

# 2024 PERFORMANCE SCORECARD (Annex B)

## PHILIPPINE PHARMA PROCUREMENT, INC. (PPPI)

Component					Baseline Data		Target		
	Objective/Measure		Formula	Weight	Rating System	2021	2022	2023	2024
SOCIAL IMPACT	SO 1	Provide Access to Affordable Essential Medicines through Service Delivery Networks (SDNs)							
	SM 1	Increase the Number of DOH-Retained Hospitals Served thru the Pooled Procurement Facility	Actual Number of Hospitals Served / Total Number of DOH-Retained Hospitals	15%	(Actual / Target) x Weight	N/A	N/A	N/A	50%
	SM 2	Expand the Number of Provinces and NCR Districts Served through the Pooled Procurement	Total Number of Provinces and Districts Served / Total Number of Provinces and Districts <sup>1</sup>	15%	(Actual / Target) x Weight	Cannot be validated	80%	90%	70%
		Sub-Total		30%					
	SO 2	Grow Revenues							
FINANCIAL	SM 3	Improve Revenues Gross	Sales Revenue + Service Income	10%	(Actual / Target) x Weight	₱47.241 Million	₱67.04 Million	₱181.54 Million	₱181.54 Million

<sup>1</sup> The total number of provinces is 82 and the total number of NCR districts is four (4). Thus, the denominator for this formula is 86.

Component					Baseline Data		Target		
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STAKEHOLDERS	SO 3	Sustain the Organization's Viability							
	SM 4	Maintain a Positive EBITDA	Net Income + Interest Expense + Tax + Depreciation + Amortization	15%	All or Nothing	₱4.367 Million	₱15.13 Million	₱5.50 Million	₱1.58 Million
	SM 5	Disbursements Budget Utilization Rate	Total Disbursements / Total Board-Approved Corporate Operating Budget (Both Net of PS Cost)	5%	(Actual / Target) x Weight	N/A	28.63%	90%	90%
		Sub-Total		30%					
STAKEHOLDERS	SO 4	Achieve Customer Satisfaction							
	SM 6	Percentage of Satisfied Customers	Number of Respondents who gave a Rating of at least Satisfactory / Total Number of Respondents	5%	(Actual / Target) x Weight  If less than 80% = 0%	No Customer Satisfaction Survey conducted	No Survey Conducted	90%	90%

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	Component				Baseline Data		Target	
	Objective/Measure	Formula	Weight	Rating System	2021	2022	2023	2024
INTERNAL PROCESS	SO 5	Ensure a Transparent and Fair Business Process for Suppliers						
	SM 7	Increase the Number of Suppliers Participating in Procurement	Total Number of Suppliers / Number of Procurement Conducted	5%	(Actual / Target) x Weight	Cannot be validated	3	Specialty Medicine – Average of 3 Suppliers
				5%		Cannot be validated	8	Essential Medicine – Average of 7 Suppliers
		Sub-Total		15%				
	SO 6	Expand Business Partnerships						
	SM 8	Forge New Business Partnerships	Absolute Number	5%	(Actual / Target) x Weight	2	1	6
	SO 7	Deliver Responsive and Timely Services to Customers and Partners						
	SM 9	Percentage of Services Completed within Applicable Turnaround Time	Transactions Completed within Applicable Turnaround Time / Total Transactions	5%	(Actual / Target) x Weight	Cannot be validated	Cannot be validated	100%

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	Component				Baseline Data		Target	
	Objective/Measure	Formula	Weight	Rating System	2021	2022	2023	2024
LEARNING & GROWTH	SO 8	Institutionalize a Quality Management System						
	SM 10	ISO 9001:2015 Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certificate Not Attained	ISO 9001:2015 Certification Not Attained	Attain ISO 9001:2015 Certification
		Sub-Total		15%				
LEARNING & GROWTH	SO 9	Develop Organizational Competencies						
	SM 11a	Develop the Competency Framework of the Organization	All or Nothing	2.5%	All or Nothing	No Board-Approved Competency Framework and No Competency Baseline Established	No Board-Approved Competency Framework; Competency Baseline Not Established	Board-Approved Competency Framework, which includes the following: 1. Competency Catalogue 2. Competency Framework 3. Competency Tables 4. Competency Matrix 5. Position Profiles; and Competency-Based Job Description

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Component					Baseline Data		Target	
	Objective/Measure	Formula	Weight	Rating System	2021	2022	2023	2024
SM 11b	Percentage of Employees Required Competencies Met	Total Number of Employees with Required Competencies Met / Total Number of Employees	2.5%	All or Nothing			Establish the Competency Baseline of the Organization	Establish the Competency Baseline of the Organization
SO 10	Institutionalize a Quality Management System							
SM 12a	Percentage of Completion of the ISSP	Actual Accomplishment	2.5%	All or Nothing	N/A	Non-submission of Board-Approved ISSP to the DICT	Submission of the Board-Approved ISSP to the DICT	Submission of the Board-Approved ISSP to the DICT
SM 12b		Total Number of Deliverables Due for 2024 Attained / Total Number of Deliverables Due for 2024	2.5%	(Actual / Target) x Weight	N/A	100% of 2022 Deliverables Not Attained	100% Attainment of 2023 Deliverables (based on DICT-Endorsed ISSP)	100% Attainment of 2024 Deliverables (based on DICT-Endorsed ISSP)
	Sub-Total		10%					
	TOTAL		100%					

For GCG:

  
ATTY. MARIUS P. CORPUS  
Chairperson

For PPPI:

  
HON. MA. LOURDES F. REBUENA  
Chairperson

  
ATTY. BENJAMIN C. DE LOS SANTOS  
President and CEO