

PORO POINT MANAGEMENT CORPORATION (PPMC)

| | | Component | | | Baseline Data | | Target | | |
|-------------------|------|--|---|---------------|----------------------------|---|---------------|----------------|--------------|
| Objective/Measure | | Formula | Weight | Rating System | 2021 | 2022 | 2023 | 2024 | |
| SOCIAL IMPACT | SO 1 | Increase Economic Activity Within the Poro Point Freeport Zone | | | | | | | |
| | SM 1 | Number of New Locators | Absolute Number | 15% | (Actual / Target) x Weight | Signed Contract / Agreement for the Lease of the New Aviation Fuel Sheds: 1. Contract of Lease with Omni Aviation Corporation (1 Room) 2. Contract of Lease with Leading Edge International Aviation, Academy, Inc. (3 Rooms) | 1 | 4 | 3 |
| | SM 2 | Actual Investment in the PPFZ ¹ | Absolute Number | 10% | (Actual / Target) x Weight | ₱3.08 Million | ₱9.52 Million | ₱55 Million | ₱135 Million |
| | SM 3 | Number of Jobs Generated | Total Number of Jobs Generated for the Year | 10% | (Actual / Target) x Weight | Not Applicable | 878 | Not Applicable | 708 |
| | | Sub-Total | | | 35% | | | | |

¹ The baseline data is on the investment of BCDA and PPMC and not the locators.

| FINANCIAL | Component | | | | Baseline Data | | Target | |
|-------------|---|--|------------|--------------------------------|--|--|---|--|
| | Objective/Measure | Formula | Weight | Rating System | 2021 | 2022 | 2023 | 2024 |
| | SO 2 | Increase Operating Profitability | | | | | | |
| SM 4 | Actual Zone Revenue | Absolute Amount | 10% | (Actual / Target) x Weight | ₱87.71 Million | ₱101.40 Million | ₱110.94 Million | ₱113.95 Million |
| SM 5 | Zone Revenue Collection Efficiency ² | Actual Collection / Actual Zone Revenue for the Year | 10% | (Actual / Target) x Weight | 72.79% | 83.39% | 90% | 100% |
| SM 6 | Disbursement Budget Utilization Rate | Total Disbursements / BCDA-Approved Corporate Operating Budget (Both Net of PS Cost) | 5% | (Actual / Target) x Weight | Not Applicable | 30.67% | 90% | 90% |
| | Sub-Total | | 25% | | | | | |
| SO 3 | Improve Business Environment | | | | | | | |
| SM 7 | Implementation of Infrastructure Projects | Actual Accomplishment | 12.5% | All or Nothing per Deliverable | Completed 4 out of 6 Deliverables: 1. Board-Approved Infrastructure Roadmap for the Development | 100% Completion of the Construction of Additional Drainage at the San Fernando Airport | 1. Completed 100% Implementation of the Following Projects: | 100% Implementation of 2024 Project Deliverables |

² Includes collection of lease rentals, airport fees, game revenue share, regulatory fees, airport fees, and seaport fees.

| CUSTOMER /STAKEHOLDER | Component | | Baseline Data | | Target | | | |
|-----------------------|-------------------|---------|---------------|---------------|---|------|---|------|
| | Objective/Measure | Formula | Weight | Rating System | 2021 | 2022 | 2023 | 2024 |
| | | | | | of PPFZ 2. Completed 100% Implementation of the Construction of Additional Rooms for the Administration Building 3. Construction of San Fernando Airport Runway Slope 4. Construction of Additional Drainage at the San Fernando Airport | | a. Poro Point Freeport Zone Water Source (Five Units Shallow Well with Pump House and Inter-connectivity to Water Receiving Station) b. Construction of PPMC Office/Multi-Purpose Rooms c. Improvement of the San Fernando Airport Access Road and Parking 2. Completed Public Bidding and Award of the Following Project: a. Poro Point Freeport | |

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| INTERNAL PROCESS | Component | | | | Baseline Data | | Target | | |
|------------------|---|--|---|---------------|---|--------|---|------|------------------|
| | Objective/Measure | Formula | Weight | Rating System | 2021 | 2022 | 2023 | 2024 | |
| | | | | | | | Zone Water Connectivity Project (Water Receiving Station and Water Distribution System to Leased Areas) | | |
| | SO 4 Achieve Stakeholders Satisfaction | | | | | | | | |
| | SM 8 | Percentage of Satisfied Customers ³ | Total Number of Respondent Who Gave a Rating of At Least Satisfactory / Total Number of Respondents | 5% | (Actual / Target) x Weight If Less Than 80% = 0% | 90% | 86.04% | 90% | 90% ⁴ |
| | | Sub-Total | | 17.5% | | | | | |
| | SO 5 Streamline Services Provided | | | | | | | | |
| | SM 9 | Percentage of Requests Processed Within Applicable Processing Time | Total Number of Requests Processed Within Applicable Processing Time / Total | 7.5% | (Actual / Target) x Weight | 98.68% | 23.90% | 100% | 100% |

³ The baseline data provided is based on the survey results using the methodology of the Governance Commission.

⁴ Based on GCG-ARTA Joint Memorandum Circular No. 1, series of 2023. External customers only.

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| ORGANIZATION/LEARNING AND GROWTH | Component | | | | Baseline Data | | Target | |
|----------------------------------|---|---|--|----------------|---|--|---|--|
| | Objective/Measure | Formula | Weight | Rating System | 2021 | 2022 | 2023 | 2024 |
| | | | Number of Requests Processed in the Year | | | | | |
| | Sub-Total | | 7.5% | | | | | |
| SO 6 | Institutionalize a Quality Management System | | | | | | | |
| SM 10 | ISO 9001:2015 Certification | Actual Accomplishment | 5% | All or Nothing | ISO 9001:2015 Re-Certification | ISO 9001:2015 Certification Maintained | Maintenance of ISO 9001:2015 Certification | ISO 9001:2015 Certification Maintained |
| SO 7 | Develop a Competent and Motivated Workforce | | | | | | | |
| SM 11 | Percentage of Employees Meeting Required Competencies | Number of Employees with Required Competencies Met Over Total Number of Employees | 5% | All or Nothing | Competency Baseline Was Not Established | Competency Baseline Established | Improve the Competency Baseline of the Organization | Increase from 2023 Actual Competency Level |

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| Component | | | | Baseline Data | | | Target | |
|-------------------|---|-----------------------|---------------|----------------|---|--|---|---|
| Objective/Measure | Formula | Weight | Rating System | 2021 | 2022 | 2023 | 2024 | |
| SO 8 | Automate Key Processes | | | | | | | |
| SM 12 | Implementation of the Information Systems Strategic Plan (ISSP) | Actual Accomplishment | 5% | All or Nothing | Billing and Collection System Implemented | 2023-2027 ISSP as Submitted to and Acknowledge by DICT | 100% Attainment of the 2023 ISSP Deliverables | 100% Attainment of the ISSP 2024 Deliverables |
| | Sub-Total | | 15% | | | | | |
| | TOTAL | | 100% | | | | | |

For GCG:

For PPMC:



ATTY. MARIUS P. CORPUS
 Chairperson



ATTY. FELIX S. RACADIO
 President and Chief Executive Officer (PCEO)