JOHN HAY MANAGEMENT CORPORATION

	Performance M					aseline Dat (if available)	ta	Targets		
Description	Formula	Weight		Rating	Data Provider	2010	2011	2012	2013	2014
	Formula	2013	2014	System	if applicable	2010	2011	2012	2013	2014
MFO 1 : Asset Management	Services			3. 36.						STATE OF THE PARTY
Quantity 1: Number of Proposal/s for Barangay Segregation submitted to the BCDA Board	number of proposal/s	5%	5%	All or nothing		-	-	-	1 (Barangay Hillside)	1 (Barangay Upper Dagsian)
Quantity 2: Number of Commercial Project Proposals submitted to BCDA Board	number of proposal/s	5%	5%	All or nothing		-	-	-	1 (for 0.8 ha.)	1 (for 3 has
Financial 1: Revenue generated from Ticket Sales at the Historical Core	amount in PhP	10%	10%	347 3		.92 Mn	1.4 Mn	1.88 Mn	2.1 M n	2.3 Mn
Financial 2: Remittance of Revenues Earned from BCDA assets	amount in PhP	10%	10%			35 Mn	23.09 Mn	24.7 Mn	25.3 Mn	26.24 Mn
S	Subtotal of Weights:	30%	30%							

J H M C | 2 of 5
Interim Performance Scorecard 2013-2014 (Annex A)

	Performance M	leasures					aseline Dat (if available)	а	Targets		
Description	Formula	Weight		Rating	Data					Page 1	
		2013	2014	System	Provider if applicable	2010	2011	2012	2013	2014	
MFO 2 : Environment, Fores	t and Watershed Mar	nagement									
Quality: Compliance of JHMC to Environment and Forestry Standards, Laws, Rules and Regulations in the John Hay Special Economic Zone (JHSEZ)	Zero Notices of Violation issued to JHMC by DENR	10%	10%		DENR	Zero	Zero	Zero	Zero	Zero	
Quantity 1: Compliance of JHMC to National Ambient Air Quality Standards on Total Suspended Particulates (TSP) within the JHSEZ	Non-exceedance to the standard national value set for Total Suspended Particulates (TSP)	10%	10%		DENR- EMB-CAR	20µg/ Ncm (TSP)	28µg/ Ncm (TSP)	34µg/ Ncm (TSP)	<230µg/ Ncm (TSP)	<230µg/ Ncm (TSP)	
Quantity 2: Compliance of JHMC to National Ambient Air Quality Standards on Particulate Matter 10 (PM10) within the JHSEZ	Non-exceedance to the standard national value set for Particulate Matter 10 (PM10)	10%	10%		DENR- EMB-CAR	less than 80µg/ Ncm (PM 10)	less than 80µg/ Ncm (PM 10)	less than 80µg/ Ncm (PM 10)	< 150µg/ Ncm (PM 10)	< 150µg/ Ncm (PM 10)	
s	Subtotal of Weights:	30%	30%								

J H M C | 3 of 5
Interim Performance Scorecard 2013-2014 (Annex A)

	Performance M		В	aseline Dat (if available)	Targets					
Description		Weight		Rating	Data Provider	2010	2011	2012	2013	2014
	Formula	2013	2014	System	if applicable	2010	2011	2012	2013	2014
MFO 3. Regulatory Services						激频	E B			
Quantity 1: Number of Accredited Enterprise in the JHSEZ	Absolute number	5%	5%			69	78	103	106	109
Quantity 2: Increase in the number of jobs generated in the JHSEZ	Absolute number	5%	5%			826	1,410	2,691	3,100	3,300
Timeliness 1: Issuance of Permit to Operate (PTO) for Business Enterprises in the JHSEZ from the date of receipt of complete documents (For renewals: 30 mins. For new/start-up business: 30 calendar days)	For renewals: 30 minutes; For new/start-up business: 30 calendar days	5%	5%			-	-	100%	30mins. For renewal 30 calendar days for start up	30mins. Fo renewal 30 calenda days for sta up
Timeliness 2: Issuance of Certificate of Environmental Compliance (CEC) in the JHSEZ	100 percent of application for CEC issued within 30 days	5%	5%			100%	100%	100%	100%	100%

J H M C | 4 of 5 Monitoring Report (Annex C)

	Formula		Rating/ Score		2013									
MFO		Weight		Baseline 2012	1st Quarter		2nd Quarter		Revised Full	3rd Quarter		4th Q	uarter	
	Tormula				Target	Actual	Target	Actual	Year Target	Target	Actual	Target	Actual	
Timeliness 1: Issuance of Permit to Operate (PTO) for Business Enterprises in the JHSEZ from the date of receipt of complete documents (For renewals: 30 mins. For new/start-up business: 30 calendar days)	For renewals: 30 minutes; For new/start-up business: 30 calendar days	5%		100%										
Timeliness 2: Issuance of Certificate of Environmental Compliance (CEC) in the JHSEZ	100 percent of application for CEC issued within 30 days	5%		100%										
Financial 1: Revenue generation from Regulatory Fees in the JHSEZ	Increase in revenue from regulatory fees (in PhP)	10%		1.5 Mn										
Subtotal of weights and rate	tings:	30%												

J H M C | 5 of 5 Monitoring Report (Annex C)

MFO		Weight	Rating/ Score		2013										
	Formula			Baseline 2012	1st Quarter		2nd Quarter		Revised	3rd Quarter		4th Q	uarter		
	Formula				Target	Actual	Target	Actual	Full Year Target	Target	Actual	Target	Actual		
General Administrative	Services (GAS)														
Quality 1: Number of processes manualized	Number of processes	7.5%		2											
Quality 2: Compliance Rate to Auditing Rules and Regulations	Number of COA observations Acted Upon / Number of COA Observations Raised	2.5%		100%									12		
Subtotal of weights and ratings:		10%		1 12 2 1 2 1 2 1 2 1 2		5					3062	L. Cale	Sales and Assessment		
TOTAL OF WEIG	HTS AND RATINGS:	100%					1000		S. Carlo		1	第一条			