

2023 PERFORMANCE SCORECARD (Annex B)

PHILIPPINE PHARMA PROCUREMENT, INC. (PPPI)

Component					Baseline Data		Target		
	Objective/Measure	Formula	Weight	Rating System	2020	2021	2022	2023	
SOCIAL IMPACT	SO 1	Provide Access to Affordable Essential Medicines through Service Delivery Networks (SDNs)							
	SM 1	Increase the Number of PhilHealth Z-Benefit Contracted Government Hospitals ¹ Served thru the Pooled Procurement Facility	Actual Number of Hospitals Served / Total Number of PhilHealth Z-Benefit Contracted Government Hospitals	15%	(Actual / Target) x Weight If less than 65% = 0	90% (18 out of 20 PhilHealth Z-Benefit Contracted Government Hospitals with Medical Conditions with Medicine Requirements Served)	Cannot be validated	95%	95%
	SM 2	Expand the Number of Provinces and NCR Districts Served through the Pooled Procurement	Total Number of Provinces and Districts Served / Total Number of Provinces and Districts ²	15%	(Actual / Target) x Weight	Cannot be validated	Cannot be validated	100%	90%
		Sub-Total		30%					

¹ Only includes government hospitals offering the Z-Benefit package with medicine requirements for acute lymphocytic leukemia, breast cancer, cervical cancer, prostate cancer, and colon and rectum cancer.

² The total number of provinces is 81 and the total number of NCR districts is four (4). Thus, the denominator for this formula is 85.

Component					Baseline Data		Target		
	Objective/Measure		Formula	Weight	Rating System	2020	2021	2022	2023
FINANCIAL	SO 2	Grow Revenues							
	SM 3	Improve Revenues Gross	Sales Revenue + Service Income	10%	(Actual / Target) x Weight	₱21.25 Million	₱47.241 Million	₱48.45 Million	₱181.54 Million
	SO 3	Sustain the Organization's Viability							
	SM 4	Maintain a Positive EBITDA	Net Income + Interest Expense + Tax + Depreciation + Amortization	15%	All or Nothing	₱ (15.06) Million	₱4.367 Million	₱4.68 Million	₱5.50 Million
	SM 5	Disbursements Budget Utilization Rate	Total Disbursements / Total Board-Approved Corporate Operating Budget (Both Net of PS Cost)	5%	(Actual / Target) x Weight	N/A	N/A	90%	90%
		Sub-Total			30%				
STAKEHOLDERS	SO 4	Achieve Customer Satisfaction							
	SM 6	Percentage of Satisfied Customers	Number of Respondents who gave a Rating of at least Satisfactory / Total Number of Respondents	5%	(Actual / Target) x Weight If less than 80% = 0%	No Customer Satisfaction Survey Conducted	No Customer Satisfaction Survey Conducted	90%	90%

Component					Baseline Data		Target		
	Objective/Measure	Formula	Weight	Rating System	2020	2021	2022	2023	
INTERNAL PROCESS	SO 5	Ensure a Transparent and Fair Business Process for Suppliers							
	SM 7	Increase the Number of Suppliers Participating in Procurement	Total Number of Suppliers / Number of Procurement Conducted	5%	(Actual / Target) x Weight	Cannot be validated	Cannot be validated	Specialty Medicine – Average of 3 Suppliers	Specialty Medicine – Average of 3 Suppliers
				5%				Essential Medicine – Average of 10 Suppliers	Essential Medicine – Average of 7 Suppliers
		Sub-Total		15%					
	SO 6	Expand Business Partnerships							
	SM 8	Forge New Business Partnerships	Absolute Number	5%	(Actual / Target) x Weight	1	2	3	6
	SO 7	Deliver Responsive and Timely Services to Customers and Partners							
	SM 9	Percentage of Services Completed within Applicable Turnaround Time	Transactions Completed within Applicable Turnaround Time / Total Transactions	5%	(Actual / Target) x Weight	Cannot be validated	Citizen's Charter submitted to ARTA on 29 March 2022	100%	100%
							Cannot be validated		
	SO 8	Institutionalize a Quality Management System							

Component						Baseline Data		Target	
	Objective/Measure		Formula	Weight	Rating System	2020	2021	2022	2023
	SM 10	ISO 9001:2015 Certification	Actual Accomplishment	5%	All or Nothing	Measure Excluded	ISO 9001:2015 Certificate Not Attained	Attain ISO 9001:2015 Certification	Attain ISO 9001:2015 Certification
		Sub-Total		15%					
LEARNING & GROWTH	SO 9	Develop Organizational Competencies							
	SM 11a	Develop the Competency Framework of the Organization	Actual Accomplishment ₃	2.5%	All or Nothing	No Board-Approved Competency Framework and No Competency Baseline Established	No Board-Approved Competency Framework and No Competency Baseline Established	Board-Approved Competency Framework, which includes the following: 1. Competency Catalogue 2. Competency Framework 3. Competency Tables 4. Competency Matrix 5. Position Profiles; and 6. Competency-Based Job Description	Board-Approved Competency Framework, which includes the following: 1. Competency Catalogue 2. Competency Framework 3. Competency Tables 4. Competency Matrix 5. Position Profiles; and 6. Competency-Based Job Description

³ Establishment of the competency baseline of the organization shall pertain to the average percentage of required competencies met which can be computed using the following formula:

$$\frac{\sum_{a=1}^B \left[\frac{\sum_{a=1}^A (\text{Actual Competency Level})}{(\text{Required Competency Level})_a} \right]}{B}$$

where: a = Competency required, A = Total number of competencies required of position, b = Personnel profiled, B = Total number of personnel profiled


where: a = Competency required, A = Total number of competencies required of position, b = Personnel profiled, B = Total number of personnel profiled

Component					Baseline Data		Target		
	Objective/Measure		Formula	Weight	Rating System	2020	2021	2022	2023
	SM 11b			2.5%	All or Nothing			and Establish Competency Baseline	Establishment of Baseline
	SO 10	Improve Operational Efficiency Using Technology							
	SM 12a	Percentage Completion of the ISSP	Actual Accomplishment	2.5%	All or Nothing	N/A	N/A	Submission of the Board-Approved ISSP to the DICT	Submission of the Board-Approved ISSP to the DICT
	SM 12b		Total Number of Deliverables Due for 2023 Attained / Total Number of Deliverables Dur for 2023	2.5%	(Actual / Target) x Weight	N/A	N/A	100% Attainment of 2022 Deliverables (based on DICT- Endorsed ISSP)	100% Attainment of 2023 Deliverables (based on DICT- Endorsed ISSP)
		Sub-Total		10%					
	TOTAL		100%						

For GCG:


Justice ALEX L. QUIROZ (ret.)
Chairperson

For PPPI:


ATTY. BENJAMIN C. DE LOS SANTOS
President and CEO


MS. MA. LOURDES F. REBUENA
Chairperson