## PHILIPPINE RETIREMENT AUTHORITY (PRA)

|               |      |  | Component  |        |   | Basel | ine Data | Tar             | get             |  |  |
|---------------|------|--|--|--------|---|-------|----------|-----------------|-----------------|--|--|
|               | OI   | ojective/Measure                           | Formula  | Weight | Rating System                                   | 2020  | 2021     | 2022            | 2023            |  |  |
|               | SO 1 | Generate Economic Gro                      | wth and Sustainability   |        |   |       |          |                 |                 |  |  |
| SOCIAL IMPACT | SM 1 | Annual Foreign<br>Currency Generated       | Amount of Gross Visa<br>Deposits¹ in Banks<br>Remitted During the<br>Year                                | 20%    | (Actual / Target) x<br>Weight                   | N/A   | N/A      | \$13.57 Million | \$31.77 Million |  |  |
|               |      | Sub-total                                  |  | 20%    |   |       |          |                 |                 |  |  |
|               | SO 2 | Stakeholders with Excellent PRA Experience |  |        |   |       |          |                 |                 |  |  |
| STAKEHOLDERS  | SM 2 | Percentage of Satisfied<br>Customers       | Number of<br>Respondents Who<br>Gave At Least<br>Satisfactory Rating /<br>Total Number of<br>Respondents | 10%    | (Actual / Target) x<br>Weight<br>If Below 80% = | 63%   | 75.80%   | 90%             | 90%             |  |  |
|               | SO 3 | Increase Total Enrollees                   |  |        |   |       |          |                 |                 |  |  |
|               | SM 3 | Annual Gross Enrollment                    | Absolute Number of Gross Enrollment in 2023  | 20%    | (Actual / Target) x<br>Weight                   | N/A   | N/A      | 1,300           | 3,850           |  |  |
|               |      | Sub-total                                  |  | 30%    |   |       |          |                 |                 |  |  |

<sup>&</sup>lt;sup>1</sup> Shall include deposits withdrawn for conversion to investment, advance remittances, and excess deposits.

|                  | Component |  |   |        |                               |                     | Baseline Data          |                 | Target                                       |  |  |
|------------------|-----------|--|---|--------|-------------------------------|---------------------|------------------------|-----------------|--|--|--|
|                  | OI        | ojective/Measure   | Formula   | Weight | Rating System                 | 2020                | 2021                   | 2022            | 2023   |  |  |
| FINANCE          | SO 4      | 4 Maintain Financial Viability                           |   |        |                               |                     |                        |                 |  |  |  |
|                  | SM 4      | Improve Net Operating Income                             | (Revenues + Interest<br>Income from Visa<br>Deposits) – Operating<br>Expenses   | 15%    | (Actual / Target) x<br>Weight | ₱515.82 Million     | ₱448.59 Million        | ₱180.67 Million | ₱323.63 Million                              |  |  |
| LINE             | SM 5      | Improve Budget<br>Utilization Rate                       | Total Disbursements / Total DBM-Approved Corporate Operating Budget (Both Net of PS Cost)   | 5%     | (Actual / Target) x<br>Weight | N/A                 | N/A                    | 90%             | 90%  |  |  |
|                  |           | Sub-total  |   | 20%    |                               |                     |                        |                 |  |  |  |
|                  | SO 5      | Rebound and Rebuild Marketing and Promotion Campaign     |   |        |                               |                     |                        |                 |  |  |  |
| INTERNAL PROCESS | SM 6      | Increase Return on<br>Marketing Expense                  | (Passport and Visa or<br>Application Fees +<br>Accreditation Fees²) +<br>Initial Annual PRA<br>Fees) ÷ (Marketing<br>Expenses³ +<br>Marketer's Fee) | 5%     | (Actual / Target) x<br>Weight | 227.96%             | Cannot Be<br>Validated | 126.52%         | 160.35%                                      |  |  |
|                  | SM 7      | Boost Marketing<br>Programs, Activities,<br>and Projects | Actual<br>Accomplishment  | 5%     | All or Nothing                | Measure<br>excluded | N/A                    | N/A             | Board-Approved<br>Strategic Marketin<br>Plan |  |  |

<sup>&</sup>lt;sup>2</sup> Fees for the accreditation of marketers.
<sup>3</sup> Includes travelling, advertising and promotion, postage and courier, transportation and deliveries, and representation fees.

|                   |       |   | Component  |        |                               | Baseline Data   |  | Target   |   |  |  |  |
|-------------------|-------|---|--|--------|-------------------------------|---|--|--|---|--|--|--|
|                   | OI    | ojective/Measure  | Formula  | Weight | Rating System                 | 2020  | 2021   | 2022   | 2023  |  |  |  |
|                   | SO 6  | Streamline Processes Based on Industry Best Practices   |  |        |                               |   |  |  |   |  |  |  |
|                   | SM 8  | Percentage of Applications Processed Within Prescribed Period from Receipt of Complete Documents: |  |        |                               |   |  |  |   |  |  |  |
|                   | SM 8a | Application of SRRV   | Number of<br>Applications<br>Processed Within  | 2.50%  | (Actual / Target) x<br>Weight | Cannot Be<br>Validated  | Cannot Be<br>Validated   | 100%   | 100%  |  |  |  |
|                   | SM 8b | Cancellation of SRRV  | Prescribed Period <sup>4</sup> /<br>Total Number of<br>Applications with<br>Complete Documents | 2.50%  | (Actual / Target) x<br>Weight | Cannot Be<br>Validated  | Cannot Be<br>Validated   | 100%   | 100%  |  |  |  |
|                   | SM 9  | Attain ISO Certification  | Actual<br>Accomplishment   | 5%     | All or Nothing                | ISO 9001:2015<br>Certificate<br>Maintained                              | ISO 9001:2015<br>Certificate<br>Maintained                                   | Maintain ISO<br>9001:2015 Certificate  | Maintain ISO<br>9001:2015 Certificate   |  |  |  |
|                   |       | Sub-total   |  | 20%    |                               |   |  |  |   |  |  |  |
| Ξ                 | SO 7  | Optimize Utilization of Information Technology  |  |        |                               |   |  |  |   |  |  |  |
| LEARNING & GROWTH | SM 10 | Automation of PRA Processes   | Total Number of Deliverables Due for 2023 Attained / Total Number of Deliverables Due for 2023 | 5%     | (Actual / Target) x<br>Weight | 10 out of 23 ICT<br>Projects Attained<br>Based on the<br>2020-2022 ISSP | 23.09% or six (6)<br>out of the 23 ISSP<br>deliverables for<br>2021 attained | 100% Attainment of<br>2023 Deliverables<br>(Based on DICT-<br>Endorsed ISSP 2021-<br>2023) | 100% Attainment of<br>2023 Deliverables <sup>5</sup><br>(Based on DICT-<br>Endorsed ISSP 2022-<br>2024) |  |  |  |

<sup>&</sup>lt;sup>4</sup> Prescribed period based on PRA's compliance with Republic Act (R.A.) No. 11032, otherwise known as the Ease of Doing Business and Efficient Government Service Delivery Act of 2018. <sup>5</sup> Deliverables refer to systems/applications.

| Component |  |  |        |                | Baseline Data          |                        | Target   |  |
|-----------|--|--|--------|----------------|------------------------|------------------------|--|--|
| 0         | bjective/Measure                                       | Formula  | Weight | Rating System  | 2020                   | 2021                   | 2022   | 2023   |
| SO 8      | Improve Competencies                                   | of the Workforce   |        |                |                        |                        |  |  |
| SM 11     | Improved Competency<br>Baseline of the<br>Organization | Competency Baseline<br>2023 <sup>6</sup> – Competency<br>Baseline 2022 | 5%     | All or Nothing | Cannot Be<br>Validated | Cannot Be<br>Validated | Improvement in the Competency Baseline of the Organization | Improvement in the Competency Baseline of the Organization |
|           | Sub-total  |  | 10%    |                |                        |                        |  |  |
|           | TOTAL  |  | 100%   |                |                        |                        |  |  |

For GCG

Chairpers 6n

For PRA:

ATTY. BIENVENIDO K. CHY
General Manager / Chief Executive Officer (CEO)

<sup>&</sup>lt;sup>6</sup> Improvement in the competency baseline of the organization shall pertain to the average percentage of required competencies met which can be computed using the following formula:  $\sum_{\alpha=1}^{A} \left( \frac{Actual\ Competency\ Level}{Required\ Competency\ Level} \right)$ 

where: a = Competency required, A = Total number of competencies required of position, b = Personnel profiled, B = Total number of personnel profiled.