

**PHILIPPINE CROP INSURANCE CORPORATION
2017 Performance Scorecard**

Component				Target	PCIC Submission		GCG Validation		Supporting Documents	Remarks																											
	Objective/Measure	Formula	Wt.	2017	Actual	Rating	Score	Rating																													
SOCIAL IMPACT	SO 1	Stabilize the Income of Agricultural Producers																																			
	SM 1	Amount of Cover (₱ M)	Absolute Amount	15%	42,000.000	58,479.150	15%	58,479.151	15%	<ul style="list-style-type: none"> 2017 Executive Summary (as of 17 Feb 2017) PCIC Insurance Production Target for FY 2017 <table border="1"> <tr><td>RSBSA</td><td>30,160,805</td></tr> <tr><td>Yolanda</td><td>860,231</td></tr> <tr><td>APCP</td><td>1,206,244</td></tr> <tr><td>DA</td><td>1,595,049</td></tr> <tr><td>Regular</td><td>24,656,822</td></tr> </table>	RSBSA	30,160,805	Yolanda	860,231	APCP	1,206,244	DA	1,595,049	Regular	24,656,822																	
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SM 2	Share of small farmers and fisherfolk with agricultural insurance to total number of farmers and fisherfolk increased (in percent)	Total number of unique farmers and fisherfolk enrolled/ Total number of farmers and fisherfolk listed in RSBSA	0%	10.3%	9.63%	0%	9.63%	0%	<ul style="list-style-type: none"> Unique Farmers (2017) as of 15 June 2018 <table border="1"> <tr><th>Reg.</th><th>No.</th></tr> <tr><td>I</td><td>119,335</td></tr> <tr><td>II</td><td>105,203</td></tr> <tr><td>III</td><td>49,250</td></tr> <tr><td>III-A</td><td>41,810</td></tr> <tr><td>IV</td><td>76,063</td></tr> <tr><td>V</td><td>57,253</td></tr> <tr><td>VI</td><td>158,568</td></tr> <tr><td>VII</td><td>122,052</td></tr> <tr><td>VIII</td><td>53,843</td></tr> <tr><td>IX</td><td>50,954</td></tr> <tr><td>X</td><td>60,626</td></tr> <tr><td>XI</td><td>42,574</td></tr> <tr><td>XII</td><td>44,214</td></tr> </table>	Reg.	No.	I	119,335	II	105,203	III	49,250	III-A	41,810	IV	76,063	V	57,253	VI	158,568	VII	122,052	VIII	53,843	IX	50,954	X	60,626	XI	42,574	XII	44,214
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<i>Sub-total</i>			15%			15%		15%																													
CUSTOMERS / STAKEHOLDERS	SO 2	Expand the Number of Farmers and Other Agricultural Stakeholders Insured																																			
	SM 3	Stakeholders' Satisfaction Rating	Percentage of respondents rating/ answering at least "Satisfactory"	10%	≥90%	92.64%	10%	92.64%	10.00%	<ul style="list-style-type: none"> Stakeholder Satisfaction Survey for PCIC Final Report <table border="1"> <tr><td>Customer</td><td>97.78%</td></tr> <tr><td>Internal</td><td>87.5%</td></tr> <tr><td>Average</td><td>92.64%</td></tr> </table>	Customer	97.78%	Internal	87.5%	Average	92.64%																					
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CUSTOMERS / STAKEHOLDERS	SM 4	Number of Subsistence Farmers Enrolled																					
		a. Fully subsidized	Number of eligible farmers enrolled / No. of farmers targeted	15%	1,000,000	1,105,932	15%	1,105,932	15.00%	<ul style="list-style-type: none"> PCIC Summary as of 31 Dec. 2017 generated on 13 March 2018 	These farmers are enrolled in the following programs: <table border="1"> <tr><td>RSBSA</td><td>1,052,811</td></tr> <tr><td>Sikat Saka</td><td>14,659</td></tr> <tr><td>HYTA</td><td>1,056</td></tr> <tr><td>WARA</td><td>2,543</td></tr> <tr><td>Yolanda</td><td>34,863</td></tr> <tr><td>Total</td><td>1,105,932</td></tr> </table>	RSBSA	1,052,811	Sikat Saka	14,659	HYTA	1,056	WARA	2,543	Yolanda	34,863	Total	1,105,932
		RSBSA		1,052,811																			
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b. Partially subsidized (rice and corn)	10%	104,000	100,990	9.71%	100,990	9.71%	The farmers are categorized as follows: <table border="1"> <tr><td>Rice</td><td>70,055</td></tr> <tr><td>Corn</td><td>30,935</td></tr> <tr><td>Total</td><td>100,990</td></tr> </table>	Rice	70,055	Corn	30,935	Total	100,990										
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c. Other lines	5%	325,000	491,244	5%	491,244	5%	Breakdown per program is provided as follows: <table border="1"> <tr><td>Fisheries</td><td>51</td></tr> <tr><td>Non-Crop</td><td>5,311</td></tr> <tr><td>Livestock</td><td>25,126</td></tr> <tr><td>High Value Crop</td><td>5,641</td></tr> <tr><td>Credit and Life Term</td><td>455,115</td></tr> <tr><td>Total</td><td>491,244</td></tr> </table>	Fisheries	51	Non-Crop	5,311	Livestock	25,126	High Value Crop	5,641	Credit and Life Term	455,115	Total	491,244				
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		<i>Sub-total</i>		40%			39.71%		39.71%														
FINANCE	SO 3	Increase Revenue Generation																					
	SM 5	Percentage of utilized Government Premium Subsidy for farmers (P)	Utilized Budget / GPS received	15%	100% (2.5 B)	122.56% (3.064 B / 2.5 B)	15%	100% (3.06 B / 3.06 B)	15%	<ul style="list-style-type: none"> Summary of GPS as of 31 Dec. 2017 GPS Utilization per Region 	Additional funding of P562.4 Million from Agri-Agra augmented the P2.5 Billion allocation from the 2017 GAA												

Component				Target	PCIC Submission		GCG Validation		Supporting Documents	Remarks																					
Objective/Measure		Formula	Wt.	2017	Actual	Rating	Score	Rating																							
FINANCE	SM 6	EBITDA	Absolute amount	5%	100.000	340.648	5%	347,759	5%	<ul style="list-style-type: none"> Consolidated Statement of Comprehensive Income, as submitted to COA <table border="1"> <tr> <td></td> <td>2016</td> <td>2017</td> </tr> <tr> <td>Net Income</td> <td>₱ 45,117</td> <td>₱336,998</td> </tr> <tr> <td>Interest</td> <td>0</td> <td>0</td> </tr> <tr> <td>Tax</td> <td>0</td> <td>0</td> </tr> <tr> <td>Depreciation</td> <td>8,680</td> <td>10,149</td> </tr> <tr> <td>Amortization</td> <td>0</td> <td>612</td> </tr> <tr> <td>EBITDA</td> <td>53,797</td> <td>347,759</td> </tr> </table>		2016	2017	Net Income	₱ 45,117	₱336,998	Interest	0	0	Tax	0	0	Depreciation	8,680	10,149	Amortization	0	612	EBITDA	53,797	347,759
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Subtotal			20%			20%		20%																							
INTERNAL PROCESS	SO 4 Improve Efficiency and Effectiveness of Systems and Procedures for Implementing the Agricultural Insurance Programs																														
	SM 7	Percentage of complaints resolved within 10 days	No. of complaints resolved within 10 working days over Total number of complaints received	5%	90%	93.60% of complaints received	5%	93.60% complaints resolution	5%	<ul style="list-style-type: none"> Monitoring report per regional office Sample complaints from Regions 																					
	SM 8	Percentage of claims processed within 20 days	No. of claims settled within 20 days over Total number of claims received with complete documents	10%	90%	72.52% of claims were settled within 20 days	8%	72.52%	8%	<ul style="list-style-type: none"> Monitoring report per regional office Sample complaints from Regions 																					
	Subtotal			15%			13%		13%																						

	Component			Target	PCIC Submission		GCG Validation		Supporting Documents	Remarks
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LEARNING AND GROWTH	SO 6	Enhance the Human Resource Management and Quality Management System								
	SM 9	Percentage of employees with required competencies met	Incumbents meeting required competency over Filled plantilla	5%	Establish Baseline	77.52% of the employees are at least above the baseline of 4.00	5%	-	0%	<ul style="list-style-type: none"> Competency profile Summary of competencies <p>In determining the required competencies per position, PCIC used the template competencies in the Annex B of CSC Competency-based recruitment Guidebook. The competencies were not customized to fit the needs of the organization and specific requirements of the positions. Ideally, employees shall be rated in each of the required competencies specific to their positions.</p> <p>PCIC is advised to revisit its competency framework.</p>
	SM 10	ISO 9001 Certification	Milestone	5%	Surveillance Audit: PASS	Passed the surveillance Audit	5%	Surveillance Audit: PASS	5%	<ul style="list-style-type: none"> Certificate issued by TÜV Rheinland <p>No non-compliance.</p>
	<i>Sub-total</i>			10%			10%		5%	
TOTAL			100%			97.71%		92.71%		