## **PNOC Exploration Corporation**

	Baseline Data (if available)			Targets						
Description	Formula	Weight	Data Provider if applicable	2010	2011	2012	2013	2014		
MFO 1 : Petroleum and Coal Exploration and Development										
Quantity 1 – Geophysical Evaluation for Petroleum	No. of geophysical interpretation report/s validated by DOE	9%	Upstream Operations Division	3	2	2	<b>3</b> (3% each)	<b>3</b> (3% each)		
Quantity 2 – Geological Evaluation for Petroleum	No. of geological evaluation report/s validated by DOE	8% (2013) 10% (2014)	Upstream Operations Division	3	2	4	<b>4</b> (2% each)	<b>4</b> (2.5% each)		
Quantity 3 – Farm-out and Farm-in Efforts	No. of confidentiality agreement/s signed with interested party	8% (2013) 10% (2014)	Upstream Operations Division	7	3	5	<b>5</b> (1.6% each)	<b>5</b> (2% each)		
Quantity 4 - Coal geologic survey	No. of geologic survey report/s validated by DOE	9%	Upstream Operations Division	1	1	2	<b>2</b> (4.5% each)	<b>3</b> (3% each)		

	Baseline Data (if available)			Targets				
Description	Formula	Weight	Data Provider if applicable	2010	2011	2012	2013	2014
Quantity 5 - Coal drilling/ geophysical logging	No. of drilling program approved by the DOE	9%	Upstream Operations Division	1	1	1	1	1
Quantity 6 – Mine Development	No. of mine development plan approved by the DOE	9%	Upstream Operations Division	1	1	0	, <b>1</b>	1
Quantity 7 - Position paper (2013) and follow-up paper (2014) prepared and submitted on NEDA Guidelines	No. of position paper submitted for resolution of NEDA	2%	Upstream Operations Division/ Legal Department	0	0	0	1	
Quantity 8 - Position paper (2013) and follow-up paper (2014) prepared and submitted on EO556	No. of position paper submitted for resolution of OP	2%	Upstream Operations Division/ Legal Department	0	0	0	1	-

	Baseline Data (if available)			Targets				
Description	Formula	Weight	Data Provider if applicable	2010	2011	2012	2013	2014
Quality 1 - Safety Performance of the project sites and business/field units	Lost-time Incident (LTI)	4%	HSSED/Project Site/ Business or Field Units	0	0	1	0	0
Financial 1- Annual Net Income	Actual- 2.34B Target -2.34B	30% <sup>1</sup>	Finance Department/ Planning & Budget Department	2,477	3,023	2,934	2,600 <sup>2</sup>	2,900
Sub	total of Weights:	90%	·					
General Admir	nistrative Support	Services						
Financial 2 - Dividends paid to the Gov't (Nat'l Treasury and PNOC)	Actual- 1.35B Target -1.35B	10% <sup>3</sup>	Finance Department/ Planning & Budget Department	3,003	2,004	2,003	1,500 <sup>4</sup>	1,500

<sup>&</sup>lt;sup>1</sup> In no case to exceed 45%.

<sup>&</sup>lt;sup>4</sup> In consideration of the funding requirements for the medium-term projects.



<sup>&</sup>lt;sup>2</sup> Due to 30-day maintenance shutdown of the SC38 Malampaya production facilities; gas off-take is also expected to fall due to equipment failure of gas customers up to March 2014

<sup>&</sup>lt;sup>3</sup> In no case to exceed 15%.

## **PNOC Exploration Corporation**

## Interim Performance Scorecard 2013-2014

Performance Measures				Baseline Data (if available)			Targets	
Description	Formula	Weight	Data Provider if applicable	2010	2011	2012	2013	2014
Human Resources	No. of training programs conducted	<u>-</u>	Human Resources Department	4	6	4	4	4
Finance	No. of financial reports produced on or before the 15 <sup>th</sup> of following month	<b>-</b>	Finance Department	12	12	12	12	12
Subtotal of Weights:		10%						
TOTAL OF WEIGHTS:		100%						

For GCG:

For PNOC-EC:

RAINIER B. BUTALID Commissioner, GCG

GEMILIANO C. LOPEZ, JR.

Chairman, PNOC-EC

PEDRO A. AQUINO, JR.

President, PNOC-RC

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