

RENEGOTIATED INTERIM PERFORMANCE SCORECARD 2014

PORO POINT MANAGEMENT CORPORATION

Description	Performance Measures				Rating System	Data Provider if applicable	Baseline Data (if available)			Actual	Targets
	Formula	Weight		2010			2011	2012	2013	2014	
		2013	2014								
MFO 1 : Conversion and Development Services											
Quantity 1: Approval of the Disposition Program for the 6-hectare Lighthouse Area		10%	10%						No Asset Disposition Program	PPMC Sent a letter dated 11 December 2013 submitting to BCDA for approval the PPMC-approved TOR	Signing of the Implementing Agreement and Board approval of the revised TOR and Area lease-out in the 3-hectare Mixed-use Commercial area: PPMEC- 1,000 sq.m. QB Systems Asia, Inc. - 500 sq.m.
Quantity 2: Approval of the Disposition Program for the 45.75 has. Industrial Area		0%	0%						-	-	Submission to BCDA Board for approval of TOR (area to be determined)

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		2013	2014								
Quantity 3: Area of ICT Park leased-out to private sector (P50 Mn and below)		10%	10%					-	Lease contract with Global resources and Holdings PPMC was terminated on 08 July 2013 due to non-compliance with the provisions of the lease contract.	6,771 sq. m.	
Quantity 4: Leasable airport area at P50 Million below		10%	10%					-	Leading Edge - 1,600 sq.m. Omni Aviation - 50 sq.m. Delta Ama Aviation School - 50 sq.m.	1,000 sq. m.	

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Financial: Supervisory Fee		10%	10%					Establish supervisory fee level (Minimum amount required to cover operation cost, plus percentage of the gross receipts generated for BCDA) Execution of MOA - long-term arrangement with BCDA	Maintain MOA arrangements with no subsidies from BCDA	
Subtotal of Weights:		40%	40%							
MFO 2 : Regulatory Services										
Quantity: Percentage of Applications for Permits and Registration Certificates Processed (approved or disapproved)		5%	5%				1	1	1	

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Quality: Compliance of Registered Enterprises on Payment of 5% Special Tax on Gross Income Earned (GIE)		5%	5%				1	1	1	
Timeliness 1: Average Number of Days to Make Recommendations to the Board for Start-Up Business from Receipt of Complete Requirements		5%	5%				5 days	5 days	5 days	
Timeliness 2: Turn Around Time for Renewal of Permit to Operate and Registration Certificates from Receipt of Complete Requirements		5%	5%				-	5 days	5 days	
Subtotal of Weights:		20%	20%							

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MFO 3. Airport Operations Services										
Quantity 1: Actual No. of Aircraft Movement		10%	10%				11,771	12,359	13,595	
Quantity 2: Number of New Written Agreements with Aviation Schools and Air Taxis/ Chartered Flights		10%	10%					5	10	
Quality 1: Maintain Current Status as Community Airport		10%	10%				Community Airport (No Downgrade)	Community Airport (No Downgrade)	Community Airport (No Downgrade)	
Quality 2: Establish Parallel Track for the Conversion of Airport into a Regional/International Airport		0%	0%					Get clearance from Proper Agencies to follow a Parallel Bidding for the TAS	Bidding for the Transaction Advisory Services	
Subtotal of Weights:		30%	30%							

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General Administrative Services (GAS)											
ISO Certification		10%	10%					-	Approved Quality Manual and six (6) QMS Mandatory Procedures	ISO Certified	
Subtotal of Weights:		10%	10%								
TOTAL OF WEIGHTS:		100%	100%								