

POWER SECTOR ASSETS AND LIABILITIES MANAGEMENT CORPORATION (PSALM)

	Component				Baseline		Target		
	Objective/Measure	Formula	Wt.	Rating System	2019	2020	2021	2022	
FINANCE	SO 1	Reduced Financial Obligation (FO)							
	SM 1	Amount of Net Reduction in FO	Previous Year's FO - Current Year's FO	30%	Actual / Target	₱15.23 Billion	₱26.961 Billion	₱24.63 Billion	₱31.778 Billion
	SO 2	Ensured Strong Financial Performance							
	SM 2	Collection Efficiency (CE) for Current Power Sales	$\frac{\text{Collections from Current Power Sales}}{\text{Current Power Sales}}$	10%	Actual / Target	93.56%	93.94%	90%	90%
	SM 3	Amount of Delinquent/Overdue Accounts Collected							
		a. Problematic Accounts	\sum Actual Collection	2%	Actual / Target	-	-	Submission of Status Report on initiatives to reconcile and collected on problematic accounts	₱7.106 Million
		b. Non-Problematic/ Clean Accounts	\sum Actual Collection	3%	Actual / Target	₱4.32 Billion	₱2.607 Billion	₱0.737 Billion	₱0.260 Billion

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FINANCE	SM 4	Percentage Share of Overhead Expenses to Total Income	$\frac{(PS + MOOE) - \text{Bad Debts}}{\text{Total Income}}$	5%	Actual / Target	5.21% ₱1.27 Billion ₱24.32 Billion	12.51% ₱0.86 Billion ₱6.87 Billion	11.10% ₱1.307 Billion ₱11.783 Billion	25.48% ₱1.572 Billion ₱6.171 Billion
	SM 5	Universal Charge (UC) Remittance Efficiency of Collecting Entities (CEs)	$\frac{\sum \text{UC Actual Remittance}}{\sum \text{Total UC Collection}}$	7%	Actual / Target	98.08%	98%	98%	98%
	SM 6	Percentage of UC-ME Disbursed to NPC and RE Developers							
		a. Percentage of UC-ME Disbursed to NPC	$\frac{\sum \text{UC Actual Disbursement}}{\sum \text{Total UC Remittance}}$	2.5%	Actual / Target	100% (based on PSALM submission)	100% (based on PSALM submission)	-	100%
		b. Percentage of UC-ME Disbursed to RE Developers	$\frac{\sum \text{UC Actual Disbursement}}{\sum \text{Total REDCI Claims}}$	2.5%	Actual / Target	100%	100%	100%	100%
	SM 7	Budget Utilization Rate	$\frac{\sum \text{Total Actual Disbursements}}{\text{Approved COB for CO and MOOE}}$	5%	Actual / Target	-	-	-	90%
		Sub-total		67%					

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CUSTOMERS/STAKEHOLDERS								
SO 3	Implemented Fair and Transparent Privatization Program							
SM 8	No. of Power Assets Successfully Privatized	Actual accomplishment	0%	(For monitoring)	Excluded	-	650 MW Malaya Thermal Power Plant	796.46 MW Caliraya-Botocan-Kalayaan (CBK) HEPPs; and 165 MW Casecan HEPP
SM 9	No. of Lots Disposed under Strategic Plan	$\frac{\sum \text{Number of lots disposed}}{\sum \text{Target Number of Lots for Disposal}}$	10%	Actual / Target	160 Lots	10 Lots	18 Lots + Lots Not Disposed in 2021	70 Lots + Lots Not Disposed in 2021
SM 10	Average Efficiency Rating (ER) on Pre-filed Application of Duly Executed and Notarized Contracts for the Supply of Electric Energy (CSEEs) and Letters of Agreement (LOAs) with Energy Regulatory Commission (ERC)	$\frac{\sum \text{Efficiency Rating (ER)}}{\text{Total CSEEs or LOAs Pre-filed}}$ Wherein: Numerator: ER 100% = if pre-filed w/in 60 days ER $1 - \frac{(\text{Actual} - 60 \text{ days})}{60 \text{ days}} * 100\%$ = if pre-filed w/in 61 to 75 days ER 0% = if pre-filed more than 75 days	5%	Actual / Target	-	-	-	100%
SO 4 Improved Customers' Relation and Service Delivery								
SM 11	Percentage of Satisfied Customers	$\frac{\text{Total Number of Satisfied Respondents}}{\text{Total number of respondents}}$	5%	(Actual / Target) 0% = If less than 80%	77.78% Satisfied Customers	99% Satisfied Customers	90% of respondents	90% of respondents*
		Sub-total	20%					

* Using the Enhanced Standard Methodology and Questionnaire developed by GCG.

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SO 5 Adopt Effective and Efficient Financial Management System and Operational Standards									
INTERNAL PROCESS	SM 12	Refund of Dividend Income from Transco for Remittance and Dividends to NG/ BTr	Σ Actual Collection	3%	Actual / Target	-	-	₱1.8 Billion	₱2.23 Billion
	SM 13	Compliance to Quality Standards	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Recertification	Surveillance Audit Passed	Surveillance Audit Passed	ISO 9001:2015 Recertification
	Subtotal			8%					
SO 6 Enhanced Competency and Skills of Employees									
LEARNING & GROWTH	SM 14	Percentage of Employees with Required Competencies Met	Σ Employees with Required <u>Competencies Met</u> Σ Target Number of Employees	5%	All or Nothing	94.52%	95.65%	Increase from 2020 Actual Competency Level	Increase from 2021 Actual Competency Level
	Sub-total			5%					
TOTAL			100%						