

LANDBANK COUNTRYSIDE DEVELOPMENT FOUNDATION, INC. (LCDFI)
Revalidated 2020 Performance Scorecard

		Component			Target	Submission		GCG Validation		Supporting Documents	GCG Remarks	
Perspective/ Objective/ Measure		Formula	Wt.	Rating System	2020	Actual	Rating	Actual	Rating			
SOCIAL IMPACT / STAKEHOLDERS	SO 1	To Strengthen Cooperatives										
	SM 1	Cooperatives Weaknesses Addressed	Actual Number of Assessed LCDFI-Trained Borrowing Cooperatives (TBCs) ¹	10%	(Actual / Target) x Weight	Four (4) Cooperatives (Maturity Level C & D)	Four (4) Cooperatives (Maturity Level C & D)	10%	Four (4) Cooperatives (Maturity Level C & D)	10%	<ul style="list-style-type: none"> Accomplishment Report (Cooperatives Monitoring, Evaluation and Learning (CORE)) Report on CORE Results per Cooperative 	Acceptable.
	SM 2	Collaboration for a Research Activity for Cooperatives	Collaboration for a Research Activity for Cooperatives	-	-	<i>Excluded</i>	-	-	-	-	<i>None</i>	-
	SO 2	To Increase the Household Income of Farmers										
SM 3	Number of Unbanked Municipalities Reached by Financial Literacy Program (FLP)	Actual Number of Unbanked Municipalities	7.5%	(Actual / Target) x Weight	62	87	7.5%	<u>83</u>	<u>7.5%</u>	<ul style="list-style-type: none"> <u>Attendance sheets</u> <u>Summary list of unbanked municipalities reached</u> <u>BSP data on list of unbanked</u> 	<u>Request for reconsideration APPROVED.</u> Attendance sheets that do not specify the Municipality/City were not considered.	

¹ Classified under Maturity Levels C and D and assessed through the Cooperative Operations Review and Evaluation (CORE) Instrument. The Cooperative Operations Review and Evaluation Report to be submitted shall state the corresponding Over-All Rating for each assessed cooperative. (Excellent, Very Good, Good, Fair, and Poor)

Component				Target	Submission		GCG Validation		Supporting Documents	GCG Remarks	
Perspective/ Objective/ Measure	Formula	Wt.	Rating System	2020	Actual	Rating	Actual	Rating			
SOCIAL IMPACT /STAKEHOLDERS		Reached ²							cities and municipalities • Memorandum of Agreement (MOA) with Partner Institution/s and/or Agencies		
		Actual Number of FLP Training Participants	7.5%	(Actual / Target) x Weight	100,000 ³	110,704	7.5%	83,823	6.29%	• Attendance sheets • Summary list of unbanked municipalities reached	Request for reconsideration APPROVED . Unsigned names and unverified attendance sheets, as well as attendance sheets that cannot be crossed-checked, were excluded.
	SO 3	Ensure Customer Satisfaction									
SM 4	Percentage of Satisfied Customers	Number of Respondents who rated at least satisfactory / Total number of survey respondents	5%	(Actual / Target) x Weight 0% = If less than 80%	90%	LDCFI request to defer the customer survey for 2020 was denied by the GCG	0%	CSS not conducted	0%	None	No accomplishment. The Governance Commission clarifies that GOCCs are required to conduct the customer satisfaction survey (CSS) annually. For the year 2020, given the failure to conduct the CSS, an automatic zero score is granted. While the validation of the 2020 accomplishment has ended,

² Communication established with the unbanked municipality for the conduct of FLP and other interventions.

³ Validation will be based on the revised Work and Financial Plan to be submitted by LDCFI.

hr

Component					Target	Submission		GCG Validation		Supporting Documents	GCG Remarks	
Perspective/ Objective/ Measure	Formula	Wt.	Rating System	2020	Actual	Rating	Actual	Rating				
											LCDFI is no longer required to conduct the CSS for the said year. However, LCDFI is reminded to ensure to conduct the CSS for the current year and to religiously conduct the same annually.	
		Sub-total	30%			25%		23.79%				
FINANCIAL	SO 4 Improved Utilization of Resources											
	SM 5	Budget Utilization Efficiency	Total amount of disbursements / Total budget for the year (both net of Personnel Services Cost and Direct Manpower Expenses)	10%	(Actual / Target) x Weight	≥ 60%	43%	0%	32.85%	5.48%	<ul style="list-style-type: none"> Budget Utilization Report as of 31 December 2020. COA AAR Statement of Comparison of Budget and Actual Amount 	Based on COA AAR, a total of ₱15,379,783 was utilized out of ₱46,815,441 total budget (net of PS Cost or direct cost).
FINANCIAL	SO 5 Expanded Donor Base											
	SM 6	Number of New Donors	Actual number of donors	10%	All or Nothing	1 New Donor or Fund Source	1 New Donor or Fund Source (Integral Business Consultancy, Inc.)	10%	1 New Donor or Fund Source	10%	<ul style="list-style-type: none"> Deed of Donation and Acceptance 	Acceptable.
			Sub-total	20%				10%		15.48%		

		Component			Target	Submission		GCG Validation		Supporting Documents	GCG Remarks	
Perspective/ Objective/ Measure	Formula	Wt.	Rating System	2020	Actual	Rating	Actual	Rating				
INTERNAL PROCESS	SO 6	Compliance with Good Governance Conditions and Practices										
	SM 7	Establishment of QMS	Actual Accomplishment	10%	All or Nothing	Surveillance Audit Passed	Passed Surveillance Audit	10%	<u>Surveillance Audit Passed</u>	10%	<ul style="list-style-type: none"> Surveillance Audit Report for 2020 	<p>The scope of the certification includes the "Provision of Training Services for Small Farmers and Fishers, Agrarian Reform Beneficiaries (ARBs), Countryside Financial Institutions (CFIs), Small and Medium Enterprises (SMEs), and Overseas Filipino Workers (OFWs)."</p>
	SO 7	Strategic Partnerships in Delivery of LCDFI Programs										
	SM 8	Number of Partnerships Established	Actual accomplishment	10%	All or Nothing	1 New Partner	UCPB-CIIF Foundation, Inc.	10%	<u>1 New Partner</u>	10%	<ul style="list-style-type: none"> Signed Memorandum of Agreement with UCPB-CIIF Foundation, Inc. 	<p>The date of signing of the MOA is 20 July 2020. In the said memorandum, UCPB-CIIF Foundation, Inc. shall identify the training needs of its clients, specifically coconut farmers, associations and cooperatives, and LCDFI shall facilitate the conduct of community-based training.</p>
	SO 8	Increase Pool of Quality Resource Speakers										
INTERNAL PROCESS	SM 9	Number of Resource Speakers with Satisfactory Rating	Total number of resource speakers with average satisfactory rating for trainings	10%	(Actual / Target) x Weight	100% of Resource Speakers with Satisfactory Rating	100% of Resource Speakers with Satisfactory Rating	10%	100% of Resource Speakers with Satisfactory Rating	10%	<ul style="list-style-type: none"> Accomplished evaluation forms Summary of online forms 	<p>Only two (2) responses out of all the trainees were found to have rated the resource speakers as "Unsatisfactory". Since the formula considers the average satisfaction rating for all trainings conducted, all trainers still earn at least Satisfactory ratings.</p>

		Component			Target	Submission		GCG Validation		Supporting Documents	GCG Remarks	
Perspective/ Objective/ Measure		Formula	Wt.	Rating System	2020	Actual	Rating	Actual	Rating			
		conducted / Total number of speakers with trainings conducted within the year										
		Sub-total	30%				30%		30%			
LEARNING & GROWTH	SO 9	Establish a High Performance "One Bank" Culture										
	SM 10	Improvement on the Competency Level of the Organization	Actual accomplishment	10%	All or Nothing	Improvement in the Competency Baseline of the Organization	83% of the employees (20 out of 24) met the required competencies	10%	0%	0%	<ul style="list-style-type: none"> • 2020 Competency Matrix and Individual Assessment Forms • 2019 Individual Assessment Forms 	<u>LCDFI did not submit the required validating documents despite requests made by the Governance Commission. Due to the non-submission of documents, objective validation of the accomplishment cannot be undertaken.</u>
		Sub-total	10%					10%		0%		
		TOTAL Excluded Weights	100% (10%)				75%		69.27%			
		VALIDATED TOTAL	90%					69.27% / 90% = 76.97%				

10