

CEBU PORT AUTHORITY
Validated 2017 Performance Scorecard

		Performance Measures				CPA Submission		GCG Validation		Supporting Documents	Remarks												
Description		Formula	Wt.	Target	Actual	Rating	Score	Rating															
SOCIAL IMPACT	SO 1	Accelerated Trade and Commerce																					
	SM 1	Increase in Cargo Throughput (in Million Metric Tons/ [MMT])	Current Year Cargo Throughput – Previous Year Cargo Throughput	10%	52.63 MMT	51.76 MMT	9.83%	51.92 MMT	9.87%	- Quarterly and Annual Port Statistics of PMOs 1 – 9	<table border="1"> <thead> <tr> <th>Quarter</th> <th>In MMT</th> </tr> </thead> <tbody> <tr> <td>1st</td> <td>11.65</td> </tr> <tr> <td>2nd</td> <td>12.97</td> </tr> <tr> <td>3rd</td> <td>13.60</td> </tr> <tr> <td>4th</td> <td>13.70</td> </tr> <tr> <td>TOTAL</td> <td>51.92</td> </tr> </tbody> </table>	Quarter	In MMT	1 st	11.65	2 nd	12.97	3 rd	13.60	4 th	13.70	TOTAL	51.92
	Quarter	In MMT																					
	1 st	11.65																					
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TOTAL	51.92																						
SM 2	Increase in Passenger Traffic (in Million Passengers)	Current Year Passenger Traffic – Previous Year Passenger Traffic	10%	22 M	20.94 M	9.50%	20.94 M	9.52%	<table border="1"> <thead> <tr> <th>Quarter</th> <th>In Millions</th> </tr> </thead> <tbody> <tr> <td>1st</td> <td>4.70</td> </tr> <tr> <td>2nd</td> <td>6.37</td> </tr> <tr> <td>3rd</td> <td>4.76</td> </tr> <tr> <td>4th</td> <td>5.11</td> </tr> <tr> <td>TOTAL</td> <td>20.94</td> </tr> </tbody> </table>	Quarter	In Millions	1 st	4.70	2 nd	6.37	3 rd	4.76	4 th	5.11	TOTAL	20.94		
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TOTAL	20.94																						
Sub-total			20%			19.33%		19.39%															
CUSTOMERS/STAKEHOLDERS	SO 2	Improved Passenger Facilitation and Convenience																					
	SM 3	Customer Satisfaction Rating	Actual Rating <i>All or Nothing</i>	4%	Satisfactory Rating	Satisfactory Rating	4%	Very Satisfactory Rating	4%	- Survey Analysis Report	<table border="1"> <tbody> <tr> <td>Services</td> <td>89.33%</td> </tr> <tr> <td>Facilities</td> <td>94.67%</td> </tr> <tr> <td>Average</td> <td>92.00%</td> </tr> </tbody> </table>	Services	89.33%	Facilities	94.67%	Average	92.00%						
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SO 3	Improved Delivery of Services																						
SM 4	a. Pier 4 (Phase 2)	Actual Accomplishment	3%	100% Completed	100% Completed	3%	100% Completed	3%	- Certificate of Final Acceptance - Photographs	Completion Date – 3 November 2017 Acceptance Date – 6 December 2017													

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CUSTOMERS/ STAKEHOLDERS	b. Implementation of Additional Berthing Space (110 linear meters)		3%	Phase 1 Completed (Berths 7-8)	75% Completion	3%	75% Completion	2.25%	- Statement of Time Elapsed and Work Accomplished - Photographs	Target not met. Berths 7-8 is set to be completed on August 2018.									
	Sub-total		10%			10%		9.25%											
FINANCIAL	SO 4	Maximized Financial Growth																	
	SM 5	Increase in Revenues	Actual – Previous Year	20%	1.745 Billion	1.601 Billion	18.35%	1.602 Billion	18.35%	- Unaudited Income Statement (as submitted to COA) - Breakdown of Revenue Report	Revenues fell short of target by ₱143 Million or -8.22%								
	SM 6	Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA)	Actual – Previous Year	15%	960 Million	1,079 Million	15%	1,073.54 Million	15%	- Unaudited Income Statement (as submitted to COA)	Target exceeded by 11.83%. <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Net Income</td> <td>685.45</td> </tr> <tr> <td>Dep/ Amort.</td> <td>93.73</td> </tr> <tr> <td>Taxes</td> <td>294.36</td> </tr> <tr> <td>EBITDA</td> <td>1,073.54</td> </tr> </table>	Net Income	685.45	Dep/ Amort.	93.73	Taxes	294.36	EBITDA	1,073.54
	Net Income	685.45																	
Dep/ Amort.	93.73																		
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EBITDA	1,073.54																		
Sub-total			35%			33.35%		33.35%											

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INTERNAL PROCESS	SO 5	Provided and Maintained Port Facilities									
	SM 7	Budget Utilization for Port Projects	Budget Utilized / Total Allocated Amount of the Projects x 100	20%	100%	100%	20%	95.04%	19.01%	<ul style="list-style-type: none"> - Certification on Budget Utilization - Details of Repair and Maintenance – Port Facilities - Notices of Award - Notices to Proceed 	Port Infrastructure Projects Total Budget: ₱616 Million Actual Budget Utilization: ₱585.464 Million
	SO 6	Economical and Coordinated System of Movement of Goods and People									
		<i>Business Permits Released within the Indicated Processing Time</i>									
	SM 8	Cargo Handling Service Providers Permits	No. of Permits processed within prescribed period/ Total permits processed	2.5%	100% of Permits processed within 30 days	100% of Permits processed within 30 days	2.5%	100% of Permits processed within 30 days	2.5%	- Inventory of Released Permits and Contracts	Total Permits Processed – 12/12
		Application for Leases (20 days)		2.5%	100% of Applications processed within 20 days	100% of Applications processed within 20 days	2.5%	100% of Applications processed within 20 days	2.5%	- Inventory of Released Permits and Contracts	Total Applications Processed – 33/33

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INTERNAL PROCESS	SO 7	Implemented Integrated Management System									
		<i>ISO Certifications</i>									
	SM 9	a. 9001:2008 (QMS)	Actual Accomplishment	2.5%	Pass Surveillance Audit	Passed Surveillance Audit	2.5%	Passed Surveillance Audit	2.5%	- Registration Certificate - Audit Itinerary	CPA passed the surveillance audits conducted on 23-24 November 2017.
		b. 14001:2004 (EMS)		2.5%	Pass Surveillance Audit	Passed Surveillance Audit	2.5%	Passed Surveillance Audit	2.5%	- Registration Certificate - Audit Report	
		Sub-total		30%			30%		29.01%		
LEARNING & GROWTH	SO 8	Implemented Organizational and Corporate Planning Milestones									
	SM 10	Rationalization Plan Program (RP)	Actual Implementation x 100%	2%	Implementation of Approved RP as scheduled	Awaiting GCG Approval	2%	Awaiting GCG Approval	2%	- CPA Rationalization Plan	CPA's proposed RP submitted to the GCG for approval.
	SO 9	Developed Technical and Port Operations Expertise Through Training, Experience, Exposure and QMS/EMS									
	SM 11	Percentage of Personnel with Required Competencies Met	Actual Accomplishment <i>All or Nothing</i>	3%	Board-Approved Competency Framework	On-going Formulation of Policy	2%	Draft Competency Framework; On-going Formulation of Policy	0%	- Draft Competency Framework - List of Positions and Competency Requirement	Target not met.
		Sub-total		5%			4.00%		2.00%		
	VALIDATED TOTAL		100%			96.68%		93.00%			