CLARK DEVELOPMENT CORPORATION
Interim Performance Scorecard

Indicator	Weight	Targets	Accomplishment		CGO A Validation		Supporting Documents	Remarks
	2013	2013	Actual	Rating	Score	Rating		
MFO 1 – ASSET MANAGEMENT SERVICES								
Quantity 1: Number of Direct Lease Agreements signed by CDC	10%	12 projects	18	10.00%	18	10.00%	• Copies of Lease Agreements	• New lease agreements include renewals
Quantity 2: CDC-initiated Tourism Project	0%	1	1	0.00%	1	0.00%	• Pictures of the event	• CDC-initiated tourism project: "Clark Festival 2013"
Quantity 3: Total area of unproductive/ underdeveloped lands recovered from locators	10%	200	282.86	10.00%	282.86	10.00%	• Copies of Lease Agreements • Letters indicating the Locators' Commitment	
Quantity 4: Net areas w/ informal settlers cleared	5%	45 has.	0.0895	0.01%	0.0895	0.01%	• List of areas cleared of informal settlers	
Quality 1: % of leases for manufacturing/commercial and logistics industry	10%	at least 50%	46%	9.05%	46%	9.05%	• List of companies classified according to Industry with corresponding total area	• Out of 396,149 sq. m., leased out, 179,659 sq. m. were to the industrial/ manufacturing, commercial, services and logistics sector
Quality 2: No. of participants in the CDC-tourism project	5%	1,500	11,000	5.00%	11,000	5.00%	• Certification from the Public Safety Department • Pictures of various activities during the Clark Festival	
Financial 1: Rent Income	15%	₱758 Million	770	15.00%	770	15.00%	• FY 2013 Income Statement (IS)	

Indicator	Weight 2013	Targets 2013	Accomplishment		CGO A Validation		Supporting Documents	Remarks
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Financial 2: Business Income	10%	₱345 Million	₱345 Million	10.00%	₱345 Million	10.00%	• FY 2013 Income Statement	
	65%			**59.05%**		**59.05%**		
MFO 2 – Business Enhancement Services								
Quality 1: Reduction in processing time on the issuance of business permit								
Quality 1a: Marketing Department (MD)	3%	50% reduction from 2012 actual	50%	3.00%	50%	3.00%	• List of Processes per Department showing committed and actual processing time • Sample Monitoring Sheets • Sample summary per process	• There are 5 – 15 processes per Department. • Some processes are already automated. • For 2014, we can focus on the 2 or 3 most important process per Department.
Quality 1b: Building Utilities Regulatory Department (BURD)	3%	45% reduction from 2012 actual	40.18%	2.68%	40.18%	2.68%		
Quality 1c: Enterprise Regulations Department (ERD)	3%	50% reduction from 2012 actual	50%	3.00%	50%	3.00%		
Quality 1d: Health Services Office (HSO)	3%	47% reduction from 2012 actual	47%	3.00%	47%	3.00%		
Quality 1e: Environmental Management Department (EMD)	3%	46% reduction from 2012 actual	52.25	3.00%	52.25	3.00%		
Quality 2: Response time to emergency and security incidents from time of call	10%	15 mins.	5.79	10.00%	5.79	10.00%	• Official Log Book • Summary of Emergency Responses taken from the Log Book	• The PSD manually extracts the relevant information on *Emergency Responses* from the Official Log Book.

Indicator	Weight 2013	Targets 2013	Accomplishment		CGO A Validation		Supporting Documents	Remarks
			Actual	Rating	Score	Rating		
Subtotal Weight:	**25%**			**24.68%**		**24.68%**		
General Administrative Support								
Quantity: Manualization of Core Processes	10%	24 processes	28	10.00%	28	10.00%	• Operations Manual of the 28 Processes	• The Operations Manuals are not based on the prescribed ISO Template since this was not made clear during the PAN. CDC started the ISO Certification process in March 2014. • CDC is currently undergoing ISO certification.
Accumulated Total Weight:	**100%**			**93.69%**		**93.73%***		

* GCG validations were based on rounded off figures submitted by CDC that may have resulted in the variance from CDC's own computations