

**NATIONAL TOBACCO ADMINISTRATION (NTA)  
Validated 2020 Performance Scorecard**

Component				Target	GOCC Submission		GCG Validation		Supporting Documents	Remarks	
Objective/Measure	Formula	Wt.	2020	Actual	Rating	Score	Rating				
<b>SOCIAL IMPACT</b>	<b>SO 1</b>	<b>Sustained Viable Tobacco Industry</b>									
	SM 1	Yield per hectare (kg/ha)	Total Production/ Total Area	10%	2,500	2,541.81	10%	None	0%	N/A	No supporting documents nor available information on the reported accomplishment.
	<b>Sub-Total</b>			<b>10%</b>			<b>10%</b>		<b>0%</b>		
<b>STAKEHOLDERS</b>	<b>SO 2</b>	<b>Improved Quality of Life of Tobacco Farmers</b>									
	SM 2	Percentage of Satisfied Customers	No. of respondents which gave at least a satisfactory rating / Total no. of respondents	6%	90%	90%	0%	No Submission	0%	None	NTA did not submit its 2020 CSS Report to the GCG.
	SM 3	Farmers' Net Income									
a. From Tobacco Farmers		Total annual net income/ total area	6%	80,000	91,595	6%	None	0%	N/A	No supporting documents nor available information on the reported accomplishment.	

Component				Target	GOCC Submission		GCG Validation		Supporting Documents	Remarks	
Objective/Measure	Formula	Wt.	2020	Actual	Rating	Score	Rating				
STAKEHOLDERS	b. From other crops and livelihood activities	Total annual net income / total no. of farmers	5%	50,922	52,980	5%	None	0%	N/A	No supporting documents nor available information on the reported accomplishment.	
	<b>SO 3</b>	<b>Assured Production of Quality Locally-Produced Tobacco as Desired by Various Markets</b>									
	SM 4	Percentage increase in high grades of tobacco (Grades AA to C/ high to medium 2)	Current year High Grade % less Previous Year High Grade %	6%	2.23% (79.33)	2% (79.63)	6%	None	0%	N/A	No supporting documents nor available information on the reported accomplishment.
	<b>Sub-Total</b>		<b>23%</b>			<b>17%</b>			<b>0%</b>		
INTERNAL PROCESS	<b>SO 4</b>	<b>Strengthen Research and Development and Technology Transfer</b>									
	SM 5	a. Percentage of completed R&D projects published in national or regional technology publication journal or newsletters	R&D projects published in national or regional technology publication journal or newsletters over Completed R&D projects	6%	50%	50% (6/12)	6%	None	0%	N/A	No supporting documents nor available information on the reported accomplishment.

Component				Target	GOCC Submission		GCG Validation		Supporting Documents	Remarks	
Objective/Measure	Formula	Wt.	2020	Actual	Rating	Score	Rating				
	b. Number of R&D projects completed	Absolute Number	8%	12	12	8%	None	0%	N/A	No supporting documents nor available information on the reported accomplishment.	
<b>SO 5 Effective Enforcement of Regulatory Measures</b>											
Percentage of licensed companies fully compliant to rules and regulations:											
INTERNAL PROCESS	SM 6	a. local trading	Total licensed entities minus number of violators all over total licensed entities	4%	95%	100%	4%	None	0%	N/A	No supporting documents nor available information on the reported accomplishments.
		b. export/import/transshipment		4%	92%	100%	4%	None	0%	N/A	
		c. manufacturing		4%	100%	100%	4%	None	0%	N/A	
	SM 7	Percentage of violations acted upon within the day	No. of violations acted upon within a day/ Total no. of violations	3%	95%	100%	3%	None	0%	N/A	
<b>Sub-Total</b>			<b>29%</b>			<b>29%</b>		<b>0%</b>			

Component				Target	GOCC Submission		GCG Validation		Supporting Documents	Remarks																		
Objective/Measure	Formula	Wt.	2020	Actual	Rating	Score	Rating																					
<b>LEARNING AND GROWTH</b>																												
SO 6	Develop Competent and Highly Work-Motivated Employees in a Conducive Organizational Climate																											
SM 8	Percentage of employees meeting required competencies	Total no. of incumbents meeting required competencies / Total no. of incumbents	5%	42.47%	43.00%	5%	None	0%	N/A	No supporting documents nor available information on the reported accomplishment.																		
SO 7	Enhance Existing Quality Management System																											
SM 9	ISO 9001 Certification	Milestone	5%	Surveillance Audit Passed	Surveillance Audit Passed	5%	Surveillance Audit Passed	5%	<ul style="list-style-type: none"> <li>ISO Certificate (SGS)</li> <li>Audit Summary Report dated 27 July 2020</li> </ul>	Société Générale de Surveillance (SGS, Intl.), NTA's third party auditor, recommended that the management system certification be "continued."  The ISO Certificate of NTA is accessible from its website at: <a href="https://www.nta.da.gov.ph/wp-content/uploads/2021/02/ntaiso.pdf">https://www.nta.da.gov.ph/wp-content/uploads/2021/02/ntaiso.pdf</a> .																		
<b>Sub-Total</b>			<b>10%</b>			<b>10%</b>		<b>5%</b>																				
<b>FINANCE</b>																												
SO 8	Attain Financial Stability																											
SM 10	EBITDA (P)	Net Income before subsidy + Interest + Taxes + Depreciation + Amortization	4%	(162,347,708)	(193,638,423)	0%	(362,728,798)	0%	2020 COA Audit Report of NTA	<table border="1"> <thead> <tr> <th></th> <th>2020</th> <th>2019</th> </tr> </thead> <tbody> <tr> <td>NI before Subsidy</td> <td>(396.07)</td> <td>(391.39)</td> </tr> <tr> <td>Interest</td> <td>0.01</td> <td>0</td> </tr> <tr> <td>Taxes</td> <td>0</td> <td>0</td> </tr> <tr> <td>Dep'n</td> <td>33.33</td> <td>30.91</td> </tr> <tr> <td><b>EBITDA</b></td> <td><b>(362.73)</b></td> <td><b>(360.48)</b></td> </tr> </tbody> </table>		2020	2019	NI before Subsidy	(396.07)	(391.39)	Interest	0.01	0	Taxes	0	0	Dep'n	33.33	30.91	<b>EBITDA</b>	<b>(362.73)</b>	<b>(360.48)</b>
	2020	2019																										
NI before Subsidy	(396.07)	(391.39)																										
Interest	0.01	0																										
Taxes	0	0																										
Dep'n	33.33	30.91																										
<b>EBITDA</b>	<b>(362.73)</b>	<b>(360.48)</b>																										

Component				Target	GOCC Submission		GCG Validation		Supporting Documents	Remarks	
Objective/Measure	Formula	Wt.	2020	Actual	Rating	Score	Rating				
										Validated amount is based on the COA's Audit Report on NTA.	
FINANCE	SM 11	Utilization Rate:									
		a. Tobacco	Production assistance provided to farmers/ Total budgeted production assistance	5%	100%	100%	5%	100%	5%	NTA Sources and Uses of Funds CY 2020 signed by the NTA Administrator	Budget allocated for the programs were fully utilized. NTA Sources and Uses of Funds is accessible from NTA website at: <a href="https://www.nta.da.gov.ph/wp-content/uploads/2020/12/source2020.pdf">https://www.nta.da.gov.ph/wp-content/uploads/2020/12/source2020.pdf</a> .
		b. Rice		5%	100%	100%	5%	100%	5%		
		c. Renewable Energy		3%	100%	100%	3%	100%	3%		
		d. Agripinoy		3%	100%	100%	3%	100%	3%		
	Collection efficiency:										
	SM 12	a. Tobacco	Total actual collection/ Total production assistance released	3%	85.73%	84.26%	2.95%	None	0%	N/A	No supporting documents nor available information on the reported accomplishments.
		b. Rice		3%	97.01%	68.9%	2.13%	None	0%		
		c. Renewable Energy		1%	65.37%	100%	1.00%	None	0%		
		d. Agripinoy		1%	98.75%	0%	0.00%	None	0%		
	<b>Sub-Total</b>		<b>28%</b>			<b>22.08%</b>		<b>16.00%</b>			
	<b>TOTAL</b>		<b>100%</b>			<b>88.08%</b>		<b>21.00%</b>			