## 2022 PERFORMANCE SCORECARD (Annex B)

## SOCIAL HOUSING FINANCE CORPORATION

	Component						Baseline Data		Target		
	Objective/Measure Formula			Weight	Rating System	2019	2020	2021	2022		
	SO 1	Improve the Quality of Life of the Informal Settler Families and Low-Income Filipinos through the Provision of Housing Finance									
SOCIAL IMPACT	SM 1	Increase the Number of ISFs Provided with Housing Finance Assistance	Actual Accomplishment	35%	(Actual/Target) x Weight	8,810	20,331	60,000	60,000		
		Sub-to	35%								
	SO 2	Ensure Customer Satisfac	sion of Qua	ality Service				·			
STAKEHOLDERS	SM 2a	Percentage of Satisfied Customers (Pre-Takeout)	Number of stakeholders who gave a rating of at least Satisfactory / Total number of respondents	5%	(Actual/Target) x Weight If less than 80% = 0%	Result not acceptable	Result not acceptable	90%	90%		
STAKEH	SM 2b	Percentage of Satisfied Customers (Post- Takeout)	Number of stakeholders who gave a rating of at least Satisfactory / Total number of respondents	5%	(Actual/Target) x Weight If less than 80% = 0%	Result not acceptable	Result not acceptable	90%	90%		
		Sub-to	10%								



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	Component						Baseline Data		Target		
	200	Objective/Measure	Formula	Weight	Rating System	2019	2020	2021	2022		
	SO 3	Enhance Financial Viability									
	SM 3	Improve Collection Efficiency Rate	Cumulative Collections / Cumulative Billings (Current and Delinquent Accounts Only)	10%	(Actual/Target) x Weight	74.00%	70.74%	90% Collection Efficiency on Current and Delinquent Accounts	91% Collection Efficiency on Curren and Delinquent Accounts		
FINANCE	SM 4	Improve Status of Problematic Accounts	[(Current Year's Number of Problematic Accounts – Prior Year's Number of Problematic Account) / Prior Year's Number of Problematic Accounts] x 100%	5%	(Actual/Target) x Weight	N/A	N/A	10% Reduction of Problematic Accounts	10% Reduction of Problematic Accounts		
	SM 5	Increase Gross Revenues	Total Revenues	5%	(Actual/Target) x Weight	N/A	N/A	₽787.48 Million	₽1,147 Million		
	SM 6	Budget Utilization Rate (BUR)									
	SM 6a	Obligations BUR	Total Obligations / DBM-approved or Board-approved Corporate Operating Budget (both net of PS Cost)	5%	(Actual/Target) x Weight	N/A	N/A	N/A	90%		



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	С	omponent			Baseline Data		Target	
	Objective/Measure	Rating System	2019	2020	2021	2022		
SM 6b	Disbursements BUR	Total Disbursement / Total Obligations (Both Net of PS)	5%	(Actual/Target) x Weight	N/A	N/A	N/A	90%
SM 6c		Total Disbursements/ DBM-Approved COB (Both Net of PS)	5%	(Actual/Target) x Weight	N/A	N/A	N/A	90%
	Sub-total		35%					
SO 4	Enhance Internal Process							
SM 7	Percentage of Loan Application Processed within Prescribed Period	Total Number of Loan Applications Processed with Prescribed Period <sup>1</sup> / Total Number of Loan Applications Received	5%	(Actual / Target) x Weight	N/A	Cannot be validated	100%	100%
SM 8	Enhance Support Systems for Effective and Efficient Process	Number of Deliverables Accomplished / Total Number of Deliverables	5%	(Actual / Target) x Weight	N/A	N/A	N/A	100% Implementation o Targets under the ISSP as submitted to the DICT
	Sub-total							-

<sup>&</sup>lt;sup>1</sup> The prescribed period for the processing of loan application shall be based on SHFC's compliance with Republic Act No. 11032 as reflected in SHFC's Citizen's Charter.



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		C	omponent	THE STATE OF		Baseline Data		Target			
	Objective/Measure Formula			Weight	Rating System	2019	2020	2021	2022		
ORGANIZATION	SO 5	Implement Quality Management System									
	SM 9	Attain Quality Management Certification	Actual Accomplishment	5%	(Actual / Target) x Weight	ISO 9001:2015 Certification Attained	No 1st Surveillance Audit for the Head Office and ISO 9001:2015 Certification Audit for the Regional Branch was Conducted	Pass ISO Surveillance Audit (Head Office and 1 Regional Office) ISO Certification for 2 Regional Branches	Pass ISO Surveillance Audit (Head Office and 1 Regional Office) ISO Certification for 2 Regional Branches		
	SO 6	Enhance Corporate Competency									
	SM 10	Improvement of the Competency of the Organization	Competency Baseline <sup>2</sup> 2022 – Competency Baseline 2021	5%	All or Nothing	Competency Gap Closed for 134 out of 180 employees or 74.44%	Cannot be validated	Improvement in the Competency Baseline of the Organization	Improvement in the Competency Baseline of the Organization		
		Sub-total		10%							
		Total		100%							

<sup>&</sup>lt;sup>2</sup> The competency baseline of the organization shall pertain to the average percentage of required competencies met which can be computed using the following formula:  $\sum_{k=1}^{B} \frac{\sum_{a=1}^{K} \frac{Actual Competency Level}{Required Competency Level}_{a}}{|Required Competency Level}_{a}}$ 

Englishment of partial competency Level by where: a = Competency required, A = Total number of competencies required of position, b = Personnel profiled, B = Total number of personnel profiled