

JOHN HAY MANAGEMENT CORPORATION (JHMC)
Revalidation Result of the 2022 Performance Scorecard

Component						JHMC Submission		GCG Validation		Supporting Documents	Remarks	
Objective/Measure		Formula	Weight	Rating System	Target	Actual	Rating	Actual	Rating			
CUSTOMERS/STAKEHOLDERS/SOCIAL IMPACT	SO 1	John Hay as a Premier Tourist and Investment Destination										
	SM 1	Number of New Locators or Developmental Projects ¹ Signed	Absolute Number	10%	(Actual / Target) x Weight	5	21	10%	20	10%	<ul style="list-style-type: none">Permits to Operate (PTOs) and Temporary Permits to Operate (TPTOs)	Target exceeded.
	SM 2	Number of Jobs Generated in the JHSEZ	Total Number of Jobs Generated by Locators for the Year / 12 Months	10%	All or Nothing	Equal To or Higher Than the GCG-Validated 2021 Actual	5,943	10%	2022 Jobs Generated Higher Than the GCG-Validated 2021 Actual (5,941)	10%	<ul style="list-style-type: none">Summary of Employment Reports from January to December 2022Employment Reports Generated from SEZSISEmployment Reports and/or Certifications from the Locators	Target met.
	SM 3	Gross Sales of Business Enterprises Within the JHSEZ	Absolute Amount	10%	All or Nothing	Equal To or Higher Than the GCG-Validated 2021 Actual	₱827,205,497.27	10%	2022 Gross Sales Higher Than the GCG-Validated 2021 Actual (₱827.21 Million)	10%	<ul style="list-style-type: none">Annual Locators Sales ReportMonthly Sales Report from Locators	Target met.

¹ Development projects refer to available areas or structures for disposition, which were sourced through public bidding or other allowed modes of divestment. New locators are classified as either lessees, renewal of lease agreements or sub-lessees/concessionaires with Permit to Operate (PTO) or Temporary Permit to Operate (TPTO) within the year.

Revalidation Result of the 2022 Performance Scorecard of JHMC (Annex A)

Component					JHMC Submission		GCG Validation		Supporting Documents	Remarks	
Objective/Measure	Formula	Weight	Rating System	Target	Actual	Rating	Actual	Rating			
SO 2	Ensure Sustainable Multiple Use of Forest Watershed										
SM 4	Compliance of JHMC to National Ambient Air Quality Standards on Particulate Matter 10 (PM10) Within the JHSEZ	Number of Tests which Resulted in Good Air Quality (0-54 µg/NCM) / Total Number of Tests	7.50%	All or Nothing	100% of Tests Resulted in Good Air Quality	100% of Tests Resulted in Good Air Quality	7.50%	100% of Tests Resulted in Good Air Quality	7.50%	<ul style="list-style-type: none">Ambient Air Monitoring ResultsRaw Data Generated by the SoftwareLetter from the EMB CAR Certifying the Sampling Results and Methodology for PM10 Samples Obtained by JHMC are AcceptableCalibration Service Report and Calibration Report of the Ambient Air Monitoring Equipment of JHMCClarification on the Basis of Data Gathering	Target met.
SO 3	Enforce Efficient and Effective Regulation in the JHSEZ and JHRA										
SM 5a	Percentage of Satisfied Customers – Business Organizations	Number of Respondents Who Rated At Least Satisfactory /	5%	(Actual / Target) x Weight 0% = If Less Than 80%	90%	94.03%	5%	94.03%	5%	<ul style="list-style-type: none">Customer Satisfaction Survey Final Report	Target exceeded.

[Signature]

Revalidation Result of the 2022 Performance Scorecard of JHMC (Annex A)

Component						JHMC Submission		GCG Validation		Supporting Documents	Remarks	
Objective/Measure			Formula	Weight	Rating System	Target	Actual	Rating	Actual			Rating
			Total Number of Respondents								• Samples of Accomplished Survey Questionnaires	
	SM 5b	Percentage of Satisfied Customers – Individual	Number of Respondents Who Rated At Least Satisfactory / Total Number of Respondents	5%	(Actual / Target) x Weight <i>0% = If Less Than 80%</i>	90%	100%	5%	100%	5%		
			Sub-total		47.50%				47.50%		47.50%	
FINANCIAL	SO 4	Increase JHMC Revenues to Attain Financial Viability										
	SM 6	Increase Internally Generated Revenue of JHMC	Actual Amount of Revenue Collections	10%	(Actual / Target) x Weight	₱13.445 Million	₱19,880,673.19	10%	₱19.535 Million	10%	• Zone Collection Efficiency Report • 2022 Estate Performance Revenue/ Expense Report (EPRER) as Submitted to and Checked by Bases Conversion and Development Authority (BCDA) • BCDA Letter on Verified Collections	Target exceeded. The validated accomplishment is based on the verification conducted by the Bases Conversion and Development Authority (BCDA). A breakdown of the validated accomplishment is provided in <i>Appendix 1</i> .
	SM 7	Zone Revenue Collection Efficiency (Includes Business	Actual Collection / Total Zone Revenue Due for Collection	10%	(Actual / Target) x Weight	100%	106.69%	10%	93.75%	9.38%	• Zone Collection Efficiency Report • 2022 EPRER as Submitted to	Target not met. It should be noted that in line with the purpose and intent for which the measure

Revalidation Result of the 2022 Performance Scorecard of JHMC (Annex A)

Component						JHMC Submission		GCG Validation		Supporting Documents	Remarks
Objective/Measure		Formula	Weight	Rating System	Target	Actual	Rating	Actual	Rating		
	Center for CUSA Collection)	(Excluding Advance Payments and Penalties Collected)								and Checked by BCDA • BCDA Letter on Verified Collections	was included in the Performance Scorecard of JHMC, the Governance Commission only limited the review to the collection of the rental income and CUSA remitted to the corporation.
SM 8	Disbursement Budget Utilization Rate	Total Disbursements / BCDA Approved COB (Both Net of PS Cost)	5%	(Actual / Target) x Weight	90%	73.05%	4.06%	73%	4.06%	• 2022 Statement of Appropriation, Allocation, Obligation, Disbursement and Balances (SAAODB) • Budget Monitoring Report • Summary of Approved Budget, Utilizations, Disbursements and Balances by Object of Expenditures as Submitted to and Received by the Commission on Audit (COA) • 022 Corporate Operating Budget (COB) as Approved by the BCDA	Target not met.

hpr

Revalidation Result of the 2022 Performance Scorecard of JHMC (Annex A)

Component							JHMC Submission		GCG Validation		Supporting Documents	Remarks
Objective/Measure		Formula	Weight	Rating System	Target		Actual	Rating	Actual	Rating		
											<ul style="list-style-type: none"> Clarification on the Discrepancies in the Reports 	
		Sub-total		25%				24.06%		23.44%		
INTERNAL PROCESS	SO 5	Improve Efficiency and Effectiveness of Process										
	SM 9	Issuance of ISO 14001 Environmental Management System	Actual Accomplishment	5%	All or Nothing	Pass the 1 st Year Surveillance Audit	Passed the 1 st Year Surveillance Audit on 10-11 November 2022	5%	ISO 14001:2015 Certification Maintained (1 st Surveillance Audit Passed)	5%	<ul style="list-style-type: none"> Audit Report ISO 14001:2015 Certification 	Target met.
	SM 10	Percentage of Regulatory Permits for Business Enterprises Issued Within Applicable Processing Time	Number of Requests Processed Within Applicable Processing Time ² / Total Number of Requests Received	7.50%	(Actual / Target) x Weight	100%	99.06%	7.43%	<u>Cannot Be Validated</u>	<u>0%</u>	<ul style="list-style-type: none"> <u>Citizen's Charter</u> <u>Summary Breakdown of Transactions per Process</u> <u>Copies of Issued Permits/ Certificates/ Passes</u> <u>Generated Data from Back-End</u> <u>Revised Summary Report</u> 	<p><u>The measure was requested for revalidation.</u></p> <p><u>Based on the sampling conducted by the Governance Commission, the following were noted:</u></p> <ul style="list-style-type: none"> <u>The total number of applications reported by the JHMC is inconsistent with the total number of applications in the submitted back-end data;</u> <u>The submitted back-end data</u>

² The applicable processing time will be based on JHMC's compliance with Republic Act No. 11032, as reflected in JHMC's Citizen's Charter.

Revalidation Result of the 2022 Performance Scorecard of JHMC (Annex A)

Component							JHMC Submission		GCG Validation		Supporting Documents	Remarks
Objective/Measure		Formula	Weight	Rating System	Target		Actual	Rating	Actual	Rating		
												<i>did not cover all processes; and</i> <ul style="list-style-type: none"><i>The JHMC failed to provide the supporting documents for some of the sampled transactions.</i> <i>A summary of the validation conducted by the Governance Commission is provided in Appendix 2.</i>
		Sub-total		12.50%				12.43%		5%		
LEARNING AND GROWTH	SO 6	Establish and Maintain the Quality Management System										
	SM 11	ISO Certification for All Processes	Actual Accomplishment	5%	All or Nothing	Pass the 1 st Year Surveillance Audit	Passed the 1 st Year Surveillance Audit on 10-11 November 2022	5%	ISO 14001:2015 Certification Maintained (1 st Surveillance Audit Passed)	5%	• Audit Report	Target met.
	SO 7	Improve Technology and Infrastructure										
	SM 12	Implementation of Information System Strategic Plan	Actual Accomplishment	2.5%	All or Nothing	Roll-Out/ Implementation of the Land and Asset Management Information System (LAMIS)	Rolled-Out and Implemented on 22 December 2022	2.5%	Roll-Out and Implementation of LAMIS	2.5%	• Certificate of Completion and Acceptance of the LAMIS • Update Report on the JHMC LAMIS Project • Internal Memorandum on the Roll-Out and User's	Target met.

for

Revalidation Result of the 2022 Performance Scorecard of JHMC (Annex A)

Component						JHMC Submission		GCG Validation		Supporting Documents	Remarks
Objective/Measure		Formula	Weight	Rating System	Target	Actual	Rating	Actual	Rating		
										Training of the LAMIS • Copy of the Invite of the Virtual LAMIS Roll-Out and User Training • Attendance Sheet on the Roll-Out of LAMIS • Screenshots of the System	
		Actual Accomplishment	2.5%	All or Nothing	Submission of the Information System Strategic Plan (ISSP) for 2023-2025 to DICT	The ISSP for 2023-2025 was Submitted to DICT on 23 December 2022	2.5%	Submission of the 2023-2025 ISSP to DICT	2.5%	• Letter to DICT Submitting the 2023-2025 ISSP • Proposed 2023-2025 ISSP	Target met.
		SO 8 Improve Knowledge and Skills, Professionalism, and Career Development									
SM 13	Percentage of Employees Meeting Required Competencies	Competency Baseline ³ 2022 – Competency Baseline 2021	5%	All or Nothing	Improve Competency Baseline of the Organization	Competency Baseline of the Organization Improved by 0.68%	5%	Competency Baseline of the Organization Improved by 0.68%	5%	• Competency Assessment Report for CY 2022 • Competency Assessment Matrices • Competency Assessment Forms	Target met.

³ The competency baseline of the organization shall pertain to the average percentage of required competencies met which can be computed using the following formula:

$$\frac{\sum_{b=1}^B \left[\frac{\sum_{a=1}^A \left(\frac{\text{Actual Competency Level}}{\text{Required Competency Level}} \right)_a}{A} \right]_b}{B}$$

where: a = Competency required, A = Total number of competencies required of position, b = Personnel profiled, B = Total number of personnel profiled.

Handwritten signature or initials.

Revalidation Result of the 2022 Performance Scorecard of JHMC (Annex A)

Component						JHMC Submission		GCG Validation		Supporting Documents	Remarks
Objective/Measure			Formula	Weight	Rating System	Target	Actual	Rating	Actual	Rating	
											• Certification from the Head of the Human Resources Unit on the Number of Employees in 2021 and 2022
		Sub-total		15%				15%		15%	
		TOTAL		100%				98.99%		90.94%	

[Handwritten signature]