

SOUTHERN UTILITY MANAGEMENT SERVICES, INC. (SUMSI) 2018 Validated Performance Scorecard

[illegible]

Component						GOCC Submission		GCG Validation		Supporting Documents	Remarks								
Objective/ Measure		Formula	Weight	Target	Actual	Rating	Score	Rating											
	SM 3	Net Profit	Revenue - Expenses	15%	₱2.85 M	₱6.99	15%	₱3.83	15%		The 2018 Net Income of ₱7.13 Million is adjusted (discounted) by ₱3.3 Million representing the projected increase in expenses that did not materialize in 2018 but was used as basis for setting the target. Adjusted net income is computed as follows: <table><tr><td>Item</td><td>In Millions</td></tr><tr><td>Net Income</td><td>7.13</td></tr><tr><td>Less: Projected PS Cost</td><td>(3.30)</td></tr><tr><td>Adj. Net Income</td><td>3.83</td></tr></table>	Item	In Millions	Net Income	7.13	Less: Projected PS Cost	(3.30)	Adj. Net Income	3.83
	Item	In Millions																	
	Net Income	7.13																	
	Less: Projected PS Cost	(3.30)																	
Adj. Net Income	3.83																		
SM 4	Collection Efficiency	365 days / AR Turn Over	10%	≤ 45 days	38 days	10%	38 days	10%	It took an average of 38 days for SUMSI to collect receivables from customers - computed as follows: <table><tr><td>Total Sales</td><td>₱33.10 M</td></tr><tr><td>Ave. AR</td><td>₱3.47 M</td></tr><tr><td>Turnover Rate</td><td>9.54</td></tr><tr><td>Efficiency</td><td>38 Days</td></tr></table>	Total Sales	₱33.10 M	Ave. AR	₱3.47 M	Turnover Rate	9.54	Efficiency	38 Days		
Total Sales	₱33.10 M																		
Ave. AR	₱3.47 M																		
Turnover Rate	9.54																		
Efficiency	38 Days																		
	Subtotal		40%			40%		40%											
INTERNAL PROCESS	SO 3	To Provide Fair Value for Money on Products and Services																	
	SM 5	% of Service Area with 24-Hour Water Service	100% less (Total Number of Service Interruption hours per year / Total Number of Hours)	5%	98.90%	98.90%	5%	98.90%	5%	- Certificate of Compliance for 24-Hour Water Service (2018) signed by the respective Presidents of Homeowners' Associations	As is the case for the past 4 years, there have been no service interruptions in 2018 except for the regular 8-hour monthly scheduled maintenance and cleaning of water tanks.								

Component					GOCC Submission		GCG Validation		Supporting Documents	Remarks						
Objective/ Measure	Formula	Weight	Target	Actual	Rating	Score	Rating									
SO 4	To Ensure Compliance to Water Regulatory Agencies															
SM 6	% of Water Wastages Based on Industry Non-Revenue Water (NRW) Standard of ≤20	Water Billed/ Water produced x 100	10%	≤10%	9%	10%	8.58%	10%	- Schedule of Monthly Non-Revenue Water for 2018	<table><tr><td>NRW</td><td>12,569 cu.m.</td></tr><tr><td>Total Water Production</td><td>146,487 cu.m.</td></tr><tr><td>% NRW</td><td>8.58%</td></tr></table>	NRW	12,569 cu.m.	Total Water Production	146,487 cu.m.	% NRW	8.58%
NRW	12,569 cu.m.															
Total Water Production	146,487 cu.m.															
% NRW	8.58%															
SM 7	Pass the DOH standard on Potability	Actual Accomplishment	10%	Passed Test on Potability	10%	10%	Passed Test on Potability	10%	- Certificate of Potability issued by the City Health Officer on 7 February 2019	The result of water samples collected from Jan - Dec 2018 for Microbiological Test and on 22 February 2018 for Physico-Chemical Test showed that the water supply has passed the requirements set by the Philippine National Standard Water.						
SO 5	To Encourage Transparency and Public Access to Information															
SM 8	Support & Maintenance of Website	Actual Accomplishment	2%	Current & Updated Website	Current & Updated Website	2%	Current & Updated Website	2%	- Actual SUMSI website - Certification from the MIS Supervisor and Manager	SUMSI's website found up to date, and substantially compliant with Section 43 of GCG MC No. 2012-07. Clients can also enroll for a water connection and report an issue or feedback through the platform.						
SO 6	To Maintain Major Equipment Essential for the Delivery of a Higher Level of Service															
SM 9	Rehabilitation of Deep Well in Phase 1b	Actual Accomplishment	10%	100% Completed	Not Accomplished	-	Not Accomplished	-	- Certification signed by SUMSI Resident Manager	Rehabilitation of Phase 1B deep well was no longer necessary as monthly blow-offs of waterlines have eliminated the obstructions and resulted to a consistent supply volume of clean water. Measure is excluded.						
	Subtotal		37%			27%		27%								

Component					GOCC Submission		GCG Validation		Supporting Documents	Remarks	
Objective/ Measure		Formula	Weight	Target	Actual	Rating	Score	Rating			
LEARNING & GROWTH	SO 7	To Transform Personnel to a Highly Qualified and Dedicated Workforce									
	SM 10	Number of Technical Employees w/ TESDA Certification	Actual Accomplishment	3%	9 Personnel with New TESDA Certifications	18 certifications	3%	18 certifications	3%	- TESDA Certifications on Gender Sensitivity Training issued on 27 th March 2019	The training on Gender Sensitivity was conducted by the TESDA on 3-4 December 2018 at SUMSI office in Sta. Rosa, Laguna. Eighteen (18) employees attended the seminar, ten (10) of which are technical employees.
		Subtotal		3%			3%		3%		
	SCORECARD TOTAL EXCLUDED WEIGHT			100% (10%)			90%		90%		
	VALIDATED TOTAL				(90 / 90) = 100%			(70 / 90) = 77.78%			