

**JOHN HAY MANAGEMENT CORPORATION**  
**Interim Performance Scorecard**

Indicator	Weight	Targets	Accomplishment		CGO-A Validation		Supporting Documents	Remarks
	2013	2013	Actual	Rating	Score	Rating		
MFO 1: Asset Management Services								
Quantity: Number of proposal/s for Barangay Segregation submitted to the BCDA Board	5%	1 (Barangay Hillside)	1 (Barangay Hillside)	5.00%	1 (Barangay Hillside)	5.00%	<ul style="list-style-type: none"><li>Secretary's Certificate</li><li>Letter to BCDA</li></ul>	<ul style="list-style-type: none"><li>Acceptable</li></ul>
Quantity: Number of Proposal/s for Property Disposal submitted to BCDA Board	5%	1 (for 0.8 ha.)	1 (for 0.86 ha.)	5.00%	1 (for 0.86 ha.)	5.00%	<ul style="list-style-type: none"><li>Secretary's Certificate</li><li>Letter to BCDA</li></ul>	<ul style="list-style-type: none"><li>Acceptable</li></ul>
Financial: Revenue generated from Ticket Sales at the Historical Core	10%	₱2.07 Mn	₱2.39 Mn	10.00%	₱2.39 Mn	10.00%	<ul style="list-style-type: none"><li>Monthly summary of revenue from ticket sales at the historical core</li></ul>	<ul style="list-style-type: none"><li>Acceptable</li></ul>
Financial: Remittance of Collections from Lease Rentals of BCDA assets	10%	₱25.3 Mn	₱25.78 Mn	10.00%	₱25.78 Mn	10.00%	<ul style="list-style-type: none"><li>Monthly schedule of remittances of revenue earned from BCDA assets</li></ul>	<ul style="list-style-type: none"><li>Acceptable</li></ul>
Sub total	30%			30.00%		30.00%		
MFO 2: Environment, Forest and Watershed Management								
Quality: Compliance of JHMC to Environment and Forestry Standards, Laws, Rules and Regulations in the John Hay Special Economic Zone (JHSEZ)	10%	Zero	Zero	10.00%	Zero	0.00%		<ul style="list-style-type: none"><li>According to JHMC, the DENR issues notices when there are noted violations. No notice was issued to JHMC in CY 2013</li><li>No document can support JHMC's accomplishment.</li></ul>

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Indicator	Weight	Targets	Accomplishment		CGO-A Validation		Supporting Documents	Remarks
	2013	2013	Actual	Rating	Score	Rating		
<b>Quantity 1:</b> Compliance of JHMC to National Ambient Air Quality Standards on Total Suspended Particulates (TSP) within the JHSEZ	10%	<230 µg/NCM	<22 µg/NCM	10.00%	<22 µg/NCM	10.00%	<ul style="list-style-type: none"> <li>Ambient Air Quality Sampling Result for Total Suspended Particulates (TSP) for 2013</li> </ul>	<ul style="list-style-type: none"> <li>Large variance (around 90%) on the target and accomplishment</li> <li>Target is based on the National Ambient Air Quality Guideline for Criteria Pollutants as provided in the Republic Act No. 8749 or the Clean Air Act of 1999</li> <li>Recommend to have a more realistic target</li> </ul>
<b>Quantity 2:</b> Compliance of JHMC to National Ambient Air Quality Standards on Particulate Matter 10 (PM 10) within the JHSEZ	10%	<150 µg/NCM	<11 µg/NCM	10.00%	<11 µg/NCM	10.00%	<ul style="list-style-type: none"> <li>Ambient Air quality sampling and monitoring results for particulate matter - PM10</li> </ul>	
<i>Sub total</i>	<i>20%</i>			<i>30.00%</i>		<i>20.00%</i>		
<b>MFO 3: Regulatory Services</b>								
<b>Quantity 1:</b> Number of Accredited Enterprise in the JHSEZ	5%	106	110	5.00%	110	5.00%	<ul style="list-style-type: none"> <li>Summary list of accredited enterprise</li> </ul>	<ul style="list-style-type: none"> <li>Acceptable</li> </ul>
<b>Quantity 2:</b> Increase in the number of jobs generated in the JHSEZ	5%	3,100	3,473	5.00%	3,473	5.00%	<ul style="list-style-type: none"> <li>Consolidated Report on Employment in the JHSEZ for the years 2012 and 2013</li> </ul>	<ul style="list-style-type: none"> <li>Acceptable</li> </ul>
<b>Timeliness 1:</b> Issuance of Permit to Operate (PTO) for Business Enterprises in the JHSEZ from the date of receipt of complete documents (For renewals: 30	5%	30 mins. for renewal  30 calendar days for start up	18 mins. for renewal  2 calendar days for start up	5.00%	18 mins. for renewal  2 calendar days for start up	5.00%	<ul style="list-style-type: none"> <li>Copies of Logbook</li> <li>Letters of intent from the locators</li> <li>Certifications of Accreditation and PTO</li> </ul>	<ul style="list-style-type: none"> <li>JHMC implemented changes in which resulted to lower processing time</li> <li>For 2014, to renegotiate that the target would be 18 minutes for renewal and 2 days for start up</li> </ul>

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Indicator	Weight	Targets	Accomplishment		CGO-A Validation		Supporting Documents	Remarks
	2013	2013	Actual	Rating	Score	Rating		
Mins. For new/startup businesss: 30 calendar days)								
<b>Timeliness:</b> Issuance of Certificate of Environmental Compliance (CEC) in the JHSEZ	5%	100%	100% (73/73)	5.00%	100% (73/73)	5.00%	<ul style="list-style-type: none"> <li>• Certificates of Environmental Compliance issued</li> </ul>	<ul style="list-style-type: none"> <li>• Acceptable</li> </ul>
<b>Financials:</b> Revenue generation from Regulatory Fees in the JHSEZ	10%	₱1.6 Million	₱2.1 Million	10.00%	₱2.1 Million	10.00%	<ul style="list-style-type: none"> <li>• Schedule of collections of Regulatory Fees</li> </ul>	<ul style="list-style-type: none"> <li>• Acceptable</li> </ul>
<i>Sub total</i>	20%			30.00%		30.00%		
<b>General Administrative Services (GAS)</b>								
<b>Quality:</b> Number of processes manualized	7.5%	3 <sup>1</sup> out of 6	4 <sup>2</sup>	7.50%	4	7.50%	<ul style="list-style-type: none"> <li>• Secretary's Certificate</li> <li>• Copy of the Operations Manual</li> </ul>	<ul style="list-style-type: none"> <li>• Acceptable</li> </ul>
<b>Quality:</b> Compliance Rate to Auditing Rules and Regulations	2.5%	100%	100%	2.50%	100%	2.50%	<ul style="list-style-type: none"> <li>• Summary of COA AOM for the year 2013 and the Status</li> </ul>	<ul style="list-style-type: none"> <li>• Acceptable</li> </ul>
<i>Sub total</i>	10%			10.00%		10.00%		
<b>Total</b>	<b>100%</b>			<b>100.00%</b>		<b>90.00%</b>		

<sup>1</sup> Includes the Manuals of Special Economic Zone Administration Department, Finance and Environment Division

<sup>2</sup> Includes the Manuals of Special Economic Zone Administration Department, Environment Division, Project Management Division and Internal Audit Division