

DBP LEASING AND FINANCE CORPORATION (DBP-LC)
Validation Result of 2021 Performance Scorecard

Component					DBP-LC Submission		GCG Validation		Supporting Documents	Remarks		
Objective/Measure	Formula	Wt	Rating System	Target	Actual	Rating	Actual	Rating				
SOCIAL IMPACT	SO 1	Support the Government's Economic Development Priorities by Providing Leasing and Other Asset-Based Financing Services to Various Industries										
	SM 1	Increase Total Loan and Lease Portfolio (Net as per Balance Sheet)	Absolute Amount ¹	30%	(Actual/Target) x Weight If less Than 2018 Actual = 0%	₱3 Billion	₱2.43 Billion	-	₱2.410 Billion	24.10%	<ul style="list-style-type: none"> Summary of Lease and Loan Portfolio as of December 31 2021; and COA Annual Audit Report 	Target not met. The reported accomplishment fell short by ₱0.57 billion.
	Sub-total		30%									
FINANCIAL	SO 2	Achieve Expected Return on Shareholder Investment by Growing Revenues through the Expansion of Credit Portfolio and by Efficient Management of Resources										
	SM 2	Maintain Return on Equity-Net Income After Tax (ROE-NIAT)	Net Income After Tax / Average Net Worth	20%	(Actual/Target) x Weight If less Than 2020 Actual = 0%	0.80%	-7.84%	-	-7.84%	0%	COA Annual Audit Report	Target not met. Accomplishment is less than the previous year's validated ROE-NIAT.
	Sub-total		20%									
STAKEHOLDERS	SO 3	Provide DBP Priority Sectors and SMEs Access to DBP-LC Financing Services										
	SM 3	Increase the Percentage of Clients within the DBP Priority Sectors and SMEs	Number of Clients within the DBP Priority Sector and SMEs / Total Number of Clients	10%	(Actual/Target) x Weight	80%	78.46%	-	78.46%	9.81%	<ul style="list-style-type: none"> Summary of Loan and Lease Portfolio (Detailed/Dis aggregated per Sector) 	Target not met.

¹ Net per Balance Sheet is composed of Financial Lease (Principal excluding Interest)/Loan Receivable + Residual Value (Financial Lease)

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									<ul style="list-style-type: none"> Account Monitoring Report; and Five (5) Sample Loan/Lease Application Forms with Credit Approval. 		
SO 4	Achieve a Satisfactory Rating from Customers in the Delivery of Financing Services										
SM 4	Percentage of Satisfied Customers	Number of respondents who gave a rating of at least Satisfactory Rating / Total number of respondents	5%	(Actual/Target) x Weight If Less Than 80% = 0	90%	No Accomplishment	-	No Accomplishment	0%	-	DBP-LC was not able to conduct a Customer Satisfaction Survey.
	Sub-total		15%								
SO 5	Diversify Industry Exposure with Expanded Market Coverage and Product Offerings										
INTERNAL PROCESS	SM 5	Increase Number of New Accounts Approved	Absolute Number	5%	(Actual/Target) x Weight If Less Than 5 = 0%	15	2	-	2	0%	<ul style="list-style-type: none"> Credit Application; and Approval Forms Target not met. Validated accomplishment is below the minimum requirement.

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SO 6	Achieve High-Quality Portfolio Through Adoption of Best Practices in Account Management and Credit Risk Due Diligence										
SM 6	Improve Past Due Rate	Total Past Due / Total Portfolio	5%	{1 - [(Actual - Target) / Target]} x Weight If More Than 8% = 0%	≤ 6.5%	9.71%	-	9.92%	0%	COA Annual Audit Report	Target not met.
SM 7	Percentage of real and Other Properties Acquired (ROPA) to Total Assets	Total ROPA/ Total Assets	5%	All or Nothing	≤ 1%	0.22%	-	0.38%	5%	COA Annual Audit Report	Acceptable.
SO 7	Streamline Processes Based on Industry Best Practices										
SM 8	Percentage of Applications Processed Within Period from Receipt of Complete Requirements	Number of Applications Processed within Prescribed Period / Total Number of Applications with Complete Documents	5%	(Actual/Target) x Weight If less than 95% = 0%	100%	100%	-	Unverifiable	0%	<ul style="list-style-type: none"> Summary report detailing the start and end dates of processing per account Copies of application documents and credit approvals 	More than 50% of the accounts in the database have discrepancies.
SM 9	Attain Quality Management Certification	Actual Accomplishment	5%	All or Nothing	Retain ISO 9001:2015 Certification (Pass Surveillance Audit)	No Accomplishment	-	No Accomplishment	0%	-	DBP-LC failed to complete the recertification process.
Sub-total			25%								

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LEARNING & GROWTH	SO 8	Ensure Personnel Complement Best Fit to Achieve Organizational Objectives										
	SM 10	Improvement Competency Level of the organization	Competency Baseline 2021- Competency Baseline 2020	5%	All or Nothing	Improvement on the Competency Level of the Organization	No Accomplishment	-	No Accomplishment	0%	-	The conduct of employee assessment was not implemented.
	SO 9	Develop and Implement Complementary Management and Technological Systems to Support Business Operations										
	SM 11	Implementation of Information Systems Strategic Plan (ISSP)	Actual Accomplishment	5%	All or Nothing	100% Attainment of 2021 Deliverables Based on the Revised ISSP 2020-2024	No Accomplishment	-	No Accomplishment	0%	-	DBP-LC did not report any accomplishment for this measure.
		Sub-total		10%			-		0%			
		Grand Total		100%			-		38.91%			

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