## PEOPLE'S TELEVISION NETWORK, INC. Validated 2023 Performance Scorecard

			COMPONENT				PTNI Subr	nission	GCG Va	alidated	Supporting		
	OI	bjective/Measure	Formula	Wt.	Rating System	Target	Actual	Rating	Score	Rating	Documents	Remarks	
	SO 1	Inform, Inspire, and		pino Peo	ole								
		Digital and New Me											
	014.4	i. % increase in website views	(Current year - prior year) / prior year	4%	Actual / Target	20%	3,429,495 page views	0.00%	(47.39%)	0.00%	PTVNews.ph website analytics page screenshot	Year Views 2022 6,518,776 2023 3,429,495 Inc/ (Dec) (3,089,38) % Inc (47.39%)	
	SM 1	b. Facebook			1				1				
SOCIAL IMPACT		i. % increase in Facebook followers	(Current year - prior year) / prior	2%	Actual / Target	10%	5,337,526 FB followers (cumulative) (461,827 new followers earned)	1.50%	9.88%	1.98%	Facebook Insights Page Screenshot	Year Followers 2022 4,964,004 2023 5,454,283 Inc/ (Dec) 490,279 % Inc 9.88%	
		ii. % increase in Facebook engagement	year	2%	Taiget	10%	485,499,895 total FB page engagement	2.00%	19.98%	2.00%	Facebook Insights Screenshot	Year Engagements 2022 421,725,802 2023 506,006,472 Inc/ (Dec) 84,280,670 % Inc 19.98%	

	COMPONENT				PTNI Subr	nission	GCG Va	alidated	Supporting Documents	
Objective/Measure	Formula	Wt.	Rating System	Target	Actual	Rating	Score	Rating		Remarks
c. Twitter										
i. % increase in Twitter followers	(Current year - prior year) / prior year	2%	Actual /	20%	241,446 Twitter followers (cumulative) (8,457 new followers earned)	0.42%	3.65%	0.36%	X (formerly known as Twitter) Insights Page Screenshots	Year Follower 2022 231,748 2023 240,205 Inc/ (Dec) 8,457 % Inc 3.65%
ii. % increase in Twitter impressions			2%	- Target	20%	26,120,000 Twitter impressions	0.00%	(27.65%)	0.00%	X (formerly known as Twitter) Insights Page Screenshots
d. YouTube										
i. % increase in YouTube followers	(Current year -	2%	Actual /	25%	1,861,084 YT subscribers (cumulative) (222,863 new subscribers earned)	1.09%	13.60%	1.09%	PTV's YouTube Analytics Page Screenshots	Year         Follower           2022         1,638,22           2023         1,861,08           Inc/ (Dec)         222,863           % Inc         13.60%
ii. % increase in YouTube impressions	prior year) / prior year	2%	Target	25%	1,043,063,30 1 YT impressions	1.68%	20.99%	1.68%	PTV's YouTube Analytics Page Screenshots	Year Impression 2022 862,097,3 2023 1,043,063, Inc/ (Dec) 180,965,9 % Inc 20.99%

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		COMPONENT				PTNI Subn	nission	GCG Va	lidated	Supporting	
	Objective/Measure	Formula	Wt.	Rating System	Target	Actual	Rating	Score	Rating	Documents	Remarks
	iii. % increase in YouTube watch time		2%		25%	4,784,407.90 YT watch time hours	0.00%	(10.11%)	0.00%	PTV's YouTube Analytics Page Screenshots	Year Watch Time 2022 5,322,503.10 2023 4,784,407.90 Inc/ (538,095.20) (Dec) (10.11%)
	e. TikTok	I.									
SOCAL IMPACT	i. % increase in TikTok followers	(Yearend Total - Baseline Total) / Baseline Total Baseline: 14,842 followers (as of 21 January 2023)	2%	Actual / Target	130%	145,400 TikTok followers (cumulative)	2.00%	881.49%	2.00%	TikTok Insights Page Screenshots	Year Followers 2022 14,862 2023 145,673 Inc/ (Dec) 130,811 % Inc 881.49%
oos	ii. % increase in TikTok engagement	(Yearend Total - Baseline Total) / Baseline Total Baseline: 190,434 engagements (i.e. likes) (as of 21 January 2023)	2%	Actual / Target	130%	106,164,381 TikTok engagement	2.00%	42,048.14 %	2.00%	TikTok Insights Page Screenshots	Year Engagement 2022 190,434 2023 106,164,381 Inc/ (Dec) 105,973,947 (Dec) 42,048.14%
		Sub-total	22%				10.69%		11.11%		

			COMPONENT				PTNI Subi	nission	GCG V	alidated	Supporting	
	Ol	ojective/Measure	Formula	Wt.	Rating System	Target	Actual	Rating	Score	Rating	Documents	Remarks
RS	SO 2	Be a Source of Qua	lity News and Pub	lic Inforn	nation							
AUDIENCE / STAKEHOLDERS	SM 2	Percentage of Satisfied Customers	Number of Respondents who gave at least a Satisfactory Rating / Total Number of Respondents	5%	Actual / Target If less than 80% = 0%	90%	82%	4.56%	82%	4.56%	ARTA CSM Report	ARTA Report transmitted to GCG on 07 June 2024
AU			Sub-total	5%				4.56%		4.56%		
	SO 3 Improve Key Management and Operational Systems and Processes											
		Transmission Covera	age Service Area									
INTERNAL PROCESS	SM 3	a. Number of Operational Analog Stations	Actual Number	5%	Actual / Target	20	16 operational analog stations (11 on-air and 5 temporarily off-air)	4.00%	16	4.00%	Certification of Operational Status	Operational Analog Transmitting Stations PTV-8 Cordillera PTV-4 Palawan PTV-4 Naga PTV-4 Manila PTV-2 Guimaras PTV-1 Cebu PTV-10 Dumaguete PTV-12 Calbayog PTV-8 Tacloban PTV-11 Sibugay PTV-48 Davao del Norte PTV-11 Davao City PTV-8 Agusan del Sur PTV-7 Zamboanga PTV-8 Cotabato PTV-11 Pagadian

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			COMPONENT				PTNI Subr	mission	GCG V	alidated	Supporting	
	Ot	ojective/Measure	Formula	Wt.	Rating System	Target	Actual	Rating	Score	Rating	Documents	Remarks
		b. Number of Operational Digital Stations	Cumulative Number	5%	Actual / Target	10	6 operational digital stations (2 on-air and 4 temporarily off-air)	3.00%	6	3.00%	Certification of Operational Status	Operational Digital Transmitting Stations PTV-14 Manila PTV-46 Naga PTV-42 Cebu PTV-45 Davao PTV-42 Cordillera PTV-23 Guimaras
INTERNAL PROCESS		c. Number of Operational Regional News Centers Nationwide	Actual Number	3%	Actual / Target	3	3	3.00%	3	3.00%	Certification of Operational Status	Regional News Centers PTV Manila PTV Cordillera PTV Davao
INTE	SM 4	ISO Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certification	None	0.00%	None	0.00%		No activities for this measure

		COMPONENT				PTNI Subr	mission	GCG V	alidated	Supporting	Dament.
C	Objective/Measure	Formula	Wt.	Rating System	Target	Actual	Rating	Score	Rating	Documents	Remarks
SO 4	Boost the Quality a	nd Quantity of Co	ntent Offe	erings							
	Number of Quality P	rograms with High F	Production	Values at par	with Industry	Standards					
	a. Entries/ Submissions		3%		80	164 entries/ submissions	3.00%	174	3.00%	•List of entries submitted to various award- giving bodies	PTNI presented the supporting documents of its entries for various award-giving programs. The entries/submissions include programs as well as personalities of its various programs.
SM 5	b. Nominations	Actual Number	5%	Actual / Target	25	47 nominations	5.00%	44	5.00%	List of nominations received from various award-giving bodies     Pictures of the nominations     Letter stating the nomination of PTNI	Of the 47 reported nominations, only 45 were found with supporting documents. However, one nomination was reported in two quarters, hence it shall only be counted for the first reported quarter.
SM 6	Length of Airtime Allocated by Government Activities	Public Affairs + Public Service Hours + Presidential hours	5%	Actual / Target	2,500 hours	2,521.47 hours	5.00%	2,518.05 hours	5.00%	2023 Computation of Programming Hours	PTNI's accomplishments were augmented by the PTNI Davao's local broadcast of the PhilHealth program in Davao Region.  Category Airtime (hr)  Public Affairs 1,880.54  Public 29.05  Service 29.05  Presidential Hours 608.46  TOTAL 2,518.05

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			COMPONENT				PTNI Sub	mission	GCG V	alidated	Supporting	
	Ok	ojective/Measure	Formula	Wt.	Rating System	Target	Actual	Rating	Score	Rating	Documents	Remarks
			Sub-total	31%				23.00%		23.00%		
	SO 5	Maintain Economic	Viability and Attai	n Revenu	ie Growth							
CIAL	SM 7	Annual Revenue (in Million pesos)	Sales Revenue + Other Income	10%	Actual / Target	278.32	222.94	8.01%	222.94	8.01%	2023 COA AAR	Items (in ₽)In PesosSales219,187,007Revenue1,826,172Other Service Income1,826,172Other Non- operating Income617,104Gains1,311,698Total222,941,981The2023TotalAnnual Revenues are19.9% below the target but demonstrated an improvement from the 2022 figures by 3.63%.
FINANCIAL	SM 8	EBITDA (in Million pesos)	Net Income before Subsidy or Financial Assistance + Interest + Income Taxes + Depreciation + Amortization	10%	Actual / Target	(140.03)	(148.95)	9.36%	(150.49)	9.25%	2023 COA AAR	Account In Pesos Net (Loss) before Subsidy Interest Expense Taxes, duties, and licenses Depreciation 159,745,530 Amortization 6,300,643 Total (150,493,654) PTNI failed to hit the target by recording a negative EBITDA of P150.49 million in 2023. This deficit demonstrated an improvement of 16.98% decrease in loss from the 2022 negative EBITDA figure of P181.26 million.

			COMPONENT				PTNI Sub	mission	GCG V	alidated	Supporting	
	Ob	ojective/Measure	Formula	Wt.	Rating System	Target	Actual	Rating	Score	Rating	Documents	Remarks
		Budget Utilization Ra	ite (BUR)									
		a. GAA Subsidies - amount obligated	Amount Obligated / Total GAA Subsidy (both net of PS cost)	5%	Actual / Target	90%	100%	5.00%	-	0.00%	•2023 COA AAR •Statement of Allotment, Obligations, Utilities, and Balances (SAOUB)	
FINANCIAL	SM 9	b. GAA Subsidies - amounts disbursed	Amount Disbursed / Total Obligated (both net of PS cost)	5%	Actual / Target	90%	100%	5.00%	-	0.00%	•2023 COA AAR •Statement of Allotment, Obligations, Utilities, and Balances (SAOUB)	There was a significant discrepancy between the reported amounts in the COA SCBAA and SAOUB for PTNI's Capital Outlay. Thus, the accomplishments of PTNI for this measure cannot be objectively verified due to inadequate or incomplete information.
ш.		c. Corporate Funds - CO & MOOE	Amount Disbursed / Scheduled Disbursement (both net of PS cost)	5%	Actual / Target	90%	94%	5.00%	-	0.00%	•2023 COA AAR •Statement of Allotment, Obligations, Utilities, and Balances (SAOUB)	
		Sub-t	otal	35%				32.37%		17.26%		

		COMPONENT				PTNI Sub	mission	GCG V	alidated	Supporting	Remarks
OI	bjective/Measure	Formula	Wt.	Rating System	Target	Actual	Rating	Score	Rating	Documents	
SO 6	Strengthen HRD to	Maximize Perform	ance and	Professiona	lize the Workfo	rce					
SM 10	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	All or Nothing	Board- approved Competenc y Model	None	0.00%	None	0.00%	-	No submission
SM 11	Development of a Reorganization Plan	Actual Accomplishment	2%	All or Nothing	Complete Submission of RP Documents (in the required format) to the GCG	None	0.00%	None	0.00%	-	PTNI was unable to submit the complete requirements for the Reorganization Plan in 2023.
		Sub-total	7%				0.00%		0.00%	101	
	ТОТ	AL	100%				70.62%		55.93%		

Annex A Reviewed and Certified Correct by:

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