

LANDBANK COUNTRYSIDE DEVELOPMENT FOUNDATION, INC.

	Objective/Measure	Component			Rating System	Data Provider	Baseline Data (if applicable)		Target
		Formula	Weight				2013	2014	2015
STAKEHOLDERS	SO 1	To Strengthen LANDBANK-assisted Cooperatives							
	SM 1	% of coop weaknesses addressed	Number of coop weaknesses with improved operations review rating after LCDFI intervention/ total number of coop weaknesses evaluated	15%	(Actual/Target) x Weight 15% if finished by June 2015 every month delay to be reduced by 1%		n/a	n/a	Set up database to generate reports on Landbank assisted cooperatives
	SM 2	% of conducted trainings committed to LANDBANK	Actual number of trainings conducted/ total number of trainings committed to LANDBANK during the calendar year	15%	(Actual/Target) x Weight		104% (157/150)	111% (178/160)	100%
	SO 2	To Increase Household Income of Farmers							
	SM 3	Number of farmers assisted under the natural farming technology	Actual number of farmers assisted under the natural farming technology	10%	(Actual/Target) x Weight		n/a	50	50
		<b>Sub-total</b>		<b>40%</b>					
FINANCIAL	SO 3	Improved Utilization of Resources							
	SM 4	Budget Utilization Efficiency	Total amount of used donated funds/ total amount of donated funds	10%	(Actual/Target) x Weight		n/a	n/a	≥90% usage

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SM 5	Administrative expenses	General & Administrative Expenses (G&A) / Total Expenses	5%	5% if G&A is 30% or less. For every 5% increase from target, scale to be reduced by 1%.		N/A	N/A	30% or less
<b>SO 4</b>		<b>Expanded Donor Base</b>						
SM 6	No. of new donors	Actual no. of donors	5%	(Actual/Target) x Weight		2	2	1
		<b>Sub-total</b>	<b>20%</b>					
<b>INTERNAL PROCESS</b>		<b>SO 5 Compliance with Good Governance Conditions &amp; Practices</b>						
SM 7	The establishment of QMS	Absolute Number	10%	5% per key process, 2 processes a year		n/a	n/a	Manualization of half of all processes
SM 8	Acceptable Audit Rating	Absolute adjectival rating	5%	The proposed rating scale of LCDFI is 5% for acceptable rating and 0% for unsatisfactory		Unsatisfactory	n/a	Acceptable
<b>SO 6</b>		<b>Strategic Partnerships in Delivery of LCDFI Programs</b>						

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SM 9	No. of partnerships (ex. CDA, DAR, DA, training institutions)	Actual no. of partnerships	5%	(Actual/Target) x weight		n/a	n/a	1
<b>SO 7</b>	<b>Increased Pool of Quality Resource Speakers</b>							
SM 10	No. of resource speakers	Total number of LCDFI-accredited resource speakers in the pool	5%	(Actual/Target) x Weight		9	7	15
	<b>Sub-total</b>		<b>25%</b>					
<b>SO 8</b>	<b>To Attract, Train, Develop and Adequately Compensate Talent</b>							
SM 11	Average competency of the organization	Number of staff trained/ total number of staff	5%			n/a	n/a	Develop a competency framework
<b>SO 9</b>	<b>To Reorganize/Realign Structure to Address Emerging Needs</b>							
SM 12	Implementation status of realigned structure by 2015	Percentage of completion of organizational restructuring	10%	10% for full implementation; 5% for partial implementation; 0% for not implemented		n/a	n/a	Realigned structure fully implemented 95%
	<b>Sub-total</b>		<b>15%</b>					
<b>TOTAL</b>			<b>100%</b>					

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