BOY SCOUTS OF THE PHILIPPINES (BSP)

| | Component | | | | | | Baseline [#] | | Target | |
|---------------|-----------|--|---|-----|--|-----------|--------------------------------|-------------------|----------------------------|--|
| | | Objective/Measure | Formula | Wt. | Rating System | 2017 | 2018 | 2019 | 2020 | |
| | SO 1 | Scouts Helping Create Better Communities | | | | | | | | |
| SOCIAL IMPACT | SM 1 | Percentage of Local Councils that Integrated Community Service in their Activities | Σ No. of Local Councils with Integrated Community <u>Service</u> Σ Total Number of Local Councils | 10% | Actual over Target | N/A | 5% | 10% | 50% (60 Local Councils) | |
| soci | SM 2 | No. of Trees Planted by the Scouts and Adults in Scouting | Absolute number | 10% | Actual over Target | N/A | N/A | N/A | 210,000 | |
| | | | Sub-total | 20% | | | | | | |
| | SO 2 | Appropriate Recognition Conferred to Scouts and Adults in Scouting | | | | | | | | |
| | SM 3 | No. of Scouts Advanced to the Next Higher Rank | Absolute number | 10% | Actual over Target | | 9,446 | 12,500 | 440,000 | |
| SE | SO 3 | Introduced Scouting to More Young People; Peace, Environment and Development Education | | | | | | | | |
| STAKEHOLDERS | SM 4 | Membership Growth | Absolute number | 20% | Actual over Target | 2,533,561 | 2,656,494* *As of Nov. 2018 | 5% (2,789,319) | 2,932,915 | |
| STA | SM 5 | Percentage of Satisfied Customers | ∑ No. of Satisfied <u>Respondents</u> ∑ No. of Respondents | 5% | Actual over Target If less than 80%= 0% | N/A | N/A | 90%§§ | 90%*** | |
| | Sub-total | | | | | | | | | |

^{##} As reported by the Boy Scouts of the Philippines. No GCG Validation.

SS Using the Standard Methodology and Questionnaire developed by GCG.

*** Using the Enhanced Standard Methodology and Questionnaire developed by GCG.

BSP | 2 of 2 _____ Performance Scorecard 2020

| Component | | | | Ва | | Base | line# | Target | | |
|--|-----------|--|---|------|-----------------------|--------------|---------------|---|---|--|
| | | Objective/Measure | Formula | Wt. | Rating System | 2017 | 2018 | 2019 | 2020 | |
| | SO 4 | | | | | | | | | |
| | SM 6 | Number of Adults in Scouting (AIS) provided with Quality Trainings | | | | | | | | |
| INTERNAL PROCESS | SM 6a | Basic Training Course | Absolute Number | 10% | Actual over Target | 20,980 | 22,000 | 24,000 | 10,000 | |
| | SM 6b | Advanced Training Course | Absolute Number | 5% | Actual over Target | 1,479 | 1,500 | 1,600 | 1,600 | |
| | SM 6c | Training Courses for National Trainers | Absolute Number | 5% | Actual over Target | 281 | 330 | 420 | 400 | |
| | | Sub-total 20% | | | | | | | | |
| | SO 5 | Develop Business Enhancement Systems | | | | | | | | |
| LEARNING AND GROWTH | SM 7 | Compliance to Quality Standards | Actual Accomplishment | 5% | All or Nothing | N/A | N/A | ISO-Certification | ISO 9001:2015 Certification | |
| | SM 8 | Percentage of Employees with Required Competencies Met | No. of Employees with Required Competencies Met Total Employees | 5% | Actual over Target | N/A | N/A | NEB-Approved Competency Framework | NEB-Approved Competency Framework | |
| 100 TO 10 | | Sub-total | | | | | | | | |
| | SO 6 | Sustainable Revenue Streams for Organizational Stability | | | | | | | | |
| FINANCIAL | SM 9 | Revenue Generated from Sources Other Than Membership Fees | Actual Amount | 15% | Actual over Target | ₽ 77,158,000 | ₽ 129,035,000 | ₽ 196,255,139 | ₽ 405,046,687 | |
| Œ | Sub-total | | | | | | | | | |
| | | | TOTAL | 100% | | | | | | |