

DEVELOPMENT BANK OF THE PHILIPPINES

Performance Measures					Baseline Data (if available)			Actual	Targets	
Description	Formula	Weight		Rating System	Data Provider <i>if applicable</i>	2010	2011	2012	2013	2014
		2013	2014							
MFO 1 : Loan and Investment Products and Services										
Financial 1: Total Loan Portfolio (Borrowers & UDSCL of CBS)		0%	0%			₱113,755 Mn	₱134,872 Mn	₱132,986 Mn	₱139,535 Mn	
Financial 1a: Priority Areas - Total Loan Portfolio (Infrastructure & Logistics, Social Services, MSMEs, Environmental Protection)		20%	20%			₱66,616 Mn	₱79,546 Mn	₱80,868 Mn	₱78,606 Mn	₱94,593 Mn
Financial 1b: Other Priority Areas - Total Loan Portfolio (Manufacturing, Construction, Real Estate Renting, Wholesale & Retail Trade, Agri-Business, Financial Intermediation)		15%	15%			₱28,605 Mn	₱38,400 Mn	₱41,769 Mn	₱50,896 Mn	₱54,700 Mn
Total of Financial 1a and 1b:						₱95,221 Mn	₱117,946 Mn	₱122,638 Mn	₱129,502.0 Mn	₱149,293.0 Mn
Financial 2: Net Income		10%	10%			₱3.677 Bn	₱4.005 Bn	₱4.133 Bn	₱5,280.0 Mn	₱4,200.0 Mn

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RENEGOTIATED INTERIM PERFORMANCE SCORECARD 2014

Performance Measures					Baseline Data (if available)			Actual	Targets	
Description	Formula	Weight		Rating System	Data Provider <i>if applicable</i>	2010	2011	2012	2013	2014
		2013	2014							
Quality: Percentage of Satisfactory Customer Rating		n/a	2.5%			No exact data available	No exact data available	No exact data available	n/a	100%
Timeliness: Percentage of loan released within TAT for consumer loans		5%	2.5%			No exact data available	No exact data available	100%	90.8%	100%
Sub-total		50%	50%							
MFO 2 : Deposit Products and Services										
Financial 1: Amount of total CASA deposits		25%	20%			₱42,478 Mn	₱48,132 Mn	₱54,896 Mn	₱64,535 Mn	₱82,000 Mn
Financial 2: Amount of total deposits from the countryside		15%	10%			₱47,794 Mn	₱56,136 Mn	₱63,465 Mn	₱69,749 Mn	₱87,000 Mn
Quality: Percentage of Satisfactory Customer Rating		0%	5%			No exact data available	No exact data available	No exact data available	No exact data available	100%
Timeliness: Percentage of deposit liability transactions processed within the TAT		0%	5%			No exact data available	No exact data available	90%	No exact data available	100%
Sub-total		40%	40%							
Organizational Effectiveness and Financial Viability (i.e. General Administrative Services)										
Quality 1: No. of Bank Processes under QMS Certification (Quality Management System)	Number of processes	5%	5%			Total: 3 Bank Processes Description	Total: 7 Bank Processes Descriptor:	Total: 13 Bank Processes Descriptor:	For the (13) HO Bank processes, these are for Surveillance	Integration of QMS and EMS to be evidenced by 3rd party auditor

RENEGOTIATED INTERIM PERFORMANCE SCORECARD 2014

Performance Measures					Baseline Data (if available)			Actual	Targets	
Description	Formula	Weight		Rating System	Data Provider <i>if applicable</i>	2010	2011	2012	2013	2014
		2013	2014							
						: 3 new ISO-certified processes covering Cash Mgmt., ATM Mgt. Retail Lending Operations (Corporate Banking I & II)	3 ISO-certified Head Office (HO) processes and expansion to cover 4 new processes: Thrust Services, Investment Banking, Capital Markets Dev't., Development Banking (WB, MSME, FI, CB I & II)	n: 7 ISO-certified Head Office (HO) processes and expansion to cover 6 new HO Processes : Asset Mgt., Remedial Mgt., Electronic Banking Treasury, Branch Banking (BBS-HO) Accounting	Audit was conducted on Dec. 17-18, 2013. For the five(5) RMCS and host branches, Stage 2 of the certification audit was conducted on December 5-13, 2013. Overall, as concluded by CIP, the processes for certification have been recommended for certification.	

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RENEGOTIATED INTERIM PERFORMANCE SCORECARD 2014

Performance Measures					Baseline Data (if available)			Actual	Targets	
Description	Formula	Weight		Rating System ^{a/}	Data Provider <i>if applicable</i>	2010	2011	2012	2013	2014
		2013	2014							
Quality 2: Percentage of completion of integration of DBP Core Systems		5%	5%			100% (9 new projects completed)	100% (11 new projects completed)	100% (7 new projects completed)	100% completion of the following projects (1) Loans Management System-Servicing,(2) Investment and Off-Books Transaction, (3) GL Straight Thru Processing for Deposit, (4) Customer Information System/Central Liability System.	6 Major Projects (ICRRS, ILS, Upgrade of routers, Cash Management, Card Management and Lead Generation) Bidding of the Integrated Core Banking Solution)
Sub-total		10%	10%							
TOTAL OF WEIGHTS		100%	100%							

a/ But not to exceed the weight assigned per indicator

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