

**NATIONAL TOBACCO ADMINISTRATION (NTA)
Validated 2021 Performance Scorecard**

Component				Target	GOCC Submission		GCG Validation		Supporting Documents	Remarks																
Objective/Measure	Formula	Wt.	2021	Actual	Rating	Score	Rating																			
SOCIAL IMPACT	SO 1	Sustained Viable Tobacco Industry																								
	SM 1	Yield per hectare (kg/ha)	Total Production / Total Area	10%	2,550	2,598	10%	2,598.49	10%	<ul style="list-style-type: none"> Summary on Yield and Yield Components per Tobacco Type for Crop Year 20-21 signed by NTA's FTSD Chief TPRO/OIC 	The breakdown of 2,598.49 kg/ha production per area is as follows: <table border="1"> <thead> <tr> <th>Tobacco Type</th> <th>Production (kg)</th> <th>Area (ha)</th> </tr> </thead> <tbody> <tr> <td>Virginia</td> <td>951,617.50</td> <td>396.60</td> </tr> <tr> <td>Burley</td> <td>640,323.37</td> <td>227.77</td> </tr> <tr> <td>Native</td> <td>169,499.19</td> <td>53.50</td> </tr> <tr> <td>Total</td> <td>1,761,440.06</td> <td>677.87</td> </tr> </tbody> </table>	Tobacco Type	Production (kg)	Area (ha)	Virginia	951,617.50	396.60	Burley	640,323.37	227.77	Native	169,499.19	53.50	Total	1,761,440.06	677.87
	Tobacco Type	Production (kg)	Area (ha)																							
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Total	1,761,440.06	677.87																								
Subtotal			10%			10%		10%																		
STAKEHOLDERS	SO 2	Improved Quality of Life of Tobacco Farmers																								
	SM 2	Percentage of Satisfied Customers	Number of Respondents which gave at least a Satisfactory Rating / Total Number of Respondents	6%	90%	96.34%	-	96.34%	6%	<ul style="list-style-type: none"> 2021 Customer Satisfaction Survey Final Report Back-checking Report Accomplished Survey Questionnaires 	526 out of 546 respondents gave a least a satisfactory rating															
	SM 3	a. From Tobacco Farmers	Total Annual Net Income / Total Area	6%	₱81,600	₱95,043	6%	₱79,316.36	5.83%	<ul style="list-style-type: none"> Summary on Yield and Yield Components per Tobacco Type for Crop Year 20-21 signed by NTA's FTSD Chief TPRO/OIC 	The breakdown of farmers' net income per hectare is as follows: <table border="1"> <thead> <tr> <th>Particulars</th> <th>Amount</th> </tr> </thead> <tbody> <tr> <td>Gross Sale</td> <td>134,805,129.89</td> </tr> <tr> <td>Cost of Production</td> <td>81,038,950.14</td> </tr> <tr> <td>Net Income (NI)</td> <td>53,766,179.75</td> </tr> <tr> <td>Area</td> <td>677.87</td> </tr> <tr> <td>NI per Hectare</td> <td>₱79,316.36</td> </tr> </tbody> </table>	Particulars	Amount	Gross Sale	134,805,129.89	Cost of Production	81,038,950.14	Net Income (NI)	53,766,179.75	Area	677.87	NI per Hectare	₱79,316.36			
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"Upholding a Transparent and Responsive GOCC Sector for the Filipino People"

Component	Target			GOCC Submission			GCG Validation		Supporting Documents	Remarks															
	Objective/Measure	Formula	Wt.	2021	Actual	Rating	Score	Rating																	
STAKEHOLDERS	b. From other crops and livelihood activities	Total Annual Net Income / Total Number of Farmers	5%	₱50,922	₱51,083	5%	₱26,452.34	2.60%	<ul style="list-style-type: none"> Schedule of Income from Other Crops and Livelihood signed by Chief TPRO 	The breakdown is as follows: <table border="1"> <thead> <tr> <th>Particulars</th> <th>Amount</th> </tr> </thead> <tbody> <tr> <td>Gross Sale</td> <td>84,250,183.86</td> </tr> <tr> <td>Cost</td> <td>45,471,055.71</td> </tr> <tr> <td>Net Income (NI)</td> <td>38,779,128.15</td> </tr> <tr> <td>Area</td> <td>1,466.00</td> </tr> <tr> <td>NI per farmer</td> <td>₱26,452.34</td> </tr> </tbody> </table> <p>NTA's submitted accomplishment used total area as denominator instead of the number of farmers.</p>	Particulars	Amount	Gross Sale	84,250,183.86	Cost	45,471,055.71	Net Income (NI)	38,779,128.15	Area	1,466.00	NI per farmer	₱26,452.34			
	Particulars	Amount																							
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SO 3	Assured Production of Quality of Locally Produced Tobacco as Desired by Various Markets																								
SM 4	Percentage increase in high grades of tobacco (Grades AA to C/high to medium 2)	Current Year High Grade % less Previous Year High Grade %	6%	1.59% (80.92%)	1.59% (80.92%)	6%	1.29% (80.92%)	4.87%	<ul style="list-style-type: none"> Grade Distribution of Tobacco Types, Crop Year 2020-2021, signed by Chief TPRO 	The breakdown is as follows: <table border="1"> <thead> <tr> <th>Tobacco Type</th> <th>HG</th> <th>Traded Stock</th> </tr> </thead> <tbody> <tr> <td>Virginia</td> <td>774,849.90</td> <td>951,617.50</td> </tr> <tr> <td>Burley</td> <td>481,846.91</td> <td>640,323.37</td> </tr> <tr> <td>Native</td> <td>168,639.19</td> <td>169,499.19</td> </tr> <tr> <td>Total</td> <td>1,425,336.00</td> <td>1,761,440.06</td> </tr> </tbody> </table> <p>NTA was given a nil rating for in 2021 for lack of substantiation. Nevertheless the baseline for the computation of percentage increase is pegged on NTA's 2020 submitted accomplishment of 79.63%.</p>	Tobacco Type	HG	Traded Stock	Virginia	774,849.90	951,617.50	Burley	481,846.91	640,323.37	Native	168,639.19	169,499.19	Total	1,425,336.00	1,761,440.06
Tobacco Type	HG	Traded Stock																							
Virginia	774,849.90	951,617.50																							
Burley	481,846.91	640,323.37																							
Native	168,639.19	169,499.19																							
Total	1,425,336.00	1,761,440.06																							
Sub-total			23%			17%		19.30%																	

Component			Target	GOCC Submission		GCG Validation		Supporting Documents	Remarks										
Objective/Measure	Formula	Wt.	2021	Actual	Rating	Score	Rating												
SO 4	Strengthen Research and Development and Technology Transfer																		
SM 5	Research results/studies:																		
	(a) Percentage of completed R&D projects published in national or regional technology publication journal or newsletters	R&D Projects Published in National or Regional Technology Publication Journal or Newsletters / Completed R&D Projects	6%	50%	100% (2)	6%	0	0%	<ul style="list-style-type: none"> Philippine Tobacco News (July-September 2021, and April-June 2021 Editions) 	NTA failed to provide the list of a completed studies which were ready for publication by 2021. It should be noted that the formula for this indicator is: "R&D projects published in national or regional technology publication journals or newsletters over Completed R&D Projects", of which, at least half should have been published in 2021.									
	(b) number of R&D projects completed	Absolute Number	8%	6	100% (3)	8%	3	4%	<ul style="list-style-type: none"> Research Studies 	The following studies were completed during 2021: a. Performance Evaluation of Flue Cured and Burley Tobacco Hybrids b. Development of Tobacco Related Activities and Facility Map for the Stakeholders of the Tobacco Industry c. Design, Construction, and Evaluation of Solar-Powered Curing Barn in Tobacco Flue-Curing									
SO 5	Effective Enforcement of Regulatory Measures																		
SM 6	Percentage of licensed companies fully compliant to rules and regulations:																		
	(a) local trading	Total Licensed Entities minus Number of Violators all over Total Licensed Entities	4%	97%	100%	4%	100%	4%	<ul style="list-style-type: none"> NTA Form 22, 23, 23-A Summary of Violations List of Licenses Entities 	The breakdown of local traders is: <table border="1"> <thead> <tr> <th>Local traders</th> <th>Number</th> </tr> </thead> <tbody> <tr> <td>Field Canvassers</td> <td>325</td> </tr> <tr> <td>Buying Stations</td> <td>30</td> </tr> <tr> <td>Wholesale Dealers</td> <td>14</td> </tr> <tr> <td>Total</td> <td>369</td> </tr> </tbody> </table> Based on the inspection reports, there were no local trading violations during the year	Local traders	Number	Field Canvassers	325	Buying Stations	30	Wholesale Dealers	14	Total
Local traders	Number																		
Field Canvassers	325																		
Buying Stations	30																		
Wholesale Dealers	14																		
Total	369																		

INTERNAL PROCESS

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Objective/Measure	Formula	Wt.	2021	Actual	Rating	Score	Rating			
INTERNAL PROCESS	(b) export / import / transshipment	No. of Violations Acted Upon within a Day / Total Number of Violations	4%	95%	100%	4%	100%	4%	<ul style="list-style-type: none"> Certificate of Inspection/Permit to Transport/ Incidental Report Import Commodity Clearance 	Twenty-seven (27) entities had activities during the year. NTA was able to conduct 1,618 inspections. The inspection reports indicated full compliance with NTA rules applicable to importers, exporters, and transshippers
	(c) manufacturing		4%	100%	100%	4%	100%	4%	<ul style="list-style-type: none"> NTA Form RD-F-044 List of Manufacturers and their licenses 	Out of the 25 licensed manufacturers only 13 entities had operation in 2021. Based on the validation of inspection reports (NTA Form RD-F-044), no violations were recorded during the year.
	SM 7	Percentage of violations acted upon within the day	No. of Violations Acted Upon within a Day / Total Number of Violations	5%	97%	100%	5%	100%	5%	<ul style="list-style-type: none"> NTA Form 22, 23, 23-A Certificate of Inspection/Permit to Transport/ Incidental Report NTA Form RD-F-044
Sub-total			31%			31%		21%		
LEARNING AND GROWTH	SO 6	Develop Competent and Highly Work-Motivated Employees in a Conducive Organizational Climate								
	SM 8	Percentage of employees meeting required competencies	Total Number of Incumbents Meeting Required Competencies / Total Number of Incumbents	5%	45%	45%	5%	45%	5%	<ul style="list-style-type: none"> Competency Assessment Report Sample Competency Assessment Forms

Component			Target	GOCC Submission		GCG Validation		Supporting Documents	Remarks															
Objective/Measure	Formula	Wt.	2021	Actual	Rating	Score	Rating																	
SO 7	Enhance Existing Quality Management System																							
SM 9	ISO 9001 Certification	Milestone	5%	Surveillance Audit Passed	Surveillance Audit Passed	5%	Surveillance Audit Passed	5%	<ul style="list-style-type: none"> ISO Certificate (SGS) QMS Audit Report 	The ISO Certificate was issued by <i>Societe General de Surveillance (SGS)</i> The scope of the certificate cover: Research and Development Regulatory Services, Technology Assistance, Extension and Production Support Services of NTA.														
Sub-total		10%			10%			10%																
SO 8	Attain Financial Stability																							
SM 10	EBITDA (P)	Net Income before Subsidy + Interest + Taxes + Depreciation + Amortization	5%	(154,956,035)	(314,439,566)	5%	(380,742,000)	0%	<ul style="list-style-type: none"> NTA's 2021 COA Audited Income Statement Notes to FS 2021 	The breakdown of EBITDA is as follows: <table border="1"> <thead> <tr> <th>Particulars</th> <th>2021</th> </tr> </thead> <tbody> <tr> <td>NI after Subsidy</td> <td>(412.994)</td> </tr> <tr> <td>Interest</td> <td>0.045</td> </tr> <tr> <td>Taxes</td> <td>0</td> </tr> <tr> <td>Depreciation</td> <td>32.207</td> </tr> <tr> <td>Amortization</td> <td>0</td> </tr> <tr> <td>EBITDA</td> <td>(380.742)</td> </tr> </tbody> </table> Validated amount is based on NTA's COA Audit Report.	Particulars	2021	NI after Subsidy	(412.994)	Interest	0.045	Taxes	0	Depreciation	32.207	Amortization	0	EBITDA	(380.742)
Particulars	2021																							
NI after Subsidy	(412.994)																							
Interest	0.045																							
Taxes	0																							
Depreciation	32.207																							
Amortization	0																							
EBITDA	(380.742)																							
SM 11	Utilization rate:																							
	(a) Tobacco	Production Assistance Provided to Farmers / Total Budgeted Production Assistance	5%	100%	98.77%	4.94%	98.77%	4.94%	<ul style="list-style-type: none"> Utilization Schedule signed by NTA Accountant, Finance Manager, and Administrator 	The utilization rate per program is computed as follows: <table border="1"> <thead> <tr> <th>Program</th> <th>Total Budget</th> <th>Released</th> </tr> </thead> <tbody> <tr> <td>Tobacco</td> <td>188.657</td> <td>186.345</td> </tr> <tr> <td>Rice</td> <td>69.928</td> <td>68.861</td> </tr> </tbody> </table>	Program	Total Budget	Released	Tobacco	188.657	186.345	Rice	69.928	68.861					
Program	Total Budget		Released																					
Tobacco	188.657	186.345																						
Rice	69.928	68.861																						
	(b) Rice		5%	100%	98.47%	4.92%	98.47%	4.92%																

FINANCE

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Component				Target	GOCC Submission		GCG Validation		Supporting Documents	Remarks													
Objective/Measure		Formula	Wt.	2021	Actual	Rating	Score	Rating															
FINANCE	(c) Kadiwa ni Ani at Kita		-	100%	-	-	-	-	• NTA Administrative Order No. 07	<p><i>Excluded.</i></p> <p>Production assistance for the Hog Fattening Project temporarily stopped the because of the occurrence of African Swine Fever (ASF) in Region 1</p> <p>Additionally, typhoon Maring heavily damaged the machinery and equipment in the Ilocos Region for the project.</p>													
	Collection efficiency:																						
	(a) Tobacco		Total actual collection / Total production assistance released	3%	86%	88.40%	3.00%	88.40%	3.00%	• Collection Schedule signed by NTA Accountant, Finance Manager, and Administrator	<p>The collection efficiency per program is computed as follows:</p> <table border="1"> <thead> <tr> <th>Program</th> <th>Total Collection</th> <th>Released from COB</th> </tr> </thead> <tbody> <tr> <td>Tobacco</td> <td>107.942</td> <td>122.102</td> </tr> <tr> <td>Rice</td> <td>35.191</td> <td>40.976</td> </tr> <tr> <td>RE</td> <td>1.158</td> <td>1.158</td> </tr> </tbody> </table>	Program	Total Collection	Released from COB	Tobacco	107.942	122.102	Rice	35.191	40.976	RE	1.158	1.158
	Program	Total Collection		Released from COB																			
	Tobacco	107.942		122.102																			
	Rice	35.191		40.976																			
RE	1.158	1.158																					
(b) Rice		3%	97%	85.88%	2.65%	85.88%	2.66%																
(c) Renewable energy		1%	65%	100%	1.00%	100%	1.00%																
(d) Kadiwa ni Ani at Kita		-	98%	-	-	-	-	• NTA Administrative Order No. 07	<p><i>Excluded.</i></p> <p>Similar with the corresponding sub measure on utilization rate (SM 11c) the target could not be attained as there were no loan releases pertaining to this program in 2021. This is supported by NTA Administrative Order No. 07 which was released considering the effect of the African Swine Fever (ASF) in the Ilocos Region.</p>														
Sub-total			22%			21.51%		16.52%															
TOTAL EXCLUDED WEIGHT			100% (4%)			89.51%		76.82% / 96% = 80.02%															
VALIDATED TOTAL			96%																				