

**BOY SCOUTS OF THE PHILIPPINES (BSP)**  
Validated 2020 Recalibrated Performance Scorecard

Perspective/ Objective/ Measure	Component			Target	Submission		GCG Validation		Supporting Documents	Remarks	
	Formula	Wt.	Rating System	2020	Actual	Rating	Actual	Rating			
SOCIAL IMPACT	<b>SO 1 Scouts Helping Create Better Communities</b>										
	SM 1	Percentage of Local Councils that Integrated Community Service in their Activities	$\frac{\Sigma \text{ Number of Local Councils with Integrated Community Service}}{\Sigma \text{ Total Number of Local Councils}}$	10%	Actual over Target	10%	10.48% (13 LCs/ 124 LCs)	10%	18.55% (23 LCs/ 124 LCs)	10%	<ul style="list-style-type: none"> <li>Community Service Report</li> <li>Scouts Urban Agriculture Projects- Application Forms</li> <li>Monthly Progress Reports with documentations</li> </ul> <p>BSP was able to achieve a total of 11 LCs that integrated community service in the scouting activities and 12 LCs that participated in the Urban Agriculture Project (UAP), translating to a total of 23 or 18.55% of the total number of local councils nationwide. Duplicating LCs were removed.</p>
	SM 2	Number of Trees Planted By The Scouts & Adults in Scouting	Absolute number	10%	Actual over Target	100,000	1,647,646 trees	10%	1,622,397 trees	10%	<ul style="list-style-type: none"> <li>2020 Tree Planting Report Scouts Go Green Program (detailed)</li> </ul> <p>The breakdown supporting the initial submission indicated that 1,622,397 trees were planted during the year. Submissions without breakdown were excluded.</p>
	<b>Sub-total</b>			<b>20%</b>				<b>20%</b>		<b>20%</b>	
STAKEHOLDERS	<b>SO 2 Appropriate Recognition Conferred to Scouts and Adults in Scouting</b>										
	SM 3	Number of Scouts Advanced to the Next Higher Rank	Absolute number	10%	Actual over Target	100,000	95,570	9.56%	95,570	9.56%	<ul style="list-style-type: none"> <li>2020 Tree Planting Report Scouts Go Green Program</li> </ul> <p>By the end of CY 2020, BSP garnered a total of 95,570 scouts who advanced from 1<sup>st</sup> Rank to 5<sup>th</sup> Rank, which is 4.43% lower than its target. This includes Boy, Senior and Rover Scouts.</p>
	<b>SO 3 Introduced Scouting to More Young People</b>										
SM 4	Membership Growth	Absolute number	20%	Actual over Target	1,173,166	710,378	12.11%	662,052	11.29%	<ul style="list-style-type: none"> <li>National Fact Sheets as of December 2019</li> </ul> <p>BSP's membership count in 2020 was lower by 2,146,829 or 76.43% from its 2019 membership of 2,808,881.</p>	

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SM 5	Percentage of Satisfied Customers	$\frac{\Sigma \text{ Number of Satisfied Respondents}}{\Sigma \text{ No. of Respondents}}$	5%	Actual over Target <i>If less than 80% = 0</i>	90%	93.14%	5%	-	0%	<ul style="list-style-type: none"> <li>BSP Customer Satisfaction Survey (2020) Final Report</li> </ul>	The Enhanced Standard for the Conduct of the Customer Satisfaction Survey has not been significantly complied with.																						
	<b>Sub-total</b>		<b>35%</b>				<b>26.67%</b>		<b>20.85%</b>																								
<b>SO 4</b>	<b>Enable Audits in Scouting (AIS) to be Competent Leader of Scouts</b>																																
SM 6	Number of Adults in Scouting (AIS) provided with Quality Trainings																																
INTERNAL PROCESS	6a	Basic Training Course	Absolute Number	10%	Actual over Target	5,000	4,858	9.72%	4,387	8.77%	<ul style="list-style-type: none"> <li>Leadership Training Records</li> </ul> <table border="1" data-bbox="1823 746 2190 1082"> <tr><td>Ilocos</td><td>258</td></tr> <tr><td>Northeastern Luzon</td><td>0</td></tr> <tr><td>Central Luzon</td><td>265</td></tr> <tr><td>National Capital</td><td>1,459</td></tr> <tr><td>Southern Tagalog</td><td>1,212</td></tr> <tr><td>Bicol</td><td>407</td></tr> <tr><td>Western Visayas</td><td>32</td></tr> <tr><td>Eastern Visayas</td><td>132</td></tr> <tr><td>Western Mindanao</td><td>239</td></tr> <tr><td>Eastern Mindanao</td><td>383</td></tr> <tr><td><b>Total</b></td><td><b>4,387</b></td></tr> </table>	Ilocos	258	Northeastern Luzon	0	Central Luzon	265	National Capital	1,459	Southern Tagalog	1,212	Bicol	407	Western Visayas	32	Eastern Visayas	132	Western Mindanao	239	Eastern Mindanao	383	<b>Total</b>	<b>4,387</b>
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6b	Advanced Training Course	Absolute Number	(5%)	Actual over Target	0	-	-	-	-	-	<i>Measures Excluded.</i> In its National Office Memorandum No. 5, s.2020 dated 09 March 2020, BSP suspended "all of its national and regional activities, as well as highly encourage[d] the same in the local council level."																						
6c	Training Courses for National Trainers	Absolute Number	(5%)	Actual over Target	0	-	-	-	-	-																							
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<b>SO 5</b>	<b>Develop Business Enhancement Systems</b>																						
SM 7	Compliance to Quality Standards	Actual Accomplishment	5%	All or Nothing	ISO 9001: 2015 Certification	-	0%	-	0%	• Reasons for Non-Implementation of SM No. 7 – Compliance to quality standards													
SM 8	Percentage of Employees with Required Competencies Met	No. of Employees with Required Competencies Met Total Employees	5%	Actual over Target	NEB-Approved Competency Framework	-	0%	-	0%	-	BSP reported that the hiring of Consulting Firm & Development of Competency Framework will push-through in 2021.												
	<b>Sub-total</b>		<b>10%</b>				<b>0%</b>		<b>0%</b>														
<b>SO 7</b>	<b>Sustainable Revenue Streams for Organizational Stability</b>																						
SM 9	Revenue Generated from Sources Other Than Membership Fees	Actual Amount	15%	Actual over Target	P 185,070,154	P 173,341,049	14.05%	P 157,878,894	12.80%	• COA 2020 Audited Financial statements	Breakdown of BSP's total Income from Other Sources based on 2020 COA Audit Report:												
											<table border="1"> <tr> <td>Sales Revenues, Net</td> <td>19,630,730</td> </tr> <tr> <td>Rent/Lease Income</td> <td>83,450,620</td> </tr> <tr> <td>Income from BSP Camps</td> <td>3,952,347</td> </tr> <tr> <td>Income from Scouting Activities</td> <td>-</td> </tr> <tr> <td>Other Income</td> <td>4,300,491</td> </tr> <tr> <td><b>TOTAL</b></td> <td><b>157,878,894</b></td> </tr> </table>	Sales Revenues, Net	19,630,730	Rent/Lease Income	83,450,620	Income from BSP Camps	3,952,347	Income from Scouting Activities	-	Other Income	4,300,491	<b>TOTAL</b>	<b>157,878,894</b>
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	<b>TOTAL EXCLUDED WEIGHTS</b>		<b>100% 10%</b>				<b>70.44%</b>		<b>62.42%</b>														
	<b>VALIDATED TOTAL</b>		<b>90%</b>					<b>62.42 / 90.00 = 69.35%</b>															

LEARNING & GROWTH

FINANCIALS