

**NATIONAL HOME MORTGAGE FINANCE CORPORATION**  
**Validated 2022 Performance Scorecard**

Component					NHMFC Submission		GCG Validation		Supporting Documents	Remarks		
Objective/Measure	Formula	Wt.	Rating Scale	Target	Actual	Rating	Actual	Rating				
<b>SOCIAL IMPACT</b>	<b>SO 1</b>	<b>Increase the Availability of Affordable Housing by Sustaining the Liquidity of the Housing Sector through the Strengthening of the Secondary Mortgage Market</b>										
	SM 1	Number of Bond Issuance	Number of Issuance of Mortgage-Backed Securities	15%	All or Nothing	One (1) Bond Issuance	One (1) Bond Issuance BALAI Shelter Compliance ABS	15%	One (1) Bond Issuance	15%	<ul style="list-style-type: none"> <li>Accomplishment Report as of September 2022</li> <li>SEC Conditional Approval for BALAI Shelter</li> <li>Accomplishment Report Form of Residential Loan Certificate of Closing</li> <li>Notes Facility Agreement</li> </ul>	Target met. The rating scale adopted for this strategic measure is the rating system in the 2021 revalidated performance scorecard of NHMFC. The score for 2022 is based on the milestones which were executed in 2021 and 2022.
	SM 2	Value of Funds Provided to Low Income and Marginalized Sector	Total Amount or Value of Housing Receivables / Takeout Purchased from Originators <sup>1</sup>	15%	(Actual/Target) x Weight	₱2 Billion	₱ 1,661,357,573	12.46%	₱ 1,661,357,573	12.46%	<ul style="list-style-type: none"> <li>Monitoring report of HLRPP 1, 2 and 4</li> <li>Credit Committee Resolution</li> <li>Disbursement Voucher</li> <li>Official Receipt</li> <li>Sustainability Committee Resolution</li> </ul>	Target not met.
			<b>Sub-total</b>		<b>30%</b>			<b>27.46%</b>		<b>27.46%</b>		

<sup>1</sup> The gross amount of the take-out, as reflected in the Disbursement Vouchers, shall be the basis of accomplishment.

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<b>SO 2</b>	<b>Maintain Profitability and Ensure Financial Sustainability of NHMFC Operations</b>											
SM 3	Net Income Before Subsidy	Income NG	Total Income (Net of NG Subsidy) – Total Expenses	10%	(Actual/Target) x Weight	₱299 Million	₱315.68 Million	10%	₱209,659,523	7.01%	<ul style="list-style-type: none"> <li>Condensed Statement of Comprehensive Income</li> </ul>	Target not met.
SM 4	Improve Collection Efficiency Rate		Cumulative Collection (Principal + Interest) / Cumulative Billing (Principal + Interest) <sup>2</sup>	10%	(Actual/Target) x Weight	54%	52.83%	9.78%	52.07%	9.64%	<ul style="list-style-type: none"> <li>Collection Efficiency Report as of 2022</li> <li>System generated report of the CER</li> </ul>	Target not met.
SM 5	Reduction of Non-Performing Assets (NPAs)		Absolute Value	10%	(Actual/Target) x Weight	₱60 Million reduction in NPAs	₱91,936,405	10%	₱88,964,366	10%	<ul style="list-style-type: none"> <li>Reduction of Non-Performing Asset Report</li> <li>2022 COA Annual Audit Report (AAR)</li> </ul>	Exceeded target.
<b>SM 6</b>	<b>Budget Utilization Rate</b>											
SM 6a	Obligations BUR		Total Obligations / DBM-approved Corporate Operating Budget (both net of PS Cost)	2.5%	(Actual/Target) x Weight	90%	72%	2%	79.85%	2.22%	<ul style="list-style-type: none"> <li>DBM Approved Budget Corporate Operating Budget (COB)</li> <li>2022 COA Annual Audit Report (AAR)</li> <li>Budget Utilization Report</li> </ul>	Target not met.

<sup>2</sup> Covers all accounts aside from foreclosed properties.

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Objective/Measure		Formula	Wt.	Rating Scale	Target	Actual	Rating	Actual	Rating		
SM 6b	Disbursements BUR	Total Disbursements / Total Obligations (both net of PS Cost)	1.25%	(Actual/Target) x Weight	90%	77.31%	1.07%	92.42%	1.25%		Target met.
		Total Disbursement / DBM-approved Corporate Operating Budget (both net of PS Cost)	1.25%	(Actual/Target) x Weight	90%	22%	0.31%	73.79%	1.02%		Target not met.
		<b>Sub-total</b>	<b>35%</b>				<b>33.16%</b>		<b>31.14%</b>		
<b>SO 3 Generate Feedback and Address Concerns of the Stakeholders</b>											
<b>STAKEHOLDERS</b>	SM 7a	Percentage of Satisfied Customers (Individual Customers)	5%	(Actual/Target) x Weight If less than 80% = 0%	90%	100%	5%	100%	5%	<ul style="list-style-type: none"> <li>• Pretest Report</li> <li>• Observation Debriefing Report</li> <li>• Fieldwork Progress Report</li> <li>• Back checking and Spot checking report</li> <li>• Data Processing Report</li> <li>• Training Report</li> </ul>	Exceeded target.

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Objective/Measure		Formula	Wt.	Rating Scale	Target	Actual	Rating	Actual	Rating			
	SM 7b	Percentage of Satisfied Customers (Originators)	Number of Originators who gave a Rating of at least Satisfactory / Total Number of Respondents	5%	(Actual/Target) x Weight If less than 80% = 0%	90%	100%	5%	100%	5%	<ul style="list-style-type: none"> <li>• Sample Questionnaire of Borrower</li> <li>• Sample Questionnaire of Originator</li> </ul>	
		<b>Sub-total</b>		<b>10%</b>				<b>10%</b>		<b>10%</b>		
	<b>SO 4</b>	<b>Streamline Policies and Procedures for Core Processes</b>										
<b>INTERNAL PROCESS</b>	SM 8	Number of Asset Pool for Securitization	Absolute Number	5%	(Actual/Target) x Weight	1 Asset Pool Created for Bond Issuance by 2020 Approved by the Board	One (1) Asset Pool Created for Bond Issuance by 2023 Approved by the Executive Committee	5%	One (1) Asset Pool Created for Bond Issuance by 2023 Approved by the Executive Committee (P117,455,170)	5%	<ul style="list-style-type: none"> <li>• Executive Committee Resolution 2022-03, s. 2022</li> <li>• Masterfile of Pool Cut Summary as of 18 August 2018</li> </ul>	Target met.

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Objective/Measure	Formula	Wt.	Rating Scale	Target	Actual	Rating	Actual	Rating		
SM 9	Percentage of Application for the Provision of Housing Finance Processed within Applicable Turnaround Time	5%	(Actual/Target) x Weight	100 % of Applications Processed within the Prescribed Turnaround Time	100% of applications processed within eleven (11) working days for HLRPP 1 and 2  Twenty (20) working days for HLRPP 4 Accounts	5%	100% of applications processed within eleven (11) working days for HLRPP 1 and 2  Twenty (20) working days for HLRPP 4 Accounts	5%	<ul style="list-style-type: none"> <li>• Applications for Housing Finance Processed within Applicable Turnaround Time Report (HLRPP 1, 2, and 4)</li> <li>• Official Receipts</li> <li>• Disbursement Vouchers</li> <li>• Notice of Approval</li> <li>• Letters of Instructions</li> <li>• Checklist of Requirements</li> </ul>	Target met.
SM 10	Attain Certification on Quality Management System and Information Security Management System	5%	All or Nothing	ISO 9001:2015 Re-certification	Retained ISO 9001:2015 Certification	5%	Retained ISO 9001:2015 Certification	5%	<ul style="list-style-type: none"> <li>• ISO Certificate</li> <li>• Audit Report</li> </ul>	Target met.

<sup>3</sup> Applicable Processing time based on Citizen's Carter of NHMFC as submitted to/as approved by the Anti-Red Tape Authority.

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Component					NHMFC Submission		GCG Validation		Supporting Documents	Remarks	
Objective/Measure		Formula	Wt.	Rating Scale	Target	Actual	Rating	Actual	Rating		
SM 11	Percentage of Completion of the ISSP	Actual Accomplishment	5%	(Actual/Target) x Weight	100% Attainment of 2022 <sup>4</sup> Deliverables (based on DICT-endorsed/approved ISSP 2021-2023)	100% attainment of 2022 deliverables (based on DICT)	5%	100% attainment of 2022 deliverables (based on DICT)	5%	<ul style="list-style-type: none"> <li>Percentage of Completion of the ISSP 2021-2023 Report</li> <li>ISSP 2021-2023 as approved by the DICT</li> <li>Summary of Transaction Detailed Report</li> <li>Custodianship Online Request System Monitoring Report</li> <li>Matrix of Audit Committee action/instruction finding</li> <li>List of Board Committee Report</li> <li>Sign off Documents</li> <li>Daily Monitoring Report</li> <li>CAMG Appointment System Report</li> </ul>	Target met.
		<b>Sub-total</b>	<b>20%</b>				<b>20%</b>		<b>20%</b>		

<sup>4</sup> Deliverables refer to systems (applications).

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Objective/Measure	Formula	Wt.	Rating Scale	Target	Actual	Rating	Actual	Rating				
<b>LEARNING &amp; ORGANIZATION</b>	<b>SO 5</b>	<b>Provide Quality Public Service by Enhancing Employee Competencies and Ensuring Consistent Quality of Service Delivery</b>										
	SM 12	Improve Competency Level of the Organization	Competency Baseline 2022 – Competency Baseline 2021	5%	All or nothing	Improvement in the Competency Baseline of the Organization	0.0319 increase in the Competency Baseline of the Organization	5%	0.0318 increase in the Competency Baseline of the Organization	5%	<ul style="list-style-type: none"> <li>• 2022 Competency Report</li> <li>• Competency Baseline Report for 2022</li> <li>• Samples of Competency Assessment Report per Employee</li> </ul>	Target met.
			<b>Sub-total</b>	<b>5%</b>				<b>5%</b>		<b>5%</b>		
			<b>TOTAL</b>	<b>100%</b>				<b>95.62%</b>		<b>93.60%</b>		

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