## 2021 PERFORMANCE SCORECARD (ANNEX B)

## SOUTHERN PHILIPPINES DEVELOPMENT AUTHORITY (SPDA)

	Component					Baseline Data			Target	
	C	bjective/Measure	Formula	Weight	Rating System	2018	2019	2020	2021	
	SO 1	Income/ Revenue Gene	erated							
	SM 1	Total Amount of Revenue Generated	Actual Accomplishment	15%	(Actual/Target) x Weight	-	-	N/A	₽5 Million	
IMPACT	SO 2	Local Jobs Generated								
M	SM 2	Total Number of Direct Beneficiaries	Actual Accomplishment	15%	(Actual/Target) x Weight	-	-	N/A	523	
		Sub-total		30%						
	SO 3	Purposive Linkages / Pa	artnerships with oth	er Govern	ment Agencies and	Private Sector for Program and Project Convergences Strengthened				
CUSTOMER / STAKEHOLDERS	SM 3	Number of Project Proposals Prepared and Approved	Actual Accomplishment	10%	(Actual / Target) x Weight	-	-	N/A	22	
CUSTOMER /	SM 4	No. of concluded partnerships / investments (development contracts, management contracts, joint venture agreements, subsidiaries and affiliates agreement)	Actual Accomplishment	5%	(Actual / Target) x Weight	-	-	N/A	6	

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	Component					Baseli	ne Data	Target	
ي موا	Objective/Measure		Formula	Weight	Rating System	2018	2019	2020	2021
	SM 5	Number of Memorandum of Agreement (MOA)/ Memorandum of Understanding (MOU) signed/forged	Total number of MOA/MOU signed/forged during the year	5%	(Actual / Target) x Weight	-	-	N/A	5
	SO 4	Ensure Customer Satis	faction				Jn		
	SM 6	Percentage of Satisfied Customers	Number of respondents who rated at least satisfactory / Total number of survey respondents	5%	(Actual / Target) x Weight 0% = If less than 80%	-	-	N/A	85%
			Sub-total	25%					
	SO 5	Income Generation Stre	engthened						
FINANCIAL	SM 7	Number of New Revenue-Generating Projects Implemented	Actual Accomplishment	5%	(Actual / Target) x Weight	-	-	N/A	1
Ä	SM 8	Number of Joint Ventures Implemented	Actual Accomplishment	5%	(Actual / Target) x Weight	-	-	N/A	2

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	_	Component					ne Data	Target		
	Q	bjective/Measure	Formula	Weight	Rating System	2018	2019	2020	2021	
	SO 6	Asset Utilization Maximized						y — — — — — — — — — — — — — — — — — — —		
	SM 9	Number of Real Properties Developed	Total number of real properties developed	5%	(Actual / Target) x Weight	-	-	N/A	4	
	SO 7	Budget Utilization Rate						0.		
	SM 10	Budget Utilization Rate	Total amount of disbursements / Total Corporate Operating Budget (both net of PS Cost)	10%	(Actual / Target) x Weight	-	-	N/A	90%	
			Sub-total	25%						
	SO 8	Financial Management Systems Improved								
INTERNAL PROCESS	SM 11	Number of required Financial Reports Submitted on-time	Actual Accomplishment	5%	(Actual / Target) x Weight	-	-	N/A	4	
	SM 12	Percentage of Compliance to the Agency Action Plan and Status of Implementation (AAPSI) for CYs 2019 and 2020	Total Number of Audit Observation Memorandum started, complied or completed / Total Number of AOMs	5%	(Actual / Target) x Weight	-	-	N/A	60%	

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1.7	Component						Baseline Data		Target		
	Objective/Measure Formula			Weight	Rating System	2018	2019	2020	2021		
			outstanding in 2019 and 2020								
	SO 9	9 Established Quality Management System									
	SM 13	Establish ISO Quality Management System Manual	Actual Accomplishment	5%	All or Nothing	-	-	N/A	Board-approved SPDA Quality Management System Manual		
			Sub-total	15%							
_	SO 10	Competent and Commit	tted Human Resourc	e							
LEARNING AND GROWTH	SM 14	Number of Capacity Building/Staff Development Activities for Staff Conducted	Actual Accomplishment	5%	(Actual / Target) x Weight	-	-	N/A	7		
			Sub-total	5%							
			TOTAL	100%							