

**PHILIPPINE PHARMA PROCUREMENT, INC. (PPPI)**  
**Validation Result of the 2018 Performance Scorecard**

Component					PPPI Submission		GCG Evaluation		Supporting Documents	GCG Remarks		
Objective/Measure	Formula	Weight	Rating System	Target	Actual	Rating	Actual	Rating				
SOCIAL IMPACT	SO 1	Provide Access to Affordable Essential Medicines through Public Entities/Facilities										
	SM 1	Increase the Number of PhilHealth Z-Benefit Contracted Government Hospitals Served thru the Pooled Procurement Facility	Actual Number of Hospitals Served / Total Number of PhilHealth Z-Benefit Contracted Government Hospitals	20%	(Actual / Target) x Weight  If Less Than 65% = 0%	80%	19% (4 Contracted Hospitals)	4.75%	Cannot be validated	0%	None	Cannot be validated. No supporting document submitted.
	SM 2	Expand the Number of Provinces Served through the Pooled Procurement	Absolute Number	15%	(Actual / Target) x Weight	+40 Provinces	20 Provinces	7.50%	Cannot be validated	0%	None	Cannot be validated. No supporting document submitted.
		Sub-total		35%				12.25%		0%		
FINANCIAL	SO 2	Grow Revenues										
	SM 3	Improve Gross Revenues	Absolute Number	15%	(Actual / Target) x Weight	₱48.60 Million	₱9.725 Million	3%	₱9.50 Million	2.93%	COA Annual Audit Report	Target not met. The validated accomplishment was computed using the annual audit report retrieved from COA's website.



## Validation Result 2018 Performance Scorecard (Annex A)

Component					PPPI Submission		GCG Evaluation		Supporting Documents	GCG Remarks		
Objective/Measure	Formula	Weight	Rating System	Target	Actual	Rating	Actual	Rating				
	SO 3	Sustain the Organization's Viability										
	SM 4	Maintain a Positive EBITDA	Net Income + Interest Expense + Tax + Depreciation + Amortization	10%	(Actual / Target) x Weight	₱749,980	(₱17.97) Million	0%	(₱17.75) Million	0%	COA Annual Audit Report	Target not met. The validated accomplishment was computed using the annual audit report retrieved from COA's website.
		Sub-total		25%				3.%		2.93%		
CUSTOMERS	SO 4	Achieve Customer Satisfaction										
	SM 5	Percentage of Satisfied Customers	Percentage of Respondents that Gave a Very Satisfactory to Excellent Rating	5%	(Actual / Target) x Weight  If Less Than 80% = 0%	90%	-	0%	Cannot be validated	0%	None	No accomplishment reported.
	SO 5	Ensure a Transparent and Fair Business Process for Suppliers										
	SM 6	Increase the Number of Suppliers Participating in Procurement	Absolute Number	5%	(Actual / Target) x Weight	Specialty Medicine – Average of 3 Suppliers  Essential Medicine – Average of 10 Suppliers	Specialty Medicine – Average of 3 Suppliers  Essential Medicine – Average of 10 Suppliers	5%	Cannot be validated	0%	None	Cannot be validated. No supporting document submitted.
		Sub-total		10%				5%		0%		

CUSTOMERS



## Validation Result 2018 Performance Scorecard (Annex A)

Component					PPPI Submission		GCG Evaluation		Supporting Documents	GCG Remarks		
Objective/Measure	Formula	Weight	Rating System	Target	Actual	Rating	Actual	Rating				
INTERNAL PROCESS	SO 6	Expand Product Lines and Business Partnerships										
	SM 7	Introduce New Product Lines and Packages	Absolute Number	5%	(Actual / Target) x Weight	3 (Mental Health, HIV-AIDS, and Reproductive Health)	2 (Capecitabine (Colon Cancer) and IV Fluids)	3.33%	Cannot be validated	0%	None	Cannot be validated. No supporting document submitted.
	SM 8	Forge New Business Partnerships	Absolute Number	5%	(Actual / Target) x Weight	2 (League of Cities of the Philippines and the League of Municipalities of the Philip-pines)	1	2.50%	1 (Armed Forces of the Philippines)	2.50%	Memorandum of Agreement with AFP	The accomplishment reported is acceptable.
	SO 7	Deliver Responsive and Timely Services to Customers										
	SM 9	Ensure High Percentage of Orders Delivered on Time	Order Delivered on Time / Total Orders	10%	(Actual / Target) x Weight  Lower Than 65% = 0%	90%	70%	7.78%	Cannot be validated	0%	None	Cannot be validated. No supporting document submitted.
		Sub-total		20%				13.61%		2.50%		

## Validation Result 2018 Performance Scorecard (Annex A)

Component													PPPI Submission		GCG Evaluation		Supporting Documents	GCG Remarks
Objective/Measure		Formula	Weight	Rating System	Target	Actual	Rating	Actual	Rating									
LEARNING & GROWTH	SO 8	Develop Organizational Competencies																
	SM 10	Establish Competency Framework	Actual Accomplishment	5%	All or Nothing	Board Approved Competency Catalogue, Framework, Competency Table	-	0%	Cannot be validated	0%	None	No reported.	accomplishment					
	SO 9	Institutionalize a Quality Management System																
	SM 11	Attain ISO Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001: 2015 Certification	-	0%	Cannot be validated	0%	None	No reported.	accomplishment					
		Sub-total		10%				0%		0%								
		TOTAL		100%				33.86%		5.43%								