LBP LEASING CORPORATION

Description	Formula	Weight 2013	Weight 2014	Rating System	Data Provider *if applicable*	2010	2011	2012	2013	2014
							Baseline Data *(if available)*		Targets	
MFO 1 : Financing & Leasing Services										
Quantity 1: Total Loan Portfolio	Absolute Amount	30%	40%	Actual/Target x Weight		n/a	₱2.578 Billion	₱2.883 Billion	₱3.1 Billion	₱3.56 Billion
Quantity 2: Number of enterprises or institutional clients under anchor-based programs to support agricultural development and mechanization, and food supply chain enhancement	Absolute Number	30%	0%							REMOVED
Quantity 3: Number of individual clients under special financing/leasing programs to support government projects	Absolute Number	10%	15%	Actual/Target x Weight		n/a	n/a	n/a	25	50
Quality 1: Net Past Due Rate	Total past due less specific loan loss provision over total portfolio	10%	15%	Actual/Target x Weight		n/a	4%	2%	2%	2%

Description	Formula	Weight 2013	Weight 2014	Rating System	Data Provider *if applicable*	2010	2011	2012	2013	2014
		Performance Measures				**Baseline Data** *(if available)*			**Targets**	
Timeliness 1: Average no. of days to process applications from receipt of complete documentations to Bard Approval	Total actual no. of days for all applications from receipt of complete documents/ Total no. of applications processed	10%	20%	Actual/Target x Weight		n/a	50 days	45 days	45 days	45 days
Sub-total of Weights:		**90%**	**90%**							
General Administrative Services										
Automation of Financial Management System	% completion based on time-table of activities	5%	5%	Actual/Target x Weight		n/a	n/a	10%	50%*	100%*
Manualization of processes in preparation for ISO Compliance		5%	5%			n/a	n/a	n/a	2 (BCP, Compliance)	7 (Credit, Admin. Risk Mgt., Audit, Legal, Treasury, Accounting)
Sub-total of Weights:		**10%**	**10%**							
TOTAL OF WEIGHTS:		**100%**	**100%**							

a/ But not to exceed the weight assigned per indicator
* Projected timeline and target accomplishment were submitted to GCG