

PHILIPPINE AMUSEMENT AND GAMING CORPORATION

Performance Measures					Baseline Data			Targets	
Description	Formula	Weight		Rating System	2010	2011	2012	2013	2014
		2013	2014						
MFO 1 : Revenue Generation from Gaming Operations									
Financial 1: Income from gaming operation	Absolute figure	40%	40%	Actual/Target x Weight	₱24.02B	₱27.94B	₱31.49B	₱32.91B	₱33.10B
Financial 2: Income from licensed casinos	Absolute figure	15%	15%	Actual/Target x Weight	₱3.92B	₱5.51B	₱6.22B	₱7.22B	₱9.64B
Financial 3: Income from bingo franchisees	Absolute figure	5%	5%	Actual/Target x Weight	₱1.07B	₱1.04B	₱1.05B	₱1.06B	₱1.07B
Subtotal of Weights:		60%	60%						
MFO 2 : Licensing and Regulatory Services									
Quality 1: Number of non-junket gaming tables installed over standard hotel rooms and standard room equivalent in Entertainment City	No. of installed non-junket tables/total hotel room equivalent	5%	5%	All or nothing	n/a	n/a	n/a	Not to exceed 25%	Not to exceed 25%
Quality 2: Number of electronic gaming machines installed over standard hotel rooms and standard room equivalent in Entertainment City	No. of installed EGMs/total hotel room equivalent	5%	5%	All or nothing	n/a	n/a	n/a	Not to exceed 300%	Not to exceed 300%

Handwritten signatures and initials are present at the bottom left of the page.

Performance Measures					Baseline Data			Targets	
Description	Formula	Weight		Rating System	2010	2011	2012	2013	2014
		2013	2014						
Quality 3: Collection Efficiency for Entertainment City (gaming levy based on gross revenues of licensed operators)	Amount collected from Licensed Gaming Operators / Total PAGCOR share from Entertainment City	5%	5%	All or nothing	n/a	n/a	91%	100%	100%
Timeliness 1: Average number of days for processing issuance of clearance requests for importation of gaming items from receipt of complete requirements	Average number of days	5%	5%	All or nothing	n/a	n/a	n/a	≤ 14 business days	≤ 14 business days
Timeliness 2: Average number of days for processing PeGs applications	Average number of days	5%	5%	All or nothing	n/a	n/a	n/a	≤ 25 business days	≤ 25 business days
Subtotal of Weights:		60%	60%						
General Administrative Services									
Financial 1: Actual OPEX against budget	Actual OPEX/Budget x 100%	10%	10%	All or nothing	93.66%	97.17%	87.08%	<100%	<100%
Subtotal of Weights:		10%	10%						
TOTAL OF WEIGHTS:		100%	100%						

Handwritten signature: *John*

PHILIPPINE AMUSEMENT AND GAMING CORPORATION

MONITORING REPORT OF PERFORMANCE TARGETS

MFO	Formula	Weight	Rating/ Score	Baseline	2013								
					1st Quarter		2nd Quarter		Revised Full Year Target	3rd Quarter		4th Quarter	
				2012	Target	Actual	Target	Actual		Target	Actual	Target	Actual
MFO 1 : Revenue Generation from Gaming Operations													
Financial 1: Income from gaming operation	Absolute figure	40%	Actual/Target x Weight	P31.49B									
Financial 2: Income from licensed casinos	Absolute figure	15%	Actual/Target x Weight	P6.22B									
Financial 3: Income from bingo franchisees	Absolute figure	5%	Actual/Target x Weight	P1.05B									
Subtotal of weights and ratings:		60%											
MFO 2 : Licensing and Regulatory Services													
Quality 1: Number of non-junket gaming tables installed over standard hotel rooms and standard room equivalent in Entertainment City	No. of installed non-junket tables/total hotel room equivalent	5%	All or nothing	n/a									

Handwritten signatures and initials at the bottom left of the page.

MFO	Formula	Weight	Rating/ Score	Baseline	2013								
					1st Quarter		2nd Quarter		Revised Full Year Target	3rd Quarter		4th Quarter	
				2012	Target	Actual	Target	Actual		Target	Actual	Target	Actual
Quality 2: Number of electronic gaming machines installed over standard hotel rooms and standard room equivalent in Entertainment City	No. of installed EGMs/total hotel room equivalent	5%	All or nothing	n/a									
Quality 3: Collection efficiency for Entertainment City (gaming levy based on gross revenues of licensed operators)	Amount collected from Licensed Gaming Operators / Total PAGCOR share from Entertainment City	10%	All or nothing	91%									
Timeliness 1: Average number of days for processing clearance requests from licensees for importation of gaming items from receipt of complete requirements	Average number of days	5%	All or nothing	n/a									
Timeliness 2: Number of days for processing PeGs applications	Average number of days	5%	All or nothing	n/a									
Subtotal of weights and ratings:		30%											

Handwritten signatures and initials at the bottom left of the page.

[illegible]

* Rating of an indicator should not exceed its corresponding weight.





