GOVERNMENT SERVICE INSURANCE SYSTEM

| | | Com | iponent | | | | Baseline |) | | Гarget | | |
|---------------|------|---|--|--------|---|---------------------------|---------------------------|---------------------------|------------------------|--|--|--|
| | C | Objectives / Measures | Formula | Weight | Rating System | 2013 | 2014 | 2015 | 2016 | 2017 | | |
| | SO 1 | Improve Quality of Life of Members/ Pensioners and their Families | | | | | | | | | | |
| SOCIAL IMPACT | SM 1 | Improvement/Enhancement of benefits and/or privileges without impairing actuarial life | Number of programs implemented to improve/enhance the benefits and/or privileges / Total number of programs targeted to be implemented | 15% | Actual/Target x Weight | N/A | N/A | 3 Type of Increase | 1 Type of Increase | - Full implementation of Improvement of GSIS financial literacy program for retiring employees - Full implementation of Improvement of Education Assistance Loan Program part 2 | | |
| | | Sub-total | | 15% | | | | | | | | |
| | SO 2 | Provide Excellent and Responsive Service and Products to Members, Pensioners, Government Bodies, and other Constituencies | | | | | | | | | | |
| STAKEHOLDERS | SM 2 | Percentage of Retirement/Separation and Life Insurance claims and benefits processed within Turn-around Time (TAT) | Number of claims and benefits processed within TAT¹ / Number of received applications due for processing | 10% | 85% or higher= 20% Below 85% to 75%= 15% Below 75% to 70%= 10% Below 70% to 65%= 5% Below 65%= 0% | 89.16% (90 WDs TAT) | 90.58% (90 WDs TAT) | 96.38% (90 WDs TAT) | 93.00% (90 WDs TAT) | 83% of retirement/ separation and life insurance claims and benefits processed within 30 working days | | |

¹ From complete submission of required documents to issuance of approval (denial)

| | | Com | iponent | | | | Baseline | • | | Farget |
|---------|------|--|--|--------|--|-------|----------|----------------------|----------------------|---|
| | C | Objectives / Measures | Formula | Weight | Rating System | 2013 | 2014 | 2015 | 2016 | 2017 |
| | SM 3 | Turn-around Time (TAT) for motor vehicle insurance claims | Sum of the processing time of insurance claims processed ² / Number of insurance claims processed | 10% | Actual / Target x Weight | N/A | N/A | 99.40% | 92.00% | Average TAT of 40 working days |
| | SM 4 | GSIS Client Feedback Survey | Number of respondents that answered at least a slightly satisfied rating / Total number of respondents | 5% | Actual / Target x Weight | N/A | N/A | 86.00% | 88.00% | 90% of the total respondents gave at least a slightly satisfied rating ³ |
| | | Sub-total | | 25% | | | | | | |
| | SO 3 | Deliver Optimal Returns and | Stakeholder Value | | | | | l | | l · |
| FINANCE | SM 5 | Five-year average Return on Investment (ROI) on investible funds | Sum of ROI from 2013 to 2017 / 5 years | 10% | 7% or higher = 10% Below 7% to 5%= 5% Below 5%= 0% | 7.67% | 8.92% | No data submitted | No data submitted | 7.0% |

From receipt of complete documents to issuance of Letter of Authority (LOA)
 Based on the 2016 5-point rating scale (Very Dissatisfied, Slightly Dissatisfied, Slightly Satisfied and Very Satisfied)

| Component | | | | | | Baseline | | Target | | |
|-----------|--|--|--------|--|-------|----------|--------|--------|-------|--|
| (| Objectives / Measures | Formula | Weight | Rating System | 2013 | 2014 | 2015 | 2016 | 2017 | |
| SM 6 | Five-year average percentage annual increase in total assets | Sum of total assets percentage increases from 2013 to 2017 / 5 years | 10% | 6% or higher= 10% Below 6% to 4%= 5% Below 5%= 0% | 8.36% | 15.58% | 11.19% | 9% | 6% | |
| SM 7 | Consolidated Loan (CNL) Default Rate | Total outstanding balance of CNL past due accounts ⁴ / Total outstanding balance of all CNL accounts including those classified as DND in the GSIS SAP database | 5% | 25% or lower= 5% Above 25% to 40%= 3% Higher than 40%= 0% | N/A | N/A | N/A | N/A | 25.0% | |

⁴ Past due is defined as accounts with at least 7 months of unpaid amortizations + amount already classified as DND in GSIS SAP database

| | | Com | iponent | | | | Baseline | | | arget |
|------------------|------|--|---|-----------|---|--------|----------|--------|------|-------|
| | C | Objectives / Measures | Formula | Weight | Rating System | 2013 | 2014 | 2015 | 2016 | 2017 |
| | SM 8 | Percentage increase of Net Underwriting Income (NUI) not less than 10% from previous year | NUIs for the current year - NUI for the previous year / NUI for the previous year | 10% | 10% or higher: 10% Below 10% to 8%= 8% Below 8% to 6%= 6% Below 6% to 4%= 4% Below 4%= 0% | 14.27% | 4.49% | 53.05% | 10% | 10% |
| | | Sub-total | | 35% | | | | | | |
| | SO 4 | Implement a Robust, Enterp | rise-wide Risk Mana | agement S | System | | | | | |
| INTERNAL PROCESS | SM 9 | Actuarial Solvency of the Social Insurance Fund (SIF) ⁶ | Assets / Reserves ⁷ of the GSIS Social Insurance Fund | 10% | 73% or higher= 10% Below 73% to 65%= 8% Below 65% to 60%= 6% Below 60% to 55%: 4% Below 55%: 0% | N/A | N/A | N/A | N/A | 73% |
| | | Sub-total | | 10% | | | | | | |

⁵ Net Underwriting Income = Gross Underwriting Income - Total Underwriting Deductions. Exclude catastrophic losses - more than ₽ 1 Billion underwriting loss
⁶ Social Insurance Fund is used to finance the benefits administered by GSIS under RA No. 8291 (Social Security, Compulsory Life and other enhancements)
⁷ Estimated amount of appropriation from the surplus of the Social Insurance Fund (present value of future benefits less the present value of future contributions)

| | | Com | ponent | | | | Baseline | | T | arget |
|---|-------|---------------------------------------|---|--------|--|------|----------|--|--|--|
| | C | Objectives / Measures | Formula | Weight | Rating System | 2013 | 2014 | 2015 | 2016 | 2017 |
| | SO 5 | Recruit, Develop and Retain | a Competent Work | orce | | | | T | | |
| | SM 10 | GSIS Average Competency Rating | Sum of average competency rating of GSIS employee / number of GSIS employees | 5% | 3.51 or higher= 5% Below 3.51 to 2.92: 3% Below 2.92: 0% | N/A | N/A | Board Approved GSIS Competency Framework | Achieved average competency of 3.28 | Achieved average competency of 3.51 |
| and | SO 6 | Excel in Knowledge and Info | rmation Manageme | ent | | | | I | T | |
| | SM 11 | Maintain/Upgrade QMS Certification | Number of Core Processes ISO Certified | 5% | All or nothing | N/A | N/A | ISO Certificate for Loans Granting | One core process certified (Membership) Maintenance/ upgrading of ISO Certification for Loans Processing to 9001:2015 | ISO Certification for the following processes: Processing of Maturity Benefit fo Life Insurance and Processing of Motor Vehicle Insurance Claims Maintenance of ISO Certification for Loans Processing and Membership |

| | Com | ponent | | | | Baseline | | | Target |
|-------|---|--------------------------|------------|--|------|----------|------|------|---|
| C | Objectives / Measures | Formula | Weight | Rating System | 2013 | 2014 | 2015 | 2016 | 2017 |
| SO 7 | Establish and Promote the G | SIS Culture, Core V | /alues, an | d Ethics | | | | | |
| SM 12 | Level of Accreditation (Investors in People) | Actual accomplishment | 5% | Baseline assessment conducted: 4% Baseline assessment not conducted: 0% | N/A | N/A | N/A | N/A | Entrance Conference in IIP and Baseline Assessment |
| | Sub-total | | 15% | | | | | | |
| | Total | | 100% | | | | | | |