 : Average no. of days to process applications from receipt of complete documentations to Board Approval	10%	45 days	37.59 days	10%	37.59 days	10%	Certified List Credit Approval with Computation of Number of Days from Application to Approval	Report is being generated manually through MS Excel.
Subtotal Weight:	90%			90%		84%		
GAS: Enhanced Processes								
Automation of Financial Management System	5%	50%	85%	5%	85%	5%	Certified FMS Automation Schedule of Activities and Outputs and Progress with Supporting Documents	Acceptable

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							on Outputs and Copy of the User Manual in CD form	
Manualization of processes in preparation for ISO Compliance	5%	2 (BCP, Compliance)	2	5%	2	5%	Copies of Manuals completed (BCP & Compliance) and Secretary's Certificates on approvals of each manual	Acceptable
Accumulated Total Weight:	100%			100%		10%		
TOTAL	100%			100%		94%		