PNOC RENEWABLES CORPORATION

STAKEHOLDER					SOCIA				
SM 4	SO 3	SM 3			SM 2	SM 1	SO 1		
No. of signed RE-related projects (MOU/MOA)	Forged Links with Stakeholders	Stakeholder satisfaction survey			No. of Gov't or Non-Gov't Institutions with Solar Panels actually constructed	No. of beneficiaries of hydropower projects	Make Renewable Energy Accessible and Available	Objective/Measure	
Total number of projects with signed agreements involving RE projects = ∑(agreements)	rs	90 and above - 100 80 to 89 - 90 70 to 79 - 80 60 to 69 - 70 59 and below - o	Operated in an Environment of Fairness and Transparency in Dealing with Stakeholders	Sub-total	Actual number	Total Number of beneficiaries = ∑(Number of beneficiaries/consumers of implemented Projects)	ssible and Available	Formula	Component
18.0%		5.0%	in Dealing w	35.0%	17.5%	17.5%		Weight	
Actual over Target		Rating Scale	ith Stakeholders		Actual over Target	Actual over Target		Rating System	
N/A		N/A			N/A	N/A		2012	
N/A		N/A			N/A	N/A		2013	Baseline Data (if applicable)
4		N/A			N/A	500		2014	
10		Proposed target: ≥90			2	21,500		2015	Target



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Performance Scorecard 2015 (Annex A)

LEARNING AND GROWTH				FINANCE						
SM 8b	SM 8a	SO 5	SM 6 SM 7		SM 5					
Number of feasibility studies conducted/completed	Ensure Effective Project Development Processes Number of pre-feasibility studies conducted/completed Σ(pre-FS)			Amount of investment by PNOC RC and/or partners	Collect signature bonus from joint venture projects	Amount of revenue in pesos from RE projects	Achieve Sustainable Fiscal Growth		Objective/Measure	
Total number of FS involving RE projects = Σ(pre-FS)	Total number of pre-FS involving RE projects = Σ(pre-FS)	opment Processes	Sub-total	Total financial commitment = ∑(financial commitments of all projects)	Total collection = ∑(Amount of collection in Pesos from JV projects)	Total revenue = ∑(Amount of Revenue in Pesos from RE projects)	rowth	Sub-total	Formula	Component
7.0%	3.0%		22.0%	10.0%	10.0%	2.0%		23.0%	Weight	
Actual over Target	Actual over Target			Actual over Target	Actual over Target	Actual over Target			Rating System	
2	ယ			₽26.07 Million	N/A	₽131.35 Million			2012	
З	2			₽21.3 Million	N/A	₽46.39 Million			2013	Baseline Data (if applicable)
4	22			₽99 Million	N/A	N/A			2014	
2	4			₽22 Million	₽ 15 Million	₽2 Million			2015	Target



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Performance Scorecard 2015 (Annex A)

		SM11	SM10	SO 6	SM 9				
		Competency Framework	ISO Certification 9008:2015	Develop a Highly Competent Workforce	Number of monthly project monitoring report submitted to GCG	Objective/Measure			
TOTAL	Sub-total	"% = E*(0.10) + M*(0.25) + PT*(0.40) + RF*(0.25) where: E = average number of executives who met minimum relevant hours divided by total number of executives M = average number of managers who met minimum relevant hours divided by total number of PnT who met minimum relevant hours divided by total number of RnF who met minimum relevant hours divided by total number of RnF who met minimum relevant hours divided by total number of RnF who met minimum relevant hours divided by total number of RnF	N/A	Vorkforce	Total number of Project Monitoring Report submitted to GCG within 30 days from end of every month = Σ(PMRS)	Formula	Component		
100.0%	20.0%	5.0%	N/A		5.0%	Weight			
		Actual over Target	All or nothing		Actual over Target	Rating System			
		N/A	N/A		12	2012			
		N/A	N/A		12	2013	Baseline Data (if applicable)		
		Submission of Board approved 2015 Training Program	N/A		12	2014			
		85%	Procure consultant for ISO Certification		12	2015	Target		

