# PERFORMANCE SCORECARD 2016 (Annex B)

	Component					Data	Baseline Data			Target		
		Objective/Measure	Formula	Wt. <sup>a/</sup>	Rating System	Provider	2013	2014	2015 <sup>b/</sup>	2016		
	SO 1	Increased Coconut Farm Productivity and Income										
STAKEHOLDERS / SOCIAL IMPACT	SM 1	Increase in average annual (gross) income of the farmers from a base figure of ₽20,000	Average Income of KEDP farmers	10%	Actual/Target x Weight	ОВ	₽10,000	<b>₽</b> 10,000	₽20,000	₽20,000		
	SM 2	Percentage of palms planted/replanted vis-à-vis total palms to be planted	No. of palms planted or replanted / total palms to be planted	10%	Actual/Target x Weight	ОВ	18% 20.7 M trees	22% 25.3 M trees	24% 27.6 M trees	20% 23M trees		
	SM 3	Number of seedlings that survived in the last three (3) years	Number of seedlings which survived / Total number of seedlings planted in the last three (3) years	5%	Actual/Target x Weight	ОВ	18,181,760 (80% survival rate)	24,798,461 (85% survival rate)	32,247,266 (85% survival rate)	35 Million (85% survival rate)		
	SM 4	Number of coconut hubs operationalized	Absolute Number	10%	Actual/Target x Weight	ОВ	N/A	N/A	N/A	25 <sup>α</sup>		
ST	SM 5	Groundwork for the implementation of Coco Levy Law	Milestone	5%	All or Nothing	N/A	N/A	N/A	N/A	Submission of the proposed: 1. Coco Levy IRR; 2. 5-year Roadmap; 3. Inclusive consultation processes		

## PHILIPPINE COCONUT AUTHORITY

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bjective/Measure Empowered Community Number of consolidated / federated KAANIB SCFOs / Cooperative at the provincial level No. of KAANIB SCFOs/ Cooperative generating own revenue (village level) Number of community- based nurseries established Number of coconut	Formula Absolute Number Absolute Number Absolute Number	Wt. <sup>a</sup> ' 3% 4% 5%	Rating SystemActual/Target x WeightActual/Target x WeightActual/Target x Weight	Data Provider OB OB	2013 N/A N/A	2014 N/A N/A	2015 <sup>b/</sup> N/A N/A	2016 34 <sup>d/</sup> 240			
Number of consolidated / federated KAANIB SCFOs / Cooperative at the provincial level No. of KAANIB SCFOs/ Cooperative generating own revenue (village level) Number of community- based nurseries established Number of coconut	Absolute Number	4%	Weight Actual/Target x Weight Actual/Target x	ОВ							
federated KAANIB SCFOs / Cooperative at the provincial level No. of KAANIB SCFOs/ Cooperative generating own revenue (village level) Number of community- based nurseries established Number of coconut	Absolute Number	4%	Weight Actual/Target x Weight Actual/Target x	ОВ							
Cooperative generating own revenue (village level) Number of community- based nurseries established Number of coconut			Weight Actual/Target x		N/A	N/A	N/A	240			
based nurseries established Number of coconut	Absolute Number	5%									
			Weight	OB	N/A	N/A	N/A	500 <sup>e/</sup>			
farmers assisted / capacitated in the Yolanda affected areas (Regions VI-VIII) in all interventions	Absolute Number	5%	Actual/Target x Weight	ОВ	N/A	46,000	50,000	100,000 %			
Average satisfaction rating of PCA services	Average Rating of All Respondents	3%	Rating Scale: r > 4.0 = 100% of weight 4.0 > r > 3.0 = (r - 3.0)*5.0% r < 3.0 = 0%	ОВ	N/A	N/A	N/A	Average rating of 4.0			
Sub-total:		60%									
3 Intensify IPM to Control and Contain Pest Outbreaks											
Percentage of CSI- infested coconut trees recovered after treatment	Number of treated trees which recovered / Total no. of treated trees	4%	Actual/Target x Weight	ОВ	N/A	90%	92%	60% <sup>g/</sup>			
	I-VIII) in all interventions verage satisfaction rating f PCA services Sub-total: ntensify IPM to Control an vercentage of CSI- nfested coconut trees	I-VIII) in all interventions         Average satisfaction rating f PCA services         Sub-total:         Sub-total:         Percentage of CSI- infested coconut trees precovered after treatment	I-VIII) in all interventions         Average satisfaction rating f PCA services         Average Rating of All Respondents         Sub-total:         60%         Average Rating of CSI-Infested coconut trees         Average	I-VIII) in all interventions       Rating Scale:         iverage satisfaction rating f PCA services       Average Rating of All Respondents       3%       Rating Scale:         services       Average Rating of All Respondents       3%       100%       of weight         sub-total:       60%       r < 3.0 = 0%	I-VIII) in all interventionsAverage Rating of All RespondentsRating Scale: $r > 4.0 = 100\%$ of weight $4.0 > r > 3.0 =$ $(r - 3.0)*5.0\%$ $r < 3.0 = 0\%$ OBSub-total:60%OBSub-total:60%Percentage of CSI- ifested coconut treesNumber of treated trees which recovered after treatment4%Actual/Target x WeightOB	I-VIII) in all interventions       Average Rating of All Respondents       Rating Scale:       Rowinght       N/A         Sub-total:       Average Rating of All Respondents       3%       Rating Scale:       OB       N/A         Sub-total:       60%       Image: Source Scale Scal	1-VIII) in all interventions       Average Rating of All Respondents       Rating Scale:       N/A       N/A         PCA services       Average Rating of All Respondents       3%       Rating Scale:       Average Rating of All Respondents       N/A       N/A         Sub-total:       60%       Image: Sole Scale S	11-VIII) in all interventions       Average Rating of All Respondents       Rating Scale:       r > 4.0 = 100% of weight       OB       N/A       N/A       N/A       N/A         Sub-total:       60%       Image: Scale of CSI-trees which recovered / Total no.       60%       Image: Scale of CSI-trees which recovered / Total no.       4%       Actual/Target x Weight       OB       N/A       90%       92%			

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				Data	Baseline Data			Target					
		Objective/Measure	Formula	Wt. a/	Rating System	Provider	2013	2014	2015 <sup>b/</sup>	2016			
	SO 4	Intensify Research and De	velopment										
INTERNAL PROCESS	SM 12	Number of technologies and scientific information generated / disseminated	Absolute Number	5%	Actual/Target x Weight	RDB	N/A	N/A	N/A	10 <sup>tv</sup>			
	SO 5	5 Enhance Trade & Market Development											
	SM 13	Number of coconut-based new investments facilitated and secured (P3 Million and above)	Absolute Number	6%	Actual/Target x Weight	TMDD	N/A	N/A	N/A	20			
		Sub-total:		15%									
	SO 6	Improve Budget Utilization	and Income Generati	on									
	SM 14	Budget Utilization Rate	Utilized amount / Total Budget	5%	Actual/Target x Weight	FD	62%	32%	90%	90%			
FINANCE	SM 15	Increase in internally- generated revenue (in ₽'000)	Actual Operating Revenue of the present year minus Actual Operating Revenue of the preceding year	3%	Actual/Target x Weight	FD		-33,321	7,775	3,966			
	SM 16	Submission of a financial viability strategy to ensure operational sustainability through significant cost recovery programs among others	Milestone	3%	All or Nothing	AFB	N/A	N/A	N/A	Board-approved financial viability strategy by March 2016 (ten-year plan)			
	SM 17	Financial Management Information System	Milestone	4%	All or Nothing	FD	N/A	N/A	N/A	Encoding of 50% of 5- year data (2011-2016)			
		Sub-total		15%			The second second						

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		Component					Baseline Data			Target		
0	Objective/Measure		Formula	Wt. a/	Rating System	Data Provider	2013	2014	2015 <sup>b/</sup>	2016		
	SO 7	SO 7 Strengthen Employees' Capability and Streamline Processes										
à AND TH	SM 18	ISO 9001:2015 Certification	Milestone	5%	All or Nothing	AFB	N/A	N/A	Training of core team	Certified		
LEARNING A	SM 19	Competency framework	Milestone	5%	All or Nothing	AFB	N/A	N/A	Board-Approved Competency Framework	Established competency baseline		
		Sub-total		10%								
		TOTAL		100%								

a/ But not to exceed the weight assigned per indicator.

a/ But not to exceed the weight assigned per indicator.
b/ Subject to GCG validation.
c/ "Operational" with operating facilities and utilities.
d/ Provincial federations registered with DOLE.
e/ 1/5 ha nursery covers 100 ha to be planted/replanted. 2016 established nurseries to cover 12,500 ha (12.5M seedlings)
f/ Total of 200,000 Yolanda affected farmers. #2 B remaining Yolanda Fund.
g/ Population: 1M infected trees in Basilan.
h/ Means of verification: publications, presentation to fora.

