

**PHILIPPINE COCONUT AUTHORITY (PCA)  
Validated 2020 Performance Scorecard**

Component				Target	GOCC Submission		GCG Validation		Supporting Documents	Remarks															
Objective/Measure	Formula	Wt.	2020	Actual	Rating	Score	Rating																		
<b>STAKEHOLDERS / SOCIO-ECONOMIC IMPACT</b>	<b>SO 1</b>	<b>Empowered Farmers and Farm Workers</b>																							
	SM 1	Average annual (gross) income of PCA-assisted farmers per hectare (in sale of copra and whole nuts)	Average Income of KEDP farmers	5%	₱20,000	₱49,667.03	5%	₱24,085.82	5%	<ul style="list-style-type: none"> <li>Consolidated Report on Income Assessment, CY 2020</li> <li>Average Annual Income Per Hectare (Per Region)</li> </ul> <table border="1"> <tr> <td>Gross Income (₱)</td> <td>31,032,166.29</td> </tr> <tr> <td>Area (ha.)</td> <td>1,288.40</td> </tr> <tr> <td>Income per Hectare</td> <td><b>24,085.82</b></td> </tr> </table>	Gross Income (₱)	31,032,166.29	Area (ha.)	1,288.40	Income per Hectare	<b>24,085.82</b>									
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SM 2	Average annual (gross) income of PCA-assisted farmers per hectare (in intercroops, livestock, and coconut processing)	Average income of KEDP farmers (in intercroops, livestock, and coconut processing)	5%	₱45,000	₱22,260.59	2.47%	₱58,156.70	5%	<ul style="list-style-type: none"> <li>CY 2020 Income Assessment</li> </ul> <table border="1"> <thead> <tr> <th></th> <th>Intercrop</th> <th>Livestock</th> <th>Processing</th> </tr> </thead> <tbody> <tr> <td>Income (₱)</td> <td>182,821,377</td> <td>87,750,192.53</td> <td>81,139,332</td> </tr> <tr> <td>Area (ha.)</td> <td>9,058</td> <td>3,081</td> <td>8,548</td> </tr> <tr> <td>Income per Hectare</td> <td><b>20,183.42</b></td> <td><b>28,481.08</b></td> <td><b>9,492.20</b></td> </tr> </tbody> </table>		Intercrop	Livestock	Processing	Income (₱)	182,821,377	87,750,192.53	81,139,332	Area (ha.)	9,058	3,081	8,548	Income per Hectare	<b>20,183.42</b>	<b>28,481.08</b>	<b>9,492.20</b>
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STAKEHOLDERS / SOCIO-ECONOMIC IMPACT	SM 3	Percentage of Satisfied Customers	No. of respondents which gave at least a Satisfactory Rating / Total number of respondents	5%	90%	86.80%	4.82%	86.77%	4.82%	<ul style="list-style-type: none"> <li>2020 CSS Report</li> <li>CSS Sample Questionnaire</li> </ul> <p>459 out of 529 (86.77%) of the respondents were satisfied with the services of PCA.</p>					
	SO 2	<b>Increased Coconut Productivity</b>													
	SM 4	Average nut yield of coconut palms per year	Total nuts produced/ Total mature coconut palms	6%	60	83	6%	64.71	6%	<ul style="list-style-type: none"> <li>Consolidated Report on Average Nut Yield of coconut palms, CY 2020</li> <li>Report on Average Nut Yield Per Region</li> </ul> <p>Based on the submitted supporting document, the average yield of a coconut palm is 77. However, this was computed by incorrectly averaging the nut yield per province, instead of using the national average. Breakdown of the corrected accomplishment is as follows:</p> <table border="1"> <tr> <td>Total nuts</td> <td>8,086,197</td> </tr> <tr> <td>Divided by: Total coconut palms</td> <td>124,970</td> </tr> <tr> <td><b>Average Yield</b></td> <td><b>64.71</b></td> </tr> </table>	Total nuts	8,086,197	Divided by: Total coconut palms	124,970	<b>Average Yield</b>
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SM 5	Percentage of coconut seedlings that survived in the last three (3) years	Total number of subsisting coconut trees by end of the year/ Total number of coconut seedlings planted in the last three (3) years	6%	85%	91%	6%	90.23%	6%	<ul style="list-style-type: none"> <li>Reports on Seedlings Planted and Survived CY 2017-2019 (consolidated and regional)</li> </ul> <p>24.215 Million of the 26.837 Million coconut seedlings planted from 2017 to 2019 survived or were stabilized.</p>						

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STAKEHOLDERS / SOCIO-ECONOMIC IMPACT	SM 6	Number of seed farms established (cumulative)	Absolute Number	5%	10	11	5%	10	5%	<ul style="list-style-type: none"> <li>Memorandum of Agreement between PCA and partner entities</li> <li>Report on Seed Farm Development Project (consolidated)</li> </ul> <p>From the accomplishment of seven (7) seed farms in 2019, the additional three (3) seed farms established are located in:</p> <ul style="list-style-type: none"> <li>(i) Region X - Gingoong, Misamis Oriental</li> <li>(ii) Region X - Ozamiz City, Misamis City Occidental</li> <li>(iii) Region XIII - Surigao City, Surigao del Norte</li> </ul> <p>The MOA in Columbio was only signed in January 2021, thus, the seed farm was excluded from the accomplishment.</p>													
	SM 7	Hybrid	Absolute Number	3%	551,210	410,438	2.23%	410,438	2.23%	<ul style="list-style-type: none"> <li>Hybrid and OPV's Distribution CY 2020</li> </ul> <table border="1"> <tr> <td>Albay Research Center</td> <td>1,647</td> </tr> <tr> <td>Davao Research Center</td> <td>21,835</td> </tr> <tr> <td>Zamboanga Research Center</td> <td>67,760</td> </tr> <tr> <td>CVCSPC, Ubay, Bohol</td> <td>150,649</td> </tr> <tr> <td>NCSPC, Aroman</td> <td>166,571</td> </tr> <tr> <td>Region IV-A</td> <td>1,976</td> </tr> <tr> <td><b>Total</b></td> <td><b>410,438</b></td> </tr> </table>	Albay Research Center	1,647	Davao Research Center	21,835	Zamboanga Research Center	67,760	CVCSPC, Ubay, Bohol	150,649	NCSPC, Aroman	166,571	Region IV-A	1,976	<b>Total</b>
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STAKEHOLDERS / SOCIO-ECONOMIC IMPACT	Open pollinated variety (OPV)	Absolute Number	3%	689,579	710,213	3%	710,213	3%	<table border="1"> <tr> <td>Albay Research Center</td> <td>31,237</td> </tr> <tr> <td>Davao Research Center</td> <td>128,038</td> </tr> <tr> <td>Zamboanga Research Center</td> <td>228,966</td> </tr> <tr> <td>CVCSPC, Ubay, Bohol</td> <td>67,555</td> </tr> <tr> <td>NCSPC, Aroman</td> <td>254,417</td> </tr> <tr> <td><b>Total</b></td> <td><b>710,213</b></td> </tr> </table>	Albay Research Center	31,237	Davao Research Center	128,038	Zamboanga Research Center	228,966	CVCSPC, Ubay, Bohol	67,555	NCSPC, Aroman	254,417	<b>Total</b>	<b>710,213</b>																								
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SM 8	Number of KEDP sites generating their own income (cumulative)	Absolute Number	6%	600	436	4.36%	567	5.67%	<ul style="list-style-type: none"> <li>KEDP Income Assessment Report CY 2020 (Consolidated and regional)</li> </ul> <table border="1"> <tr> <td colspan="4">The cumulative KEDP sites are distributed to the regions as follows:</td> </tr> <tr> <td>I</td> <td>2</td> <td>VIII</td> <td>37</td> </tr> <tr> <td>II</td> <td>2</td> <td>IX</td> <td>46</td> </tr> <tr> <td>III</td> <td>6</td> <td>X</td> <td>62</td> </tr> <tr> <td>IV</td> <td>79</td> <td>XI</td> <td>83</td> </tr> <tr> <td>V</td> <td>22</td> <td>XII</td> <td>43</td> </tr> <tr> <td>VI</td> <td>24</td> <td>XIII</td> <td>72</td> </tr> <tr> <td>VII</td> <td>44</td> <td>BARMM</td> <td>45</td> </tr> <tr> <td></td> <td></td> <td><b>Total</b></td> <td><b>567</b></td> </tr> </table>	The cumulative KEDP sites are distributed to the regions as follows:				I	2	VIII	37	II	2	IX	46	III	6	X	62	IV	79	XI	83	V	22	XII	43	VI	24	XIII	72	VII	44	BARMM	45			<b>Total</b>	<b>567</b>
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		<b>Total</b>	<b>567</b>																																										
<b>Sub-total</b>		<b>44%</b>				<b>38.88%</b>		<b>42.72%</b>																																					
INTERNAL PROCESS	SO 3	Develop Responsive and Innovative Researches																																											
	SM 9	Number of Research Completed a. Technology	Absolute Number	3%	2	2	3%	2	3%	<ul style="list-style-type: none"> <li>Terminal Reports</li> </ul> <p>The terminal reports are entitled:</p> <ul style="list-style-type: none"> <li>Development of Mechanized Two-Ply Coir Twining Machine</li> <li>Design and Development of a Prototype Solar-Powered Dryer for the Production of White Copra</li> </ul>																																			

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INTERNAL PROCESS	b. Coconut Products	Absolute Number	3%	1	1	3%	1	3%		The terminal report is entitled: - Determination of the Efficacy of Different Coagulating Agents in the Production of Coconut Cheese																						
	SO 4	Enhance Extension Services																														
	SM 10	Number of hybrid demo farms established	Absolute Number	6%	12 (1 per region)	10	5%	10	5%	<ul style="list-style-type: none"> <li>Report on Hybridization Project</li> <li>Memorandum of Agreement between PCA and partner entities</li> </ul>	The hybrid demo farms established are in: <table border="1"> <tr><td>IV</td><td>Brgy. Poblacion, Lobo, Batangas</td></tr> <tr><td>VI</td><td>Carit-an, Patnongon, Antique</td></tr> <tr><td>VII</td><td>Lourdes, Cortez, Bohol</td></tr> <tr><td>VIII</td><td>Brgy. Mahawan, Kananga, Northern Leyte</td></tr> <tr><td>IX</td><td>Guitoan, Ipil, Zamboanga Sibugay</td></tr> <tr><td>X</td><td>Patrocinio, Claveria, Misamis Oriental</td></tr> <tr><td>XI</td><td>Banay-Banay, Davao Oriental</td></tr> <tr><td>XII</td><td>Crossing Palcan, Polomolok, South Cotabato</td></tr> <tr><td>XIII</td><td>Los Angeles, Butuan City</td></tr> <tr><td>BARMM</td><td>Zapakan, Radjah Buayan, Maguindanao</td></tr> <tr><td><b>Total</b></td><td><b>10</b></td></tr> </table> PCA did not reach its target due to the five (5) sites which are still in the nursery stage.	IV	Brgy. Poblacion, Lobo, Batangas	VI	Carit-an, Patnongon, Antique	VII	Lourdes, Cortez, Bohol	VIII	Brgy. Mahawan, Kananga, Northern Leyte	IX	Guitoan, Ipil, Zamboanga Sibugay	X	Patrocinio, Claveria, Misamis Oriental	XI	Banay-Banay, Davao Oriental	XII	Crossing Palcan, Polomolok, South Cotabato	XIII	Los Angeles, Butuan City	BARMM	Zapakan, Radjah Buayan, Maguindanao	<b>Total</b>
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INTE RNA	SO 5	Institutionalize Market-Driven Agro-Industrial Development																														

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Objective/Measure	Formula	Wt.	2020	Actual	Rating	Score	Rating			
SO 6	Strengthen Trade, Market, and Regulatory Services									
SM 11	Number of market promotional activities									
	a. Organized/co-organized	Absolute Number	3%	7	7	3%	7	3%	<ul style="list-style-type: none"> <li>Report prepared by Market Research and Promotions Division of the PCA Trade and Market Development Department dated April 2021</li> </ul>	The activities organized were Coco Bazaar, KADIWA ni Ani at Kita (Central Office and Regions X, XI, XIII Offices), National Coconut Week/Coconut Month Celebration, and Coco Bazaar Plus Kadiwa ni Ani at Kita in PCA Regional Offices (Region VI, VII, XII)
	b. Participated	Absolute Number	3%	18	24	3%	24	3%		The activities participated in were Bagong Pilipinas TV Interview, World Food Safety Day, US National Coconut Day, KADIWA ni Ani at Kita Diskwento Karavan, KADIWA ni Ani at Kita on Wheels, World Food Day, National Rice Awareness Month, National Export Congress and 15 events consisted of Coconut Industry stakeholders interviews aired through the "Maunlad na Pilipino Radio Program" of the Department of Agriculture (DA)

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INTERNAL PROCESS	SM 12	Number of coconut hubs operationalized	Absolute Number	5%	11	13	5%	10	4.55%	<ul style="list-style-type: none"> <li>Coconut hub project accomplishment CY 2020</li> <li>Memorandum of Agreement between PCA and partner entities</li> <li>Pictures of coconut hubs from different regions</li> </ul>	<p>The additional coconut hubs operationalized in 2020 were:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="text-align: center;">VII</td> <td>Lamac Multi-purpose Cooperative</td> </tr> <tr> <td style="text-align: center;">BARMM</td> <td>Cawa-Dadiangas Farmers Marketing Cooperative</td> </tr> <tr> <td style="text-align: center;"><b>Total</b></td> <td style="text-align: center;"><b>2</b></td> </tr> </table> <p>The following were not considered in the counted accomplishments as the submitted supporting documents failed to verify if these hubs were operationalized in 2020:</p> <ul style="list-style-type: none"> <li>BARMM - PCA-led Facility in Cotabato City</li> <li>XII - PCA-led Facility</li> <li>IV - Integrated Sustainable Agricultural Plantation Workers</li> </ul>	VII	Lamac Multi-purpose Cooperative	BARMM	Cawa-Dadiangas Farmers Marketing Cooperative	<b>Total</b>	<b>2</b>
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	BARMM	Cawa-Dadiangas Farmers Marketing Cooperative															
<b>Total</b>	<b>2</b>																
SM 13	Percentage of RA 8048 reported violations/conflicts acted upon	RA 8048 reported violations/conflicts acted upon over reported violations/conflicts	5%	90%	90%	5%	100%	5%	<ul style="list-style-type: none"> <li>Monthly Report on RA 8048 Reported Concerns</li> </ul>	185 out of 185 reported violations were acted upon by the PCA, including confiscation of coconut lumber, chainsaw and motorcycle, communication with the parties involved and facilitating the resolution of the violations, filing of complaint, issuance of certifications, and conduct of investigation and ocular inspection.							
<b>Subtotal</b>			<b>28%</b>			<b>27.00%</b>		<b>26.55%</b>									

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FINANCE	SO 7	Improve Budget Utilization and PCA Fee Collection														
	SM 14	Budget Utilization Rate	Utilized Amount / Total Budget	5%	95% NCA received (current and carry-over)	120%	5%	99.21%	5%	<ul style="list-style-type: none"> <li>PCA SAOUB as of 31 December 2020 (2013-2020 GAA)</li> </ul> <p>The breakdown for the utilization is as follows:</p> <table border="1"> <thead> <tr> <th>(₱ in 000)</th> <th>NCA</th> <th>Utilized</th> </tr> </thead> <tbody> <tr> <td><b>Total</b></td> <td>14,441,523</td> <td>14,327,773</td> </tr> </tbody> </table>	(₱ in 000)	NCA	Utilized	<b>Total</b>	14,441,523	14,327,773
	(₱ in 000)	NCA	Utilized													
	<b>Total</b>	14,441,523	14,327,773													
SM 15	Percentage of PCA fee collected	Collection over Current Assessment + Amount Due from Settlement Agreement	5%	100% (₱227 million)	187.03% (₱425.59 million)	5%	187.03% (₱425.59 million)	5%	<ul style="list-style-type: none"> <li>Comparative Summary of PCA Fee Collections for 2020</li> </ul> <p>The breakdown of the collection is as follows:</p> <table border="1"> <tbody> <tr> <td>Regular Collection</td> <td>₱200,169,116.83</td> </tr> <tr> <td>Deficiency Payment (account receivable)</td> <td>225,422,181.57</td> </tr> <tr> <td><b>Total</b></td> <td><b>425,591,298.40</b></td> </tr> </tbody> </table> <p>The high accomplishment rate was due to collection of accrued deficiencies of oil mill companies since 2011.</p>	Regular Collection	₱200,169,116.83	Deficiency Payment (account receivable)	225,422,181.57	<b>Total</b>	<b>425,591,298.40</b>	
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Deficiency Payment (account receivable)	225,422,181.57															
<b>Total</b>	<b>425,591,298.40</b>															
<b>Sub-total</b>			<b>10%</b>			<b>10%</b>		<b>10%</b>								
LEARNING AND GROWTH	SO 8	Institutionalize Policy, Planning, and Support Systems														
	SM 16	a. ISO 9001:2015 Certification	Milestone	4%	Certification (Central Office, Regions I-VB, VII, XI)	BAC procurement	0%	No surveillance audit conducted	0%	-	All the prospective certifying body failed to comply with the Terms of Reference (TOR).					



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LEARNING AND GROWTH	b. ISO 17025:2017 Accreditation	Milestone	(3%)	Accreditation	Confirmation of Assessment Schedule (March 2021) by PAB	-	Accreditation of Laboratory Services Division	-	<ul style="list-style-type: none"> <li>Accreditation Letter from PAB</li> </ul>	<p><i>Measure excluded.</i></p> <p>The assessment of PCA was delayed due to limited work arrangement of the Philippine Accreditation Bureau (PAB), which also shifted from physical to remote assessment. As early as September 2020, PCA was already able to submit the accreditation requirements to PAB, but was only accommodated in February 2021, with the assessment scheduled only in May of the same year. Consequently, the accreditation certificate was issued only in October 2021.</p>
	c. Project Implementation Process	Milestone	2%	Draft Manual submitted to Governing Board for approval	Draft Manual Submitted to the Administrator for Approval	0%	Management-Approved Manuals	2%	<ul style="list-style-type: none"> <li>PCA Management-approved Manual</li> </ul>	<p>As per Corporate Order No. 3, s.2020, the Governing Board delegated all approval of any QMS/ISO documents/manuals to the Administrator. The manual approved is titled:</p> <ul style="list-style-type: none"> <li>Participatory Coconut Planting Project Procedures Manual</li> </ul>

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LEARNING AND GROWTH	SO 9	Improve Human Resource Competencies								
	SM 17	Percentage of employees with required competencies	Number of incumbents meeting required competencies over total number of incumbents	5%	100%	81.95%	4.10%	81.54%	4.08%	<ul style="list-style-type: none"> <li>Competency Assessment Report CY 2020</li> <li>Sample Competency Assessment Worksheet</li> </ul> 402 out of 493 employees met the required competencies for 2020. To note, nineteen (19) failed to submit the competency assessment form. Limited learning interventions offered during the pandemic was also a factor in failing to meet the 100% target.
	SO 10	Establish Management Information System								
	SM 18	Number of Information System developed and implemented	Absolute Number	4%	3 (HRMIS, ENSURES and DTS)	3 (HRMIS, ENSURES, and DTS) implemented	4%	3 (HRMIS, ENSURES, and DTS) implemented	4%	<ul style="list-style-type: none"> <li>Manuals</li> <li>User Acceptance Report</li> </ul> The three (3) information systems have been implemented as well as fully functional and installed on PCA server. PCA also completed the user and technical training and pilot testing of the systems which yielded satisfactory results.
<b>Sub-total</b>			<b>15%</b>			<b>9.00%</b>		<b>10.13%</b>		
<b>TOTAL EXCLUDED WEIGHT</b>			<b>100% (3%)</b>			<b>83.98%</b>		<b>89.35%</b>		
<b>VALIDATED TOTAL</b>			<b>97%</b>					<b>89.35%/ 97% = 92.11%</b>		