

**NAYONG PILIPINO FOUNDATION, INC. (NPF)**  
**Validated 2023 Performance Scorecard**

	Component					NPF Submission		GCG Validation		Supporting Documents	Remarks	
	Objective/Measure	Formula	Wt.	Rating System	Target	Actual	Rating	Score	Rating			
<b>SOCIAL IMPACT</b>	<b>SO 1</b>	<b>A Filipino Society Aware of its Diverse Culture and Utilizing its Creative Potential as a Catalysts for National Development</b>										
	SM 1	Increase Awareness on Philippine Culture and Heritage	Actual accomplishment	6%	Actual / Target	Six (6) Creative Multimedia Outputs	Twenty-three (23) Creative Multimedia Outputs	6%	Twenty-three (23) Creative Multimedia Outputs	6%	• Links of the Creative Multimedia Outputs	The creative multimedia outputs were all posted on Facebook as picture, video, or reel.
				4%		One (1) Research Institute Summit	One (1) Research Summit	4%	One (1) Research Summit	4%	• Pictures of the event	The 3rd Research Summit: Cultural Education for Lifelong Learning was held on 25 October 2023 at the Philippine Normal University.
			<b>Sub-total</b>	<b>10%</b>				<b>10%</b>		<b>10%</b>		
<b>STAKEHOLDERS</b>	<b>SO 2</b>	<b>Open Opportunities for a More Dynamic Heritage Sector and Creative Industry</b>										
	<b>SO 3</b>	<b>Increase Access to Knowledge on Cultural Heritage and Filipino Diversity</b>										
	SM 2	Number of Exhibits Conducted	Actual accomplishment	9%	Actual / Target	Six (6)	Six (6)	9%	Six (6)	9%	<ul style="list-style-type: none"> <li>• Pictures of the exhibits</li> <li>• Facebook posts regarding the exhibits</li> </ul>	The exhibits are as follows: 1. Mga Kwentong May Kwenta with PNU 2. Mga Kwentong May Kwenta with CCP 3. Cultural Contact: Augustinian Missions to La Montanosa Exhibit 4. Nayon sa Diwa: Bringing Cultural Communities Closer 5. Masaganang Ani

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											6. Philippine Creativity and Innovation Convention (PCIC)
STAKEHOLDERS	SM 3	Number of Events and Activities	Actual accomplishment	16%	Actual / Target	Sixteen (16)	Twenty-six (26)	16%	Twenty-six (26)	16%	<ul style="list-style-type: none"> <li>• Invitation and Promotions of the event</li> <li>• Pictures of the event</li> <li>• Attendance Sheets</li> <li>• Monitoring and Evaluation Reports</li> </ul> <p>The events and activities are as follows:            11 CLI regional events            3 Dunongs            1 Paghilom            1 Umpukan sa Nayon            1 Disc Golf Course Opening Tournament            1 Culinary Summit            1 Drag sa Nayon            1 Taking Off for a Greener Future with AirAsia            1 Project Binhi with JPIA            1 Golden Frisbee Tournament            1 Foundations of Park Design            1 Ang Nayon ng Bangsamoro            1 Sambayanihan            1 The Grove Opening</p>
	SM 4	Percentage of Satisfied Customers	Number of Respondents which gave at least a Satisfactory Rating / Total Number of Respondents	10%	Actual / Target 0% = if less than 80%	90%	None	0%	Non-compliant with ARTA	0%	<ul style="list-style-type: none"> <li>• Harmonized Client Satisfaction Measurement Results of GOCCs covered by RA 10149 from ARTA</li> </ul> <p>NPF did not submit a CSM Report to ARTA.</p>

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	<b>SO 4 Institutionalize Participatory Governance in the Heritage Sector and Creative Industry</b>											
		<b>Sub-total</b>	<b>35%</b>				<b>25%</b>		<b>25%</b>			
INTERNAL PROCESS	<b>SO 5 Develop Heritage Spaces, Creative Hubs, and Research Initiatives</b>											
	SM 5	Number of Knowledge Products Produced	Actual Accomplishment	5%	Actual / Target	Publish one (1) Research Journal	Published the NAYON: Journal of Natural and Cultural Heritage	5%	Published the NAYON: Journal of Natural and Cultural Heritage	5%	• PDF Copy of the journal	The NAYON Journal was published in December 2023. It is an open-access, peer-reviewed, local journal published annually by the NPF.
				5%		Publish the MakaNayon module	Published the MakaNayon Module	5%	Published the MakaNayon Module	5%	• PDF Copy of the module • Notice of Award	The MakaNayon module was published in April 2023. It is designed to build the capacities of employees of the government and other stakeholders in the cultural and creative industries.
	<b>SO 6 Develop and Implement a Quality Management System</b>											
SM 6	ISO Certification	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certification	QMS Trainings and Workshops	3%	None	0%	• Certificate of Project Deliverable Accepted • Attendance Sheets	NPF conducted a series of QMS workshops and trainings in 2023, in preparation for the ISO Certification.	
	<b>Sub-total</b>	<b>15%</b>					<b>13%</b>		<b>10%</b>			
ORGANIZATION	<b>SO 7 Transform NPF Personnel into Cultural Heritage and Creative Industry Specialists</b>											
	SM 7	Number of NPF Personnel with Cultural Training	Absolute Number	5%	Actual / Target	100% of NPF Plantilla Personnel under	100% of NPF Plantilla personnel under	5%	100% of NPF Plantilla personnel under	5%	• Attendance Sheets • Training photos with	Out of the eight (8) employees under MOO, 7 attended the CLI Intensive Course while all of them were present during

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				Marketing and Operations Office	Marketing and Operations Office		Marketing and Operations Office		certificates held by participants • Monitoring and Evaluation Report	the Filipino Brand of Service Excellence (FBSE) Brand Training.													
ORGANIZATION	SO 8	Continuous Learning and Benchmarking with Job-Specific Functions																					
	SM 8	Percentage of Employees Meeting Required Competencies	Actual Accomplishment	5%	All or Nothing	Establish Baseline	None	0%	None	0%	• Progress Report	NPF did not implement its Competency Assessment Tool.											
			<b>Sub-total</b>	<b>10%</b>				<b>5%</b>		<b>5%</b>													
FINANCE	SO 9	Implement Efficient Management of Financial Resources																					
	SM 9	Budget Utilization Rate (BUR)	Total Disbursement / Total Budget as per DBM-approved COB (Both Net of PS Cost)	10%	Actual / Target	90%	69.75%	7.75%	76.20%	8.47%	• Budget Utilization Report (BUR) • COA-audited Report on Statement of Comparison of Budget and Actual Amounts (SCBAA)	<table border="1"> <thead> <tr> <th colspan="2">BUR (in P)</th> </tr> </thead> <tbody> <tr> <td>CO</td> <td>1,720,000</td> </tr> <tr> <td>MOOE</td> <td>49,553,000</td> </tr> <tr> <td>Budget<sup>a</sup></td> <td>51,273,000</td> </tr> <tr> <td>Disbursed<sup>b</sup></td> <td>39,068,520</td> </tr> <tr> <td><b>BUR<sup>b/a</sup></b></td> <td><b>76.20%</b></td> </tr> </tbody> </table> <p>The variance from the submitted BUR is attributable to the higher MOOE utilization in the COA-audited SCBAA.</p>	BUR (in P)		CO	1,720,000	MOOE	49,553,000	Budget <sup>a</sup>	51,273,000	Disbursed <sup>b</sup>	39,068,520	<b>BUR<sup>b/a</sup></b>
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FINANCE	SM 10	Revenues	Service and Business Income + Other Non-Operating Income	5%	Actual / Target	₱123.67 Million	₱121,668,813	4.92%	₱121,668,813	4.92%	<ul style="list-style-type: none"> <li>COA-audited Financial Performance and Notes</li> </ul> <table border="1"> <thead> <tr> <th colspan="2">Revenues (in ₱)</th> </tr> </thead> <tbody> <tr> <td>Rent</td> <td>91,824,584</td> </tr> <tr> <td>Interest</td> <td>2,149</td> </tr> <tr> <td>Interest (IMA)</td> <td>28,336,500</td> </tr> <tr> <td>Other bus.</td> <td>1,505,580</td> </tr> <tr> <td><b>Total</b></td> <td><b>121,668,813</b></td> </tr> </tbody> </table>	Revenues (in ₱)		Rent	91,824,584	Interest	2,149	Interest (IMA)	28,336,500	Other bus.	1,505,580	<b>Total</b>	<b>121,668,813</b>
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SO 10	Ensure Financial Health and Viability																						
FINANCE	SM 11	Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA)	Net Income (Loss) + Interest + Taxes + Depreciation + Amortization	15%	Actual / Target	₱65.47 Million	₱72,932,932	15%	₱40,445,675	9.27%	<ul style="list-style-type: none"> <li>EBITDA Report</li> <li>COA-audited Financial Performance and Notes</li> </ul> <table border="1"> <thead> <tr> <th colspan="2">EBITDA (in ₱)</th> </tr> </thead> <tbody> <tr> <td>NI</td> <td>18,729,664</td> </tr> <tr> <td>Tax exp</td> <td>21,620,940</td> </tr> <tr> <td>Dep'n</td> <td>95,071</td> </tr> <tr> <td><b>Total</b></td> <td><b>40,445,675</b></td> </tr> </tbody> </table> <p>The nature of NPF's Financial Expense is that of a discount for the advance rental payments of a lessee. Hence, it is not an interest expense which should be added back to compute for EBITDA.</p>	EBITDA (in ₱)		NI	18,729,664	Tax exp	21,620,940	Dep'n	95,071	<b>Total</b>	<b>40,445,675</b>		
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		<b>Sub-total</b>		<b>30%</b>				<b>27.67%</b>		<b>22.66%</b>													
		<b>TOTAL</b>		<b>100%</b>				<b>80.67%</b>		<b>72.66%</b>													