

Performance Scorecard 2013-2014 (Annex A)

Performance Measures			Baseline Data (if available)				Targets			
Description	Formula	Weight		Rating System	Data Provider (if applicable)	2010	2011	2012	2013	2014
		2013	2014							
Financial 1: Net income before tax + Franking Credits	Absolute amount	20%	20%	Actual/Target x Weight (but not to exceed assigned weight)		- P266 Million	P175 Million	P353 Million	P576 Million	P610 Million
Quantity 3: No. of franchised postal outlets	Absolute number	10%	10%			N/A	N/A	N/A	6	78
<b>Subtotal of Weights:</b>		<b>70%</b>	<b>70%</b>							
<b>MFO 2: Postal Payment Services</b>										
Financial 1: Revenue Generated from Postal Payment Services (Money Order and e-Postal Money Order, CCT Payout, Philhealth, PDIC, SPISC, Biometrics Data Capture, Other Payout Services)	Absolute amount	20%	20%	Actual/Target x Weight (but not to exceed assigned weight)		P41 Million	P44 Million	P83 Million	P300 Million	P438 Million
<b>Subtotal of Weights:</b>		<b>20%</b>	<b>20%</b>							



PHILIPPINE POSTAL CORPORATION

Description	Performance Measures			Rating System	Data Provider (if applicable)	Baseline Data (if available)				Targets	
	Formula	Weight				2010	2011	2012	2013		2014
		2013	2014								
<b>MFO 1 : Delivery Services</b>											
Timeliness 1-A: Express post delivery performance (International)	Percent delivered within TAT (average of committed areas)	10%	10%	Actual/Target x Weight (but not to exceed assigned weight)		N/A	N/A	N/A	90%	95%	
Timeliness 1-B: Express post delivery performance (Domestic)	Percent delivered within TAT (average of committed areas net of verified undeliverable)	10%	10%			N/A	N/A	N/A	80%	90%	
Timeliness 2-A: Non-express post delivery performance (International)	Percent delivered within TAT (average of committed areas)	10%	10%			N/A	N/A	N/A	70%	80%	
Timeliness 2-B: Non-express post delivery performance (Domestic)	Percent delivered within TAT (average of committed areas net of verified undeliverable)	10%	10%			N/A	N/A	N/A	70%	80%	



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		2013									2014
<b>GAS – General Administrative Services</b>											
Manualization of Core Processes	Actual accomplishment	10%	10%	All or nothing	N/A	N/A	N/A	1 (Domestic Network)	7 (Surface Mail Exchange, Express Mail Exchange, Domestic Airmail Exchange including Parcel, Post Office Operations, International Accounts, Service Regulations, and Financial Accounting)		
Collection Efficiency		0%	0%	N/A	N/A	N/A	N/A	PPC to provide quarterly progress reports on addressing COA findings			
Subtotal of Weights:		10%	10%								
<b>TOTAL OF WEIGHTS:</b>		<b>100%</b>	<b>100%</b>								

\*Committed areas for 2013 & 2014 has been specifically identified and submitted to GCG.