

NATIONAL HOME MORTGAGE FINANCE CORPORATION

Description	Performance Measures				Actual		Targets	
	Formula	Weight	Rating System	Data Provider if applicable	2011	2012	2013	2014
MFO 1 : Housing Finance Services								
Performance Indicator Set 1 : Purchase of Quality Mortgages and other Housing Receivables under Housing Loan Receivables Purchase Program (HLRPP)								
Quantity 1 : Value of housing receivables approved by Credit Committee for purchase	Absolute value of housing receivables approved by Credit Committee for purchase	10%	(Actual/Target) x Weight (but not to exceed the weight assigned per indicator)			₱1.16 Billion	₱0.940 Billion	₱1.0 Billion
Timeliness 1 (2014) : Percentage of applications for provision of housing finance that are released within the turn-around time (TAT) (30 calendar days) from receipt of complete documents	Number of applications for provision of housing finance with complete documentation that are released within the turn-around time over Number of applications for provision of housing finance with complete documentation	4%	(Actual/Target) x Weight (but not to exceed the weight assigned per indicator)			N/A	N/A	100%

RENEGOTIATED INTERIM PERFORMANCE SCORECARD 2014

Performance Measures					Actual		Targets	
Description	Formula	Weight	Rating System	Data Provider if applicable	2011	2012	2013	2014
Performance Indicator Set 2: Securitization of Home Mortgages and Other Housing Receivables								
Quantity 1: Value of underlying assets of mortgage backed securities approved for issuance by the Board	Absolute value of underlying assets of mortgage backed securities approved for issuance by the Board	10%	(Actual/Target) x Weight (but not to exceed the weight assigned per indicator)			₱0.603 Billion	₱0.50 Billion	₱2.00 Billion
Quantity 2: Value of financial engagement for other government agencies/private entities with NHMFC as financial advisor/arranger	Absolute value of financial engagement for other government agencies/private entities with NHMFC as financial advisor/arranger	4%	(Actual/Target) x Weight (but not to exceed the weight assigned per indicator)			≥ ₱2.0 Billion	₱4.0 Billion	₱6.0 Billion

RENEGOTIATED INTERIM PERFORMANCE SCORECARD 2014

Performance Measures					Actual		Targets	
Description	Formula	Weight	Rating System	Data Provider if applicable	2011	2012	2013	2014
Quantity 3: Extraction Rate Per Issue based on the approved indicative structure by the Board	Percentage of indicative net proceeds from securitization issue over the indicative issue size where: Net proceed is equal to the target issue less the sum of estimated subordinated notes to be held by NHMFC, execution costs, and the required balance of reserves at the closing date	4%	(Actual/Target) x Weight (but not to exceed the weight assigned per indicator)			52%	62%	65%
Performance Indicator Set 3 : Provision of Financial Advisory/ Consultancy and Other Services/Engagements								
Quantity 1: Number of new, creative and innovative products/services acted upon by the Board	Absolute number	3%	All or nothing			1 (Retail Bond)	1) CTS Backed Securities (securitization of 8990) 2) CMP Bond	At Least 3
Subtotal of Weights:		35%						

RENEGOTIATED INTERIM PERFORMANCE SCORECARD 2014

Performance Measures					Actual		Targets	
Description	Formula	Weight	Rating System	Data Provider if applicable	2011	2012	2013	2014
MFC 2 : Account / Loan Management								
Performance Indicator Set 1 : Master Servicer of Securitized Accounts / Management of Accounts								
Timeliness 1: Percentage of payables remitted to the trustee within due date	Percentage of the amount remitted to the Trustee within due date over total collections due to Special Purpose Trust	9%	(Actual/Target) x Weight (but not to exceed the weight assigned per indicator)			100%	100%	100%
Quantity 1: Collection Efficiency Ratio	Value of actual collection over target collection for the year (*Target refers to total due for the year)	8%	(Actual/Target) x Weight (but not to exceed the weight assigned per indicator)			91%	114.74%	91%
Quantity 2: Decreasing the value of acquired assets/ non-performing loans (NPLs)	2014: Value of reduction in NPLs over total Value of NPLs as of end of the year	8%	(Actual/Target) x Weight (but not to exceed the weight assigned per indicator)			₱12.314 Billion (Baseline)	5% Reduction (₱0.615 Billion)	6% Reduction (₱0.700 Billion)
Subtotal of Weights:		25%						
MFO 3 : Alternative Savings Schemes / Products								
Performance Indicator Set 1 : Provision of high yield/ affordable instruments for retail investors (yield of Philippine Dealing System Treasury Reference Rates (PDSTF) + spread								

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Performance Measures					Actual		Targets	
Description	Formula	Weight	Rating System	Data Provider if applicable	2011	2012	2013	2014
					Quantity 1 : Percentage of subscription to target investors based on the approved indicative structure by the Board (developers who do socialize housing)	Percentage of subscription to target investors based on the approved indicative structure	10%	(Actual/Target) x Weight (but not to exceed the weight assigned per indicator)
Subtotal of Weights:		10%						
MFO 4 : Secondary Mortgage Institutions (SMI) Operations Support Services								
Performance Indicator Set 1 : Quality of Bonds								
Quality 1a : Issue Rating - BB1	Rating	7%	>AA up to AA - 100% < AA up to BBB-80% < BBB - 0%			AA	AA	≥AA
Quality 1b : Issue Rating - BB2	Rating	7%	>AA up to AA - 100% < AA up to BBB-80% < BBB - 0%			AA	AA	≥AA

RENEGOTIATED INTERIM PERFORMANCE SCORECARD 2014

Performance Measures					Actual		Targets	
Description	Formula	Weight	Rating System	Data Provider if applicable	2011	2012	2013	2014
					Quality 1c: Issue Rating BB3 (CY 2014)	Acceptance of an unders	6%	> AA - 100% AA - 90% < AA up to BBB-80% < BBB - 0%
Subtotal of Weights:		20%						
General Administrative Services (GAS)								
Indicator 1: Number of Quality Management Systems developed and implemented	Absolute number	4%	(Actual/Target) x Weight (but not to exceed the weight assigned per indicator)			1 (Rizal Counselling)	QMS for Custodianship and Foreclosure process approved by Management on Nov. 19 2013	At least 4 (Asset Disposition Procurement Telling Review of Disbursement Voucher)
Indicator 2: Number of ISO Certification for Quality Management Systems obtained	Absolute number	6%	(Actual/Target) x Weight (but not to exceed the weight assigned per indicator)			1 (Rizal Counselling)	Passed the surveillance audit conducted last 4, December 2013 for expanded Conselling System for RIZAL, NCR and Luzon	At least 2 (Foreclosure and Custodianship)
Subtotal of Weights:		10%						
TOTAL OF WEIGHTS:		100%						