

PHILIPPINE PHARMA PROCUREMENT, INC. (PPPI)
2017 Performance Scorecard Evaluation

SOCIAL IMPACT	Component					PPPI Submission		GCG Evaluation		Supporting Documents	GCG Remarks	
	Objective/Measure	Formula	Weight	Rating System	Target	Actual	Rating	Score	Rating			
	SO 1	Provide Access to Affordable Essential Medicines through Public Entities / Facilities										
	SM 1	Percentage of PhilHealth-Contracted Government Hospitals sold with Z Package	Absolute Number	20%	(Actual / Target) x Weight	80% of PhilHealth-Contracted Government Hospitals	15	16.31%	Cannot be validated	0%	<ul style="list-style-type: none">• List of Contracted Government Hospitals sold with Z-Package Medicines• Report on Delivery of Medicines• Sales Report	Cannot be validated due to inadequate documentation supporting the reported accomplishment.
	SM 2	Number of Local Government Units (LGUs) served through Pooled Procurement, DBM PS or Direct - 81 Provinces; 1490 Municipalities; 124 Cities	Absolute Number	15%	(Actual / Target) x Weight	+40 Provinces (56 Provinces)	20	5.36%	Cannot be validated	0%	<ul style="list-style-type: none">• List of LGUs Served• Sales Report	The Governance Commission was unable to objectively validate the reported accomplishment of PPPI since the submitted supporting documents were internally generated. As such, pursuant to Section 2.1.1 of GCG M.C. No. 2017-01, the measure was given an automatic zero score.
		Sub-total	35%				21.67%		0.00%			

FINANCIAL	Component					PPPI Submission		GCG Evaluation		Supporting Documents	GCG Remarks	
	Objective/Measure	Formula	Weight	Rating System	Target	Actual	Rating	Score	Rating			
	SO 2	Gross Revenue										
	SM 3	Gross Revenue	Sales + Service Income – Cost of Sales	15%	(Actual / Target) x Weight	₱80.54 Million	₱10.515 Million	1.96%	₱10,514,685	1.96%	<ul style="list-style-type: none">• Sales Report for Dec 2017• Comprehensive Income Statement• COA Annual Audit Report	Reported accomplishment acceptable. Target not met.
	SO 3	Sustain the Organization's Viability										
	SM 4	Positive EBITDA	Absolute Number	10%	<p>< ₱12.86 Million = 0%</p> <p>₱12.86 to ₱13 Million = 5%</p> <p>₱13.1 Million to ₱25.49 Million = (Actual / Target) x Weight</p>	₱25.49 Million	(₱19.359) Million	0%	(₱16,875,035)	0%	<ul style="list-style-type: none">• Comprehensive Income Statement• COA Annual Audit Report	Target not met. Actual accomplishment revised per COA Audit Report.
			Sub-total	25%				1.96%		1.96%		

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CUSTOMERS	SO 4	Achieve Customer Satisfaction										
	SM 5	Overall Satisfaction Rating	-	5%	All or Nothing	90% of Respondents Gave a Very Satisfactory to Excellent Rating	None	0%	Cannot be validated	0%	No supporting documents provided.	No accomplishment was reported.
	SO 5	Ensure a Transparent and Fair Business Process for Suppliers										
	SM 6	Number of Suppliers Participating in Procurement	Absolute Number	5%	(Actual / Target) x Weight	Specialty Medicine – Average of 3 Suppliers Essential Medicine – Average of 10 Suppliers	60%	3%	Cannot be validated	0%	• List of Bidders	Reported accomplishment cannot be validated. The Governance Commission determined that the provided list of suppliers was an inadequate supporting document since it did not provide sufficient bidding information of each supplier on either the Specialty Medicines or the Essential Medicines.
		Sub-total		10%				3.00%		0.00%		
INTERNAL PROCESS	SO 6	Expand Product Lines and Business Partnerships										
	SM 7	New Product Lines and Packages Introduced	Absolute Number	5%	(Actual / Target) x Weight	3 (Kawasaki Disease, HIV, and Bone Cancer)	3	5%	1	1.67%	• Delivery Instructions	Target not met. Review of the documents submitted showed that only the Idursulfase has been officially received by the hospital as evidenced by the conforme section of the delivery instruction document.

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LEARNING AND GROWTH	SM 8	New Business Partnerships	Absolute Number	5%	(Actual / Target) x Weight	2 Memorandum of Agreement 1) Biofarma 2) DBM PS	2 (PAGCOR and Provincial Government of Iloilo)	5%	1 (PAGCOR)	2.50%	• Copy of the Memorandum of Agreement with PAGCOR	Target not met. Review of the submitted supporting documents showed that the PPPI was only able to substantiate its reported accomplishment on its business partnership with the PAGCOR.
	SO 7	Deliver Responsive and Timely Services to Customers										
	SM 9	Percentage of Orders Delivered on Time	-	10%	(Actual / Target) x Weight	90%	60%	7.22%	Cannot be validated	0%	• Delivery Monitoring Report	Reported accomplishment cannot be validated. PPPI did not provide sufficient documentary evidence to support its reported accomplishment.
		Sub-total		20%				17.22%		4.17%		
LEARNING AND GROWTH	SO 8	Develop Organizational Competencies										
	SM 10	Establish Competency Framework	-	5%	All or Nothing	Establish Competency Framework and Model	0%	0%	No accomplishment	0%	No supporting documents provided.	Target not met and no accomplishment was reported.

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SO 9	Institutionalize a Quality Management System										
SM 11	ISO Certification	-	5%	All or Nothing	ISO 9001:2008 Recertification and Readiness Assessment to 9001:2015	0%	0%	No accomplishment	0%	No supporting documents provided.	Target not met and no accomplishment was reported.
		Sub-total	10%				0.00%		0.00%		
		TOTAL	100%				43.85%		6.13%		