

DBP DATA CENTER INC. (DCI)

Component						Baseline Data		Target	
	Objective/Measure		Formula	Weight	Rating System	2017	2018	2019	2020
STAKEHOLDERS	SO 1	To Provide Quality and Timely IT Services to Priority Areas to Support their Business Operations							
	SM 1	Number of New Projects	Absolute Number of Signed Memorandum of Agreements (MOA) or Notice of Award (NOA)	20%	(Actual/Target) x Weight	5 Signed MOA/NOA	6 Signed MOAs	9 Signed MOA / NOA	9 Signed MOA / NOA
	SM 2	Percentage of Satisfied Customers	Number of Respondents who gave at least Satisfactory Rating / Total Number of Respondents	10%	(Actual / Target) x Weight If Below 80% = 0%	Cannot be validated	Cannot be validated	90%	90%
		Sub-total		30%					
FINANCIAL	SO 2	To Generate Revenues to Support its Own Operation and Provide Returns of Investments to the Stockholders							
	SM 3	Value of Services	Absolute Year-End Amount of Gross Revenue	20%	(Actual / Target) x Weight	₱147.70 Million	₱125.02 Million	₱147.63 Million	₱368.78 Million
	SM 4	Net Income After Tax (NIAT)	Absolute Year-End Amount of NIAT	10%	(Actual / Target) x Weight	₱1.22 Million	₱2.83 Million	₱3.64 Million	₱16.70 Million
		Sub-total		30%					
INTERNAL PROCESS	SO 3	To Adopt ISO Requirements and Certification							
	SM 5	Attain ISO 9001:2015 Certification	Actual Accomplishment	10%	All or Nothing	Cannot be validated	No ISO 9001:2015 Certification	Attain ISO 9001:2015 Certification	Attain ISO 9001:2015 Certification

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	SO 4	Efficient Delivery of Services							
	SM 6	Percentage of Deliverables Completed	Number of Accomplished Milestone per Contract / Total Deliverables	10%	All or Nothing	Cannot be validated	Cannot be validated	100% of Project Deliverables Completed within the Set Timeline	100% of Project Deliverables Completed within their Set Timeline ¹
	SO 5	Continuous Research & Development thru Delivery of New Solutions and Applications							
	SM 7	Number of Solutions Implemented	Number of Solutions Approved by the Board with Signed MOA	10%	All or Nothing	Cannot be validated	Cannot be validated	2 Fixed Asset Management System (FAMS) and the Travel Assignment Order Application System (TAOS)	Fixed Asset Management System (FAMS) and the Travel Assignment Order Application System (TAOS) with at least 1 signed MOA
		Sub-total		30%					
LEARNING & GROWTH	SO 6	Empowered Professional Workforce							
	SM 8	Develop Competency Framework of the Organization	Actual Accomplishment	10%	All or Nothing	Cannot be validated	No Board-Approved Competency Model	Board-Approved Competency Model Establish the Competency Baseline of Employees	Board-Approved Competency Model and Establish the Competency Baseline of Employees
		Sub-total		10%					
		TOTAL		100%					

¹ Target refers only to projects with set deliverables for 2020.

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