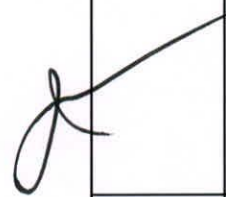


**SUMMARY OF AGREEMENTS
PHILIPPINE PORTS AUTHORITY
2016**

		PAN AGREEMENT				Remarks
		Component				
Objective/Measure	Weight	Formula	Baseline	Target		
			2015	2016		
SO 1	Contribute Significantly to Increased Trade and Tourism					Targets and weight allocation to be determined by the TWG.
SM 1	% Increase in Cargo Throughput (in Million Metric Tons/Annum)		Absolute Figure	5.42%		
SM 2	% Increase in Number of Vessels (in Thousand Vessels)		Absolute Figure	1.41%		
SM 3	% Increase in Passengers (in Million)		Absolute Figure	7.14%		
	Sub-total	5%				
SO 2	Enhance Accessibility Through Seamless Connectivity with Other Transport Modes					100% consists of 47 Tourism and Social Reform-Related Port Projects bidded-out in 2016 (regardless of bid result).
SM 4	Institutional Support to Social Reform Projects to Promote Tourism and Economic Development Agenda of Government	7.5%	Percent completion of DOTC approved Tourism and Social Reform-Related Port Projects bidded-out in 2016	N/A	100%	
SM 5	Future Proofing Gateway Ports	5%	% Completion of additional ports with modern container handling facilities (Iloilo & Cagayan de Oro)	5 ports + Completed Structural Investigation for Iloilo, CDO, Gen Santos, Zamboanga	20% per schedule (CDO and Iloilo)	
						<p>For 2017: (a) Remaining 80% of CDO and Iloilo will be completed and procurement of crane for Iloilo; (b) 20% of General Santos and Zamboanga</p> <p>For 2018: (a) Crane Installation and Commissioning for Iloilo; and (b) 80% completion with crane procurement of General Santos and Zamboanga</p> <p>For 2019: Crane Installation and Commissioning for General Santos and Zamboanga</p>
	Sub-total	12.5%				

SOCIAL IMPACT





FINANCIAL	SO 3	Become Financially Sufficient to Support its Development Program					
	SM 6	Percent Increase in Port Revenue	10%	Percent	Php12.073B (actualized)	Php12.692B (5.0%)	
		Sub-total	10%				
STAKEHOLDERS	SO 4	Optimize Stakeholders' Satisfaction					
	SM 7	Number of Ports with Certificate of Compliance with Recognition Requirements for Port Safety, Health and Environment Management System (PSHEMS) Issued by the Partnership in Environmental Management of Seas in East Asia (PEMSEA)	5%	Number of Ports	4	6 (+2 Ports: Zamboanga and Ozamiz)	
	SM 8	Attainment of Minimum Satisfactory Rating on the Port Users' Needs and Satisfaction Survey (PUNSS)	5%	Rating Based on Survey Result	1 PUNSS Survey Conducted	PUNSS Result with Minimum Satisfactory Rating	TWG to determine the improved satisfaction rating.
		Sub-total	10%				
	SO 5	Be Recognized For its International Best Practices on its Core Processes					
	SM 9	a. Increasing the Productivity of Ro-Ro Operations	5%	Ave. No. of Ro-Ro Units/Net Ship-Hour (Total No. of Ro-Ro Units per Vessel/Net Service Time per Vessel) in top 20 Ro-Ro ports operating 12 hours for 365 days	30-35 Vehicles	35-40 Vehicles	Targets will be determined based on historical data.
		b. Increase in Sites with Transport Connectivity Enhanced Through the Provision of Ro-Ro Ramp	7.5%	Increase in Sites with Transport Connectivity Enhanced Through the Provision of Ro-Ro Ramp	150 (cumulative)	169 (cumulative)	


INTERNAL PROCESS


SM 2	Increasing the Productivity of Container Operations	5%	Ave. No. of Boxes/Net Ship-Hour (Total No. of Boxes per Vessel/Net Service Time per Vessel) in Manila-based ports	17-20 (MICT,SH & NH) Boxes	20-25 (MICT, SH & NH) boxes	By 2020, PPA would have achieved 25 optimum boxes.
SM 10	Increasing the Productivity in Break Bulk Operations	5%	Ave. No. of Tons/Net Ship-Hour (Total Metric Tons per Vessel/Net Service Time per Vessel) in 23 baseports	65-70 Metric Tons Boxes	70-75 Metric Tons	By 2020, PPA would have achieved international standard of 80 MT boxes.
SM 11	Passenger Terminal Buildings (PTBs) Completed for Privatization	5%	Number of PTBs completed for privatization	17	22 (cumulative)	TWG to discuss the completion of all PTB privatization projects with at least minimum of 150 passengers.
SM 12	Number of Ports Established with Vessel Traffic Management System (VTMS)	5%	Number of ports with established VTMS	2 (North Harbor and Batangas) 4 VTMS in 2015 for Renegotiation	4 (contracts awarded for 4 VTMS in Roxas-Orr. Mindoro, Iloilo, Davao & Zamboanga)	Last year of VTMS establishment implementation.
SM 13	Number of Ports with Automatic Identification System (AIS)	5%	Number of ports with AIS	1 (Surigao)	5 (Puerto Princesa, Ormoc, Cagayan de Oro, Iligan & Gen. Santos)	By 2019, all baseports shall have implemented AIS. TWG to determine the yearly targets (2017-2019).
SM 14	Upgrading of Enterprise Strategy Program through the optimal use of technology	5%	Percent	N/A	Upgraded PPA-wide information infrastructure	PPA to provide the PPA-wide information infrastructure plan.
SM 15	Percentage Compliance with the Requirements for Certification on Core Processes for PPA Head Office	5%	Percentage Completion	N/A	100% completed all requirements for ISO certification	

		Sub-total	48%				
	SO 6	Strengthen Regulatory Regime that will Promote Healthy Competition and Efficient Operations					
	SM 16	% Completion of Inventory and Mapping of Ports In Relation to New Terminal Management Operation and Service Policy	5%	% Completion for all manned ports with traffic	N/A	100%	
	SM 17	% Completion of Policy Reform on Interim Delineation of Regulatory from Operations Functions	5%	% Completion	N/A	50% (Board Approved Policy)	
		Sub-total	10%				
LEARNING AND GROWTH	SO 7	Raise Employee Competence to Global Standards					
	SM 18	Number of Graduates on Master of Science in Maritime Affairs at the World Maritime University (WMU)	5%	Number of PPA Graduates	N/A	4	For further verification to avoid COA disallowance in the future.
	SM 19	Number of Graduates on Modern Port Management Course Duly Accredited by International Institutions (UNCTAD)	0%	Number	12 (assuming that dissertation is completed in November)	Completion of 3 modules only by 12 PPA students)	
		Sub-total	5%				
	Total Weight		100%				

For GCG:

CESAR L. VILLANUEVA
 Chairman


RAINIER B. BUTALID
 Commissioner

For PPA:

JUAN C. STA. ANA
 Vice Chairman and General Manager

Date: 7 September 2015