

LBP RESOURCES AND DEVELOPMENT CORPORATION
Interim Performance Scorecard

Indicator	Weight	Targets	Accomplishment		CGO-A Validation		Supporting Documents	Remarks
	2013	2013	Actual	Rating	Score	Rating		
MFO 1 – Construction Services Provided to LBP								
Quantity: No. of the construction completed /renovation projects Buildings/LBP Braches 1. Construction 2. Renovation	15% 15%	6 18	7 19	15% 15%	7 19	15% 15%	Certificate of Completion (COC), Turnover and Acceptance of the Project (TOA), and Project Inspection and Update Report	Dapitan Branch (renovation project) has an actual work completion of only 97.76% due to deductive works. For Candon and Laoag Branches (both renovation projects), COCs are dated 2013 but TOAs are dated 2014 because of the punch listed items.
Financial: Gross Profit Margin Ratio	10%	11%	12.2%	10%	12.2%	10%	Income Statement for the period ended December 31, 2013	ACCEPTABLE
Subtotal Weight:	40%			40%		40%		
MFO 2 – Property Management and Development Services Provided to LBP								
Quantity: No. of Real and Other Properties Acquired (ROPAs) and other properties maintained	30%	50	56	30%	56	30%	List of Properties as of December 31, 2013 and Property Management Contracts	These properties are owned by the LBP and maintained by LBRDC.

Indicator	Weight	Targets	Accomplishment		CGO-A Validation		Supporting Documents	Remarks
	2013	2013	Actual	Rating	Score	Rating		
Financial: Gross Revenue for Property Management and Brokering Activities (in million ₱)	10%	₱4.825M	₱4.626M	9.59%	₱4.626M	9.59%	Statement of Income and Expenses	ACCEPTABLE
Subtotal Weight:	40%			39.59%		39.59%		
MFO 3 – Manpower Services Provided to LBP and Other Clients								
Quality: Customer Satisfaction	5%	100%	95.375%	4.77%	95.375%	0%	Quarterly Evaluation Report	For the Manpower Services, LBRDC has three (3) customers which are the Holcim Philippines, Inc. (HLCM), Land Bank of the Philippines (LBP) and Ajinomoto Philippines Corporation (APC). LBRDC's accomplishment is based on HLCM's own evaluation report of its business partners. LBRDC does not have a system to monitor customer satisfaction, hence the final rating of 0%.
Financial: Amount of Gross Revenue from Manpower Services	5%	₱25.0M	₱26.55M	5.00%	₱26.55M	5.00%	Statement of Income and Expense for the period ended 31 December 2013	ACCEPTABLE

Indicator	Weight	Targets	Accomplishment		CGO-A Validation		Supporting Documents	Remarks
	2013	2013	Actual	Rating	Score	Rating		
Timeliness: Manpower Requirements Provided Within Turn Around Time (TAT)	5%	100%	100%	5.00%	100%	5.00%	List showing the 809 manpower requests responded and 809 total manpower requests received	The Human Resource Department prepares the report for the Job Order manually through MS Excel.
Subtotal Weight:	15%			14.77%		10.00%		
Enhancement of Operations and Organizational Effectiveness (GAS)								
Quality: Number of IT Projects Implemented	5%	1 Additional Project (Payroll System)	Upgraded Payroll Software (Balmori)	5%	Upgraded Payroll Software (Balmori)	5%	Memorandum approving the upgrading of the existing payroll system and Official Receipt	ACCEPTABLE
Total:	100%			99.36%		94.59%		