## GOVERNMENT SERVICE INSURANCE SYSTEM VALIDATION RESULT OF 2017 PERFORMANCE SCORECARD

|               |           |   | Component   |             |  | Target   | GSIS Subm     | ission    | GCG Validati   | on     | Supporting   |                                       |  |  |
|---------------|-----------|---|---|-------------|--|--|---------------|-----------|--|--------|--|---------------------------------------|--|--|
|               | Objective | e/Measure   | Formula   | Weight      | Rating<br>System   | 2017   | Score         | Rating    | Score  | Rating | Document   | Remarks                               |  |  |
|               | SO 1      | Improve Quality   | prove Quality of Life of Members / Pensioners and their Families  |             |  |  |               |           |  |        |  |                                       |  |  |
| SOCIAL IMPACT | SM 1      | Improvement / Enhancement of<br>benefits and/or<br>privileges<br>without<br>impairing<br>actuarial life                 | Number of programs implemented to improve/enhan ce the benefits and/or privileges / Total number of programs targeted to be implemented | 15%         | Actual / Target<br>x Weight  | - Full implementation of Improvement of GSIS financial literacy program for retiring employees  - Full implementation of Improvement of Education Assistance Loan Program part 2 | 2             | 15%       | - Full implementation of Improvement of GSIS financial literacy program for retiring employees  - Full implementation of Improvement of Educational Assistance Loan Program part 2 | 15%    | Policy and Procedural Guidelines on Educational Assistance Loan (EAL)     Summary and List of EAL granted     List of Financial Literacy Program Attendees     Sample Module and Program | Acceptable.                           |  |  |
|               |           | Sub-total   | 3   | 15%         |  |  |               | 15%       |  | 15%    |  |                                       |  |  |
|               | SO 2      | Provide Excellen  | t and Responsive  | e Service a | and Products to I  | Members, Pensioner   | s, Government | Bodies, a | nd other Constituen  | cies   |  |                                       |  |  |
| STAKEHOLDERS  | SM 2      | Percentage of<br>Retirement/Sep<br>aration and Life<br>Insurance<br>claims and<br>benefits<br>processed<br>within Turn- | Number of<br>claims and<br>benefits<br>processed<br>within TAT /<br>Number of<br>received<br>applications                               | 10%         | 85% or higher<br>= 10%<br>Below 85% to<br>75% = 7.5%<br>Below 75% to<br>70% = 5%<br>Below 70% to<br>65% = 2.5% | 83% of retirement/ separation and life insurance claims and benefits processed within 30 working days  | 87.13%        | 10%       | 87.13%   | 10%    | Summary and List of Claims processed in 2017   | Acceptable. GSIS exceeded its target. |  |  |

GSIS |Page 2 of 6-Request for Reconsideration of the Validation Result of 2017 Performance Scorecard (Annex A)

|           |   | Component   |        |                             | Target  | GSIS Submi            | ssion  | GCG Validat           | ion    |  |   |
|-----------|---|---|--------|-----------------------------|---|-----------------------|--------|-----------------------|--------|--|---|
| Objective | e/Measure   | Formula   | Weight | Rating<br>System            | 2017  | Score                 | Rating | Score                 | Rating | Supporting<br>Document   | Remarks   |
|           | around Time<br>(TAT)  | due for processing  |        | Below 65% = 0% <sup>1</sup> |   |                       |        |                       |        |  |   |
| SM 3      | Turn-around<br>Time (TAT) for<br>motor vehicle<br>insurance<br>claims | Sum of the processing time of insurance claims processed / Number of insurance claims processed                             | 10%    | Actual / Target<br>x Weight | Average TAT of<br>40 working days   | 33.09 working<br>days | 10%    | 36.27 working<br>days | 10%    | Summary and List of Motor Vehicle Claims processed in 2017     List of added and removed transactions                            | The request reconsideration accepted. GS confirmed, and validated by t GCG, that the fir count for the 20 transactions is 1,7 with an average processing time 36.27 working days            |
| SM 4      | GSIS Client<br>Feedback<br>Survey                                     | Number of<br>respondents<br>that answered<br>at least a<br>slightly<br>satisfied rating<br>/ Total number<br>of respondents | 5%     | Actual / Target<br>x Weight | 90% of the total<br>respondents gave<br>at least a slightly<br>satisfied rating | 93.22%                | 5%     | 99.13%                | 5%     | <ul> <li>Final Report<br/>on GSIS<br/>Customer<br/>Feedback<br/>Survey</li> <li>GSIS CFS<br/>Preliminary<br/>Findings</li> </ul> | Score revised to reflect the actual percentage of respondents who gave at least slightly satisfied rating.  The reported rating of GSIS is based or the overall satisfaction rating result. |
|           | Sub-total   |   | 25%    |                             |   |                       | 25%    |                       | 25%    |  |   |

<sup>&</sup>lt;sup>1</sup> Corrected from the transmitted scorecard to reflect the total weight of 10%.

GSIS | Page 3 of 6Revised Validated Performance Scorecard 2016 (Annex A)

|         |          |  | Component   |            |  | Target | GSIS Subn | nission | GCG Valida | ation  | C  |  |
|---------|----------|--|---|------------|--|--------|-----------|---------|------------|--------|--|--|
|         | Objectiv | /e/Measure   | Formula   | Weight     | Rating<br>System   | 2017   | Score     | Rating  | Score      | Rating | Supporting<br>Document   | Remarks  |
|         | SO 3     | Deliver Optimal  | Returns and Stak  | eholder Va | lue  |        |           |         |            | 142    |  |  |
|         | SM 5     | Five-year<br>average Return<br>on Investment<br>(ROI) on<br>investible funds | Sum of ROI<br>from 2013 to<br>2017 / 5 years  | 10%        | 7% or higher = 10% Below 7% to 5% = 5% Below 5% = 0%           | 7.00%  | 9.03%     | 10%     | 9.03%      | 10%    | <ul> <li>2017         <ul> <li>Financial</li> <li>Statements</li> </ul> </li> <li>Computation of 5-year average</li> <li>Return on Investment</li> </ul> | Acceptable. GSIS exceeded its target.  |
| FINANCE | SM 6     | Five-year<br>average<br>percentage<br>annual increase<br>in total assets     | Sum of total<br>assets<br>percentage<br>increase from<br>2013 to 2017 /<br>5 years  | 10%        | 6% or higher = 10% Below 6% to 4% = 5% Below 5% = 0%           | 6.00%  | 8.75%     | 10%     | 8.95%      | 10%    | Computation<br>of 5-year<br>average<br>percentage<br>increase in<br>total assets   | Acceptable. GSIS exceeded its target.  |
| FIN     | SM 7     | Consolidated<br>Loan (CNL)<br>Default Rate                                   | Total outstanding balance of CNL past due accounts / Total outstanding balance of all CNL accounts including those classified as DND in the GSIS SAP database | 5%         | 25% or lower = 5%  Above 25% to 40% = 3%  Higher than 40% = 0% | 25.00% | 23.11%    | 5%      | 23.88%     | 5%     | Computation of Default rate on Consolidate d Loans as of 31 December 2017 List of Consolidate d Loan Accounts  | In its computation of CNL default rate using its prescribed formula, GSIS used the Total CNL (197.599 Billion) instead of the Total Net CNL.  Validated score reflects the correct CNL default rate. |

G S I S |Page 4 of 6 Request for Reconsideration of the Validation Result of 2017 Performance Scorecard (Annex A)

|                  |          |   | Component   |             |   | Target | GSIS Subr | nission | GCG Valid | ation  |  | D 等 的 通常   |
|------------------|----------|---|---|-------------|---|--------|-----------|---------|-----------|--------|--|--|
|                  | Objectiv | e/Measure   | Formula   | Weight      | Rating<br>System  | 2017   | Score     | Rating  | Score     | Rating | Supporting<br>Document   | Remarks  |
|                  | SM 8     | Percentage increase in Net Underwriting Income (NUI) not less than 10% from previous year | NUI for the<br>current year -<br>NUI for the<br>previous year /<br>NUI for the<br>previous year | 10%         | 10% or higher<br>= 10%<br>Below 10% to<br>8% = 8%<br>Below 8% to<br>6% = 6%<br>Below 6% to<br>4% = 4%<br>Below 4% =<br>0%       | 10.00% | 10.88%    | 10%     | 10.88%    | 10%    | Statement of<br>Revenue<br>and<br>Expenses<br>for General<br>Insurance<br>Fund | Acceptable. GSIS exceeded its target.  |
|                  |          | Sub-total   |   | 35%         |   | - A    |           | 35%     |           | 35%    |  |  |
|                  | SO 4     | Implement a Rob   | oust, Enterprise-w  | vide Risk N | lanagement Syste  | em     |           |         |           |        |  |  |
| INTERNAL PROCESS | SM 9     | Actuarial<br>Solvency of the<br>Social<br>Insurance Fund<br>(SIF)                         | Assets /<br>Reserves of<br>the GSIS<br>Social<br>Insurance Fund                                 | 10%         | 73% or higher<br>= 10%<br>Below 73% to<br>65% = 8%<br>Below 65% to<br>60% = 6%<br>Below 60% to<br>55% = 4%<br>Below 55% =<br>0% | 73%    | 72.84%    | 8%      | 72.84%    | 8%     | Computation of Actuarial Solvency  | Request for reconsideration is <u>DENIED</u> . During the onsite visit last 05 March 2019, GCG requested for the breakdown of computation using as basis the COA Audited Financial Statements. As of this writing, GSIS has yet to submit the said document. |
|                  |          | Sub-total   |   | 10%         |   |        |           | 8%      |           | 8%     |  |  |

GSIS | Page 5 of 6 \* Revised Validated Performance Scorecard 2016 (Annex A)

|              |          |   | Component   | No September |  | Target   | GSIS Submi  | ssion  | GCG Validati   | on     | Supporting   |             |
|--------------|----------|---|---|--------------|--|--|---|--------|--|--------|--|-------------|
|              | Objectiv | e/Measure                                 | Formula   | Weight       | Rating<br>System   | 2017   | Score   | Rating | Score  | Rating | Document   | Remarks     |
|              | SO 5     | Recruit, Develop                          | and Retain a Co   | mpetent W    | orkforce   |  |   |        |  |        |  |             |
| G AND GROWTH | SM 10    | GSIS Average<br>Competency<br>Rating      | Sum of<br>average<br>competency<br>rating of GSIS<br>employee /<br>number of<br>GSIS<br>employees | 5%           | 3.51 or higher<br>= 5%<br>Below 3.51 to<br>2.92 = 3%<br>Below 2.92 =<br>0% | Achieved average competency of 3.51  | 3.52  | 5%     | 3.5156   | 5%     | Memo to the President and General Manager on the results of the 2017 Online Competency Assessment     Certificate of Project Completion from Assessment Analytics and Insight Report | Acceptable. |
| Ž            | SO 6     | Excel in Knowle                           | dge and Informat  | ion Manag    | ement  |  |   |        |  |        |  |             |
| LEARNING     | SM 11    | Maintain/<br>Upgrade QMS<br>Certification | Number of<br>Processes ISO<br>Certified   | 5%           | All or Nothing   | ISO Certification for the following processes: Processing of Maturity Benefit for Life Insurance and Processing of Motor Vehicle Insurance Claims.  Maintenance of ISO Certification for Loans | ISO Certification for 1. Loans processing; 2. Membership Administration 3. Maturity Claims 4. Motor Vehicle Claims Processing | 5%     | ISO 9001:2015 Certification covering 1. Loans processing; 2. Membership Administration 3. Maturity Claims 4. Motor Vehicle Claims Processing | 5%     | Certificate     Registration     No. 01 100     1534764     granted by     TUV     Rheinland   | Acceptable. |

GSIS |Page 6 of 6\* Request for Reconsideration of the Validation Result of 2017 Performance Scorecard (Annex A)

|                   |   | Component                     |             |  | Target  | GSIS Submission  |        | GCG Validation  |        | Supporting<br>Document  | Remarks   |
|-------------------|---|-------------------------------|-------------|--|---|--|--------|---|--------|---|---|
| Objective/Measure |   | Formula Weight                |             | ht Rating<br>System  | 2017  | Score  | Rating | Score   | Rating |   |   |
|                   |   |                               |             |  | Processing and<br>Membership                                | Issued on 16<br>December<br>2017   |        |   |        |   |   |
| SO 7              | Establish and Pro                                     | omote the GSIS                | Culture, Co | ore Values and Et  | hics  |  |        |   |        |   |   |
| SM 12             | Level of<br>Accreditation<br>(Investors in<br>People) | Actual<br>Accomplish-<br>ment | 5%          | Baseline Assessment conducted: 4%  Baseline Assessment not conducted: 0% | Entrance<br>Conference in IIP<br>and Baseline<br>Assessment | Baseline<br>Assessment<br>Survey<br>conducted in<br>9-20 October<br>2017 | 5%     | Baseline Assessment Survey by Investors In People (IIP) was conducted from 10 to 25 October 2017. | 5%     | Baseline     Survey     Report     Prepared by     Mr. Azer Liz     Garcia of     Investors In     People | Acceptable. GSIS conducted Entran-Conference and Baseline Assessment in IIP |
|                   | Sub-total   |                               | 15%         |  |   |  | 15%    |   | 15%    |   |   |
|                   | TOTAL   |                               | 100%        | - 200 00   |   |  | 98%    |   | 98%    |   |   |