

2022 PERFORMANCE SCORECARD (ANNEX B)

PHILIPPINE PHARMA PROCUREMENT, INC. (PPPI)

		Component			Baseline Data			Target	
		Objective/Measure	Formula	Weight	Rating System	2019	2020	2021	2022
Provide Access to Affordable Essential Medicines through Service Delivery Networks (SDNs)									
SOCIAL IMPACT	SO 1	SM 1	Increase the Number of PhilHealth Z-Benefit Contracted Government Hospitals ¹ Served thru the Pooled Procurement Facility	Actual Number of Hospitals Served / Total Number of PhilHealth Z-Benefit Contracted Government Hospitals	15%	(Actual / Target) x Weight If Less Than 65% = 0%	Cannot be validated	90% (18 out of 20 PhilHealth Z – Benefit Contracted Government Hospitals with Medical Conditions with Medicine Requirements Served)	95%
		SM 2	Expand the Number of Provinces and NCR Districts Served through Pooled Procurement	Total Number of Provinces and Districts Served / Total Number of Provinces and Districts ²	15%	(Actual / Target) x Weight	Cannot be Validated	27%	100%
			Sub-total		30%				
FINANCIAL	SO 2	Grow Revenues							
		SM 3	Improve Gross Revenues	Sales Revenue + Service Income	15%	(Actual / Target) x Weight	₱30.55 Million ³	₱136.073 Million	₱48.45 Million

¹ Only includes government hospitals offering the Z-Benefit Package with medicine requirements for acute lymphocytic leukemia, breast cancer, cervical cancer, prostate cancer, and colon and rectum cancer.
² The total number of provinces is 81 and the total number of NCR districts is four (4). Thus, the denominator for this formula is 85.
³ Computed using figures reflected in the Commission on Audit Annual Audit Report
⁴ Ibid.

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		Component			Baseline Data			Target	
		Objective/Measure	Formula	Weight	Rating System	2019	2020	2021	2022
CUSTOMERS	SO 3	Sustain the Organization's Viability							
	SM 4	Maintain a Positive EBITDA	Net Income + Interest Expense + Tax + Depreciation + Amortization	10%	All or Nothing	(P8.178) Million	(P15.06) Million	P22.416 Million	P4.68 Million
	SM 5	Disbursements Budget Utilization Rate	Total Disbursements / Total Board-Approved Corporate Operating Budget (Both Net of PS Cost)	5%	(Actual / Target) x Weight	-	-	N/A	90%
		Sub-total		30%					
CUSTOMERS	SO 4	Achieve Customer Satisfaction							
	SM 6	Percentage of Satisfied Customers	Number of Respondents who gave a Rating of at least Satisfactory / Total Number of Respondents	5%	(Actual / Target) x Weight If Less Than 80% = 0%	Cannot be validated	No Survey Conducted	90%	90%
	SO 5	Ensure a Transparent and Fair Business Process for Suppliers							
	SM 7	Increase the Number of Suppliers Participating in Procurement	Total Number of Suppliers / Number of Procurement Conducted	2.5%	(Actual / Target) x Weight	Cannot be validated	Cannot be validated	Specialty Medicine - Average of 3 Suppliers	Specialty Medicine - Average of 3 Suppliers
INTERNAL PROCESS				2.5%				Essential Medicine - Average of 10 Suppliers	Essential Medicine - Average of 10 Suppliers
		Sub-total		10%					
INTERNAL PROCESS	SO 6	Expand Product Lines and Business Partnerships							
	SM 8	Introduce New Product Lines and Packages	Absolute Number	5%	(Actual / Target) x Weight	Cannot be validated	3	3	4

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Component								Baseline Data			Target	
Objective/Measure		Formula	Weight	Rating System	2019	2020	2021	2022				
SM 9	Forge New Business Partnerships	Absolute Number	5%	(Actual / Target) x Weight	Cannot be validated	1	3	3				
SO 7	Deliver Responsive and Timely Services to Customers											
SM 10	Percentage of Services ⁵ Completed Within Applicable Turnaround Time	Transactions Completed Within Applicable Turnaround Time ⁶ / Total Transactions	5%	(Actual / Target) x Weight	N/A	N/A	100%	100%				
SO 8	Institutionalize a Quality Management System											
SM 11	Attain ISO Certification	Actual Accomplishment	5%	All or Nothing	Cannot be validated	Measure Excluded	ISO 9001:2015 Certification	Attain ISO 9001:2015 Certification				
	Sub-total		20%									
SO 9	Develop Organizational Competencies											
SM 12	Develop the Competency Framework of the Organization	Actual Accomplishment	5%	All or Nothing	Cannot be validated	No Board-Approved Competency Framework and No Competency Baseline Established	Board-Approved Competency Framework and Establish Competency Baseline	Board-Approved Competency Framework, which includes the following: 1. Competency Catalogue 2. Competency Framework 3. Competency Tables 4. Competency Matrix 5. Position Profiles; and				

⁵ Includes the services order delivery, warehousing, and forwarding.

⁶ Processing time shall be based on the Citizen's Charter of PPPI in accordance with its compliance with the Republic Act No. 11032, otherwise known as the Ease of Doing Business and Efficient Government Service Delivery Act of 2018.

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