

BASES AND CONVERSION DEVELOPMENT AUTHORITY

Performance Measures					Baseline Data (if available)			Targets	
Description	Formula	Weight	Rating System	Data Provider if applicable	2010	2011	2012	2013	2014
MFO 1 : Former US Baselands Converted									
Quantity: BCDA Economic Zones Area for Disposition	No. of hectares entered into contract in the ecozones for the year	10%	(Actual/Target) x Weight		1 ha.	4 has.	15.69 has.	7.00 has. (out of 30 has.)	12.00 has. (out of 23 has.)
Timeliness: Contract Approval Processing Time	No. of days to approve business contracts referred to BCDA by its subsidiaries	10%	$(1 - \frac{\text{Actual} - \text{Target}}{\text{Target}}) \times \text{Weight}$		NA	NA	30 working days	30 working days	20 working days
Financial: Cash Proceeds from Business Contracts in BCDA Economic Zones	Cash proceeds from business contracts in BCDA ecozones	10%	(Actual/Target) x Weight		₱954.96 Mn	₱1.061 Bn	₱1.220 Bn	₱1.3 Bn	₱1.35 Bn
Subtotal of Weights:		30%							

Performance Measures					Baseline Data (if available)			Targets	
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MFO 2 : Metro Manila Camps Disposed and Developed (Including Major Projects)									
Quantity: Metro Manila Camps Area for Disposition	No. of hectares entered into business/commercial contract in Metro Manila Camps for the year	15%	(Actual/Target) x Weight		34.50 has.	0.65 has.	1.16 has.	3.20 has. (out of 19 has.)	6.50 has (out of 15.8 has)
Timeliness: Terms of Reference (TOR) Preparation Time	No. of days to prepare TOR for Metro Manila Camps from Board approval of Term Sheet (based on Master Development Plan)	10%	(1 - (Actual - Target) / Target) x Weight		90 days	90 days	90 days	90 days	90 days
Financial: Cash Proceeds from Metro Manila Camps disposed and major projects	Cash proceeds from all Metro Manila disposition and major projects	15%	Actual/Target x Weight		₱3.51 Bn	₱1.5 Bn	₱3.325 Bn	₱3.5 Bn	₱3.6 Bn
Subtotal of Weights:		40%							
MFO 3 : Benefits of Conversion Enhanced for Socio-Economic Development									
Financial: Amount of Dividends Remitted to the National Government	Amount of dividends remitted	20%	Actual/Target x Weight		N/A (Net Loss)	₱526 Mn	₱203 Mn	₱300 Mn	₱350 Mn
Subtotal of Weights:		20%							

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Quantity: BCDA Economic Zones Area for Disposition	No. of hectares entered into contract in the ecozones for the year	10%	(Actual/Target) x Weight		1 ha.	4 has.	15.69 has.	7.00 has. (out of 30 has.)	12.00 has. (out of 23 has.)
Timeliness: Contract Approval Processing Time	No. of days to approve business contracts referred to BCDA by its subsidiaries	10%	$(1 - \frac{\text{Actual} - \text{Target}}{\text{Target}}) \times \text{Weight}$		NA	NA	30 working days	30 working days	20 working days
Financial: Cash Proceeds from Business Contracts in BCDA Economic Zones	Cash proceeds from business contracts in BCDA ecozones	10%	(Actual/Target) x Weight		₱954.96 Mn	₱1.061 Bn	₱1.220 Bn	₱1.3 Bn	₱1.35 Bn
Subtotal of Weights:		30%							