

DBP DATA CENTER INC (DCI)  
2017 Performance Scorecard Evaluation

	Component				DCI Submission		GCG Validation		Supporting Documents	GCG Remarks	
	Objective/Measure	Formula	Weight	Rating Scale	Target	Actual	Rating	Actual			Rating
STAKEHOLDERS AND SOCIAL IMPACT	SO 1	To Deliver IT Services									
	SM 1	Number of New Projects	Absolute number of signed Memorandum of Agreement (MOA)/ Notice of Award (NOA)	10%	All or Nothing	9 signed MOA/NOA	6 signed MOA/NOA	0%	5 signed MOA/NOA	0%	Memorandum of Agreement of the following: 1. Bureau of Treasury 2. Department of Information and Communication Technology 3. Philippine Economic Zone Authority 4. Provincial Government of Zamboanga del Norte 5. Professional Regulation Commission 6. Development Bank of the Philippines  Target not met. DCI reported 6 MOAs signed. Upon validation, the MOA with PRC was executed on 01 December 2016. Hence, DCI failed to achieve the target.
	SM 2	Client Satisfaction Rating	Number of Respondents who ave a Rating of Excellent and Highly Satisfactory / Total Number of Respondents	10%	(Actual/ Target) x Weight	90% of all respondent graded DCI service as Excellent and Highly Satisfactory	90% of all respondents graded DCI service as Excellent and Highly Satisfactory	10%	Cannot be validated	0%	No supporting documents submitted.  Cannot be validated. Pursuant to Section 2.1.1 of GCG M.C. No. 2017-01 <sup>1</sup> , the measure is awarded an automatic 0% rating.
	<b>Sub-Total</b>			<b>20%</b>				<b>10%</b>		<b>0%</b>	

<sup>1</sup> Interim Performance Based-Bonus dated 09 June 2017.

## Validation Result 2017 Performance Scorecard (Annex A)

Objective/Measure	Component			DCI Submission		GCG Validation		Supporting Documents	GCG Remarks		
	Formula	Weight	Rating Scale	Target	Actual	Rating	Actual			Rating	
<b>SO 2</b>	<b>To Generate Revenues</b>										
FINANCIAL SM 3	Value of Services	Actual Gross Revenue	30%	Above ₱248 Million = 30%	₱247.80 Million	₱151.44 Million	10%	₱147.70 Million	10%	2017 COA Audited Financial Statement	Revised actual accomplishment per COA Audit Report
				₱227.19 Million to ₱248 Million = 20%							
				₱108.35 Million to ₱227.18 Million = 10%							
				₱73.62 Million to ₱108.34 Million = 5%							
				Below ₱73.62 Million = 0%							
SM 4	Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA)	Actual EBITDA	15%	Above ₱31 Million = 15%	₱30.70 Million	₱4.88 Million	0%	₱2.45 Million	0%	2017 COA Audited Financial Statement	Target not met based on the 2017 COA Audit Report.
				₱21 Million to ₱31 Million = 10%							
				₱10 Million to ₱20 Million = 5%							
				Below ₱10 Million = 0%							
<b>Sub-Total</b>			<b>45%</b>				<b>10%</b>		<b>10%</b>		

Validation Result 2017 Performance Scorecard (Annex A)

	Objective/Measure	Component			Target	DCI Submission		GCG Validation		Supporting Documents	GCG Remarks	
		Formula	Weight	Rating Scale		Actual	Rating	Actual	Rating			
INTERNAL PROCESS	<b>SO 3</b>	<b>Adopt ISO Requirements</b>										
	SM 5	ISO Certification 9001:2015	Actual Accomplishment	10%	All or Nothing	Readiness for ISO Certification 9001:2015	90%	0%	Cannot be validated	0%	No supporting documents submitted.	Cannot be validated. Pursuant to Section 2.1.1 of GCG M.C. No. 2017-01, the measure is awarded an automatic 0% rating.
	<b>SO 4</b>	<b>To Provide Managed Services</b>										
	SM 6	Percent Milestone Achievement Level (Project)	Actual Accomplishment	10%	All or Nothing	100% Implementation of the Board-approved Project	0	0%	Cannot be validated	0%	No supporting documents submitted.	Target not met. In addition, no supporting documents were submitted. Pursuant to Section 2.1.1 of GCG M.C. No. 2017-01, the measure is awarded an automatic 0% rating.
	<b>SO 5</b>	<b>To Deliver New Product/Services/Applications and Solutions</b>										
	SM 7	Number of Solutions Approved by the Board	Actual Accomplishment	5%	All or Nothing	2 (Phase 2 of DMS Indexing Part and e-claims) use EPAMS	1 (e-claims)	0%	Cannot be validated	0%	No supporting documents submitted.	Target not met. In addition, no supporting documents were submitted. Pursuant to Section 2.1.1 of GCG M.C. No. 2017-01, the measure is awarded an automatic 0% rating.
	<b>Sub-Total</b>			<b>25%</b>				<b>0%</b>		<b>0%</b>		

Validation Result 2017 Performance Scorecard (Annex A)

	Component					DCI Submission		GCG Validation		Supporting Documents	GCG Remarks	
	Objective/Measure	Formula	Weight	Rating Scale	Target	Actual	Rating	Actual	Rating			
LEARNING AND GROWTH	<b>SO 6</b>	<b>To Deliver Employee Engagement Program</b>										
	SM 8	Competency Program	Actual Accomplishment	5%	All or Nothing	Improvement from Competency Baseline of 50% of the personnel under each level (1) Management and (2) Technical Levels	Competency Baseline	0%	Cannot be validated	0%	No supporting documents submitted.	Target not met. In addition, no supporting documents were submitted. Pursuant to Section 2.1.1 of GCG M.C. No. 2017-01, the measure is awarded an automatic 0% rating.
	SM 9	Employee Climate Survey	Actual Accomplishment	5%	All or Nothing	Establish Baseline	0%	0%	Cannot be validated	0%	No supporting documents submitted.	Target not met. In addition, no supporting documents were submitted. Pursuant to Section 2.1.1 of GCG M.C. No. 2017-01, the measure is awarded an automatic 0% rating.
	<b>Sub-Total</b>			<b>10%</b>				<b>0%</b>		<b>0%</b>		
<b>Total</b>			<b>100%</b>				<b>20%</b>		<b>10%</b>			