

CY 2017 PERFORMANCE SCORECARD (ANNEX B)

LANDBANK COUNTRYSIDE DEVELOPMENT FOUNDATION, INC.

Component					Baseline		Target	
Objective/Measure	Formula	Weight	Rating Scale	2015	2016	2017		
Social Impact/Stakeholders	<b>SO 1</b>	<b>To strengthen LANDBANK-assisted organizations</b>						
	SM 1	Increase the number of cooperatives with improved (1) Maturity Level; and (2) Enhanced Cooperative Operations Review Instrument (ECORI) Rating	Number of cooperatives with improved (1) Maturity Level; and (2) Enhanced Cooperative Operations Review Instrument (ECORI) Rating after LCDFI intervention over total number of coop weaknesses evaluated	15.00%	(Actual/Target) x Weight	Database completed	Finalized baseline and evaluation system to determine training effectiveness	(1) 30 cooperatives with improved Maturity Level;  and  (2) 40 cooperatives with improved ECORI rating
	SM 2	% of conducted trainings committed to LANDBANK	Actual number of trainings conducted over total number of trainings committed to LANDBANK during the calendar year	15.00%	(Actual/Target) x Weight	100%	103%	100%
	<b>SO 2</b>	<b>To increase household income of farmers</b>						
	SM 3	Number of farmers assisted under the natural farming technology	Actual number of farmers assisted under the natural farming technology	10.00%	≥ 588 = (Actual / Target) x Weight  < 588 = 0%	96	588	700
		<b>Sub-total</b>		<b>40.00%</b>				

	Component				Baseline		Target	
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Financial	SO 3	Improved utilization of resources						
	SM 4	Budget Utilization Efficiency	Total amount used donated funds over total amount of donated funds	10.00%	91% to 100%= 10% 85% to 90% = 5% < 85% = 0%	105.79%	≥ 90% usage	≥ 90% usage
	SO 4	Expanded donor base						
	SM 5	No. of new donors (No. of New Fund Sources)	Actual number of new donors or new fund sources	10.00%	All or Nothing	1 (LIBI)	1 (LBRDC)	1 new donor or fund source
		<b>Sub-total</b>		<b>20.00%</b>				
Internal Process	SO 5	Compliance with good governance conditions and practices						
	SM 6	Establishment of QMS	Actual Accomplishment	10.00%	All or Nothing	2 Board-approved manuals	9 Board-approved manuals	Certificate of Readiness for ISO 9001:2015
	SO 6	Strategic partnerships in delivery of LCDFI programs						
	SM 7	No. of partnerships (ex. CDA, DAR, DA, training institutions)	Actual no. of new partnerships	10.00%	All or Nothing	1 partner (DA)	1 partner (LCDFI – USLS)	1 new partner

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	<b>SO 7</b>	<b>Increase pool of quality resource speakers</b>						
	SM 8	No. of resources speakers	Total number of LCDFI-accredited resource speakers in the pool	10.00%	All or Nothing	29	30	30 maintained resource speakers
		<i>Sub-total</i>		<b>30.00%</b>				
Learning and Growth	<b>SO 8</b>	<b>To attract, train, develop and adequately compensate talent</b>						
	SM 9	Average competency of the organization	Actual Accomplishment	10.00%	All or Nothing	None	LCDFI Career Bands was drafted.	Board-approved Competency Framework Model <sup>1</sup>
		<i>Sub-total</i>		<b>10.00%</b>				
		<b>Total</b>		<b>100.00%</b>				

<sup>1</sup> A written description of the competencies required for successful or exemplary performance in a job category, work team, work setting, profession, organization or industry.