

LANDBANK COUNTRYSIDE DEVELOPMENT FOUNDATION, INC.  
2017 Performance Scorecard Evaluation

	Objectives/Measures	Performance Measure			Targets	LCDFI Submission		GCG Evaluation		Supporting Documents	GCG Remarks	
		Formula	Weight	Rating Scale		Actual	Rating	Score	Rating			
SOCIAL IMPACT/SHAREHOLDERS	SO 1	To Strengthen LandBank-Assisted Cooperatives										
	SM 1	Increase the number of cooperatives with improved (1) Maturity Level; and (2) Enhanced Cooperative Operations Review Instrument (ECORI) Rating	Number of cooperatives with improved (1) Maturity Level; and (2) Enhanced Cooperative Operations Review Instrument (ECORI) Rating after LCDFI intervention over total number of coop weaknesses evaluated	15%	(Actual / Target) x Weight	(1) 30 cooperatives with improved Maturity Level; and (2) 40 cooperatives with improved ECORI rating	For negotiation with GCG	-	Measure shall not be given weight and shall be subtracted from the total weight of the performance scorecard	-	None	The 2017 target is dependent on the evaluation system which was targeted to be developed in 2016 and for implementation in 2017. However, due to the invalidation of the reported evaluation system, the 2017 target will no longer be feasible. Without a suitable evaluation system and a valid baseline data, any increase in the number of cooperatives with improved Maturity Level and ECORI rating in 2017 cannot be evaluated properly. As such, this measure shall be removed from the 2017 scorecard and its weight shall be subtracted from the total weight of the performance scorecard.
	SM 2	Percentage of Conducted Trainings Committed to LANDBANK	Actual number of trainings conducted over total number of trainings committed to Landbank during the calendar year	15%	(Actual / Target) x Weight	100%	Conducted 105 out of 105 confirmed requested trainings from LANDBANK calendar year for 2017	15.00%	Insufficient supporting documents	0.00%	<ul style="list-style-type: none"> <li>Consolidated Training Report</li> <li>Letters from LandBank – LPMG requesting for the conduct of trainings in 2017 dated 15 December 2016, 17 February</li> </ul>	LCDFI's submitted documents does not prove that LCDFI was able to fulfill LANDBANK's requested trainings. In this regard, the GCG was not able to validate the reported accomplishment based on available documents.

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									2017, 02 March 2017, and 21 April 2017 • Training Completion Report and Attendance Sheet for Strategic Planning Training conducted on 26-27 April 2017 • Training Implementation Report on the 105 Trainings	
<b>SO 2 To Increase Household Income of Farmers</b>										
SM 3	Number of Farmers Assisted Under the Natural Farming Technology	Actual number of farmers assisted under the natural farming technology	10%	$\geq 588 = (\text{Actual} / \text{Target}) \times \text{Weight}$ $< 588 = 0\%$	700	A total of 927 farmers assisted (834 under Project Likas Saka; 93 under Project Coco BiNHi)	10.00%	<i>Insufficient supporting documents</i>	0.00%	• List of Farmer Beneficiaries for Enterprise Development Program  LCDFI was not able to provide concrete evidence of the actual receipt by farmer-beneficiaries of LCDFI's assistance. Hence, the reported accomplishment was not given merit.
	<b>Sub-total</b>		<b>40%</b>				<b>25.00%</b>		<b>0.00%</b>	

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<b>FINANCIAL</b>	<b>SO 3 Improved Utilization of Resources</b>											
	SM 4	Budget Utilization Efficiency	Total amount of used donated funds over total amount of donated funds	10%	91% to 100% = 10% 85% to 90% = 5% < 85% = 0%	≥ 90% usage	≥ 90% usage	10.00%	99.61%	10.00%	<ul style="list-style-type: none"> <li>COA AAR for 2017</li> <li>Schedule of Donations</li> </ul>	Total donations received by LCDFI amounted to ₱23.86 Million, of which ₱23.76 Million pertaining to about 99.61% of donated funds was utilized.
	<b>SO 4 Expanded Donor Base</b>											
	SM 5	No. of New Donors (No. of New Fund Sources)	Actual number of new donors or new fund sources	10%	All or Nothing	1 new donor or fund source	1 (The LBP Runners Club)	10.00%	1 (The LBP Runners Club)	10.00%	<ul style="list-style-type: none"> <li>Deed of Donation and Acceptance</li> <li>COA AAR for 2017</li> </ul>	Acceptable.
	<b>Sub-total</b>		<b>20%</b>				<b>20.00%</b>		<b>20.00%</b>			
<b>INTERNAL PROCESS</b>	<b>SO 5 Compliance with Good Governance Conditions and Practices</b>											
	SM 6	Establishment of QMS	Actual Accomplishment	10%	All or Nothing	Certificate of Readiness for ISO 9001:2015	With Certificate of Readiness for ISO 9001:2015	10.00%	<i>Insufficient Supporting Documents</i>	0.00%	<ul style="list-style-type: none"> <li>Certificate of Readiness for ISO 9001:2015 issued by BCJA Training and Travel Consultancy dated 29 December 2017</li> <li>Unsigned Minutes of Meeting on Management Review and IQA Report dated 15 December 2017</li> </ul>	LCDFI submitted a certification issued by the BCJA Training and Travel Consultancy dated 29 December 2017 attesting that an internal audit and management review was completed. The certification also stated that LCDFI was ready for certification to the ISO 9001:2015 standards. As part of due diligence to further ensure that the objective of the target, for LCDFI to attain ISO certification by the following year is realized, LCDFI was requested to submit the Management Review Report and

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										Internal Quality Audit (IQA) Report as additional supporting documents to corroborate the information stated in the certification. However, the submitted minutes of meeting on the Management Review and IQA Report do not have signatures. We find that these unsigned reports are not acceptable as validating documents. In this regard, the accomplishment for this measure shall not be given a merit.	
<b>SO 6 Strategic Partnerships in Delivery of LCDFI Programs</b>											
SM 7	No. of Partnerships (ex. CDA, DAR, DA, training institutions)	Actual no. of new partnerships	10%	All or Nothing	1 new partner	Partnership with Philippine Coconut Authority (PCA)	10.00%	1 new partner - Philippine Coconut Authority (PCA) - Zamboanga Research Center (ZRC)	10.00%	<ul style="list-style-type: none"> <li>Memorandum of Agreement with PCA - ZRC for the Capacity Building of Coconut Farmers under LCDFI's Project Coco BinHi dated 18 August 2017</li> </ul>	Acceptable.
<b>SO 7 Increased Pool of Quality Resource Speakers</b>											
SM 8	Number of Resource Speakers	Total number of LCDFI-accredited resource speakers in the pool	10%	All or Nothing	30 maintained resource speakers	30 maintained resource speakers	10.00%	30 maintained resource speakers	10.00%	<ul style="list-style-type: none"> <li>List of Accredited Resource Speakers as of 31 December 2017</li> <li>COA AAR for 2017</li> </ul>	Acceptable.
	<b>Sub-total</b>		<b>30%</b>				<b>30.00%</b>		<b>20.00%</b>		

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	<b>SO 8</b>	<b>To Attract, Train, Develop and Adequately Compensate Talent</b>									
<b>LEARNING &amp; GROWTH</b>	SM 9	Average Competency of the Organization	Actual Accomplishment	10%	All or Nothing	Board-approved Competency Framework Model	Board-approved Competency Framework Model	10.00%	<i>Insufficient Supporting Documents</i>	0.00%	<ul style="list-style-type: none"> <li>• Competency Framework</li> <li>• Referendum on the Request for Board Approval dated 19 December 2017</li> </ul> <p>Based on the supporting documents, the LCDFI Executive Director requested for the Board's approval of the Competency Framework on 19 December 2017. However, the submitted signature page does not reflect the date of approval and does not clearly indicate that the same pertains to the approval of the Competency Framework. Since GCG cannot objectively validate the reported accomplishment based on available supporting documents, a 0% rating was given for this measure.</p>
		<b>Sub-total</b>		<b>10%</b>				<b>10.00%</b>		<b>0.00%</b>	
		<b>TOTAL</b>		<b>100%</b>				<b>85.00% out of 85.00%</b>		<b>40.00% out of 85.00%</b>	
		<b>VALIDATED RATING</b>						<b>100.00%</b>		<b>47.06%</b>	