LANDBANK COUNTRYSIDE DEVELOPMENT FOUNDATION, INC.

		Component				Baseline Data		Target	
		Objective/Measure	Formula	Weight	Rating System	2016	2017	2018	2019
SOCIAL IMPACT / STAKEHOLDERS	**SO 1**	**To Strengthen Cooperatives**							
	SM 1	Cooperatives Weaknesses Addressed Through Effective Training Implementation to the Cooperatives	Actual Accomplishment	10%	All or Nothing	Evaluation System was not finalized	N/A	N/A	Board-Approved Evaluation Instrument
				10%	(Actual/Target) x Weight	Baseline Data was not established	N/A	N/A	Conduct eight (8) pilot evaluation with 2 cooperatives per area: (1) North Luzon/ Metro Manila; (2) South Luzon; (3) Visayas; and (4) Mindanao Using Board-approved Evaluation Instrument
	SO 2	**To Increase Household Income of Farmers**							
	SM 2	Number of Farmers Assisted Under the Natural Farming Technology	Actual number of farmers assisted under the natural farming technology	10%	(Actual/Target) x Weight If less than the actual number of farmers assisted in 2018 = 0%	588 farmers	-	1,080	2018 actual Number of Farmers Assisted + 10%

		Component				Baseline Data			Target
		Objective/Measure	Formula	Weight	Rating System	2016	2017	2018	2019
FINANCE	**SO 3**	**Ensure Customer Satisfaction**							
	SM 3	Percentage of Satisfied Customers	Number of respondents who rated at least satisfactory / Total number of survey respondents	10%	(Actual/Target) x Weight 0% = If below 80%	N/A	N/A	90% of Respondents Rated At least Satisfactory	90%
		Sub-total		**40%**					
	SO 4	**Improved Utilization of Resources**							
	SM 4	Budget Utilization Efficiency	Total amount of disbursements / Total budget for the year	10%	91% to 100% = 10%; 85% to 90% = 5%; < 85% = 0% More than 100% = 0%	N/A	N/A	≥ 90%	> 90%
	SO 5	**Expanded Donor Base**							
	SM 5	Number of New Donors	Actual number of new donors	10%	All or Nothing	None	1 (The LBP Runners Club)	1 New Donor or Fund Source	1 New Donor or Fund Source
		Sub-total		**20%**					

		Component				Baseline Data		Target	
		Objective/Measure	Formula	Weight	Rating System	2016	2017	2018	2019
INTERNAL PROCESS	**SO 6**	**Compliance with Good Governance Conditions and Practices**							
	SM 6	Establishment of Quality Management System	Actual Accomplishment	10%	All or Nothing	4 Manuals on Administrative Guidelines and 5 Manuals on Program Guidelines	-	ISO 9001:2015 Certification	Surveillance Audit Passed
	SO 7	**Strategic Partnerships in Delivery of LCDFI Programs**							
	SM 7	Number of Partnerships Established	Actual number of partnerships	10%	All or Nothing	1 (University of St. La Salle - Bacolod)	1 (Philippine Coconut Authority - Zamboanga Research Center)	1 New Partner	1 New Partner
	SO 8	**Increase Pool of Quality Resource Speakers**							
	SM 8	Number of Resource Speakers with Satisfactory Rating	Total number of resource speakers with satisfactory rating for trainings conducted / Total number of speakers with trainings conducted during the year	10%	(Actual/Target) x Weight 0% = If below 95%	N/A	N/A	Establish Baseline	100% of Resource Speakers with Satisfactory Rating
			Sub-total	**30%**					

		Component				Baseline Data		Target	
		Objective/Measure	Formula	Weight	Rating System	2016	2017	2018	2019
LEARNING AND GROWTH	**SO 9**	**Enhance Human Resource Management**							
	SM 9	Average Competency of the Organization	Actual accomplishment	10%	All or Nothing	-	-	Establish Competency Baseline of the Organization	50% of Employees Met Required Competencies based on the 2018 assessment
			Sub-total	*10%*					
			Total	**100%**					